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SAP C-BCSSS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.
Topic 2	<ul style="list-style-type: none">• Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.

Topic 3	<ul style="list-style-type: none"> • SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.
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SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q24-Q29):

NEW QUESTION # 24

Which of these business processes are most relevant for the SAP sustainability solutions? Note: There are 3 correct answers to this question.

- A. Procurement (Source to pay) to procure ethically with transparency.
- B. Sustainable Design (Idea to Market) to support ethical and circular product design.
- C. Integrated Finance (Record to Report) with ESG data aligned to financial KPIs.
- D. Corporate Energy (Carbon to Clean) identifies operational contexts for energy transition.
- E. Hire to Retire to implement new Diversity, Equity, and Inclusion (DEI) strategies.

Answer: A,B,C

NEW QUESTION # 25

Which of the following are differentiators of SAP sustainability solutions?

Note: There are 3 correct answers to this question.

- A. SAP solutions come with built-in AI features, helping businesses automate sustainability processes.
- B. SAP makes sure that all sales interactions are carried out via MS Teams/Zoom to show that SAP 'walks the talk' when going through the sales cycle.
- C. SAP makes all its sustainability solutions open-source to allow for customers and citizen developers to add to their capabilities.
- D. SAP's sustainability solutions are tightly integrated into its cloud ERP system.
- E. SAP has a holistic view of sustainability that goes beyond mere ESG reporting.

Answer: A,D,E

NEW QUESTION # 26

Which industries benefit most from SAP Sustainability Footprint Management?

Note: There are 3 correct answers to this question.

- A. Industrial manufacturing
- B. Consumer products
- C. Chemicals
- D. Professional services
- E. Finance and banking

Answer: A,B,C

NEW QUESTION # 27

What is the benefit of the SAP's Sustainability Solutions having been built on SAP Business Technology Platform?

Note: There are 3 correct answers to this question.

- A. It enables holistic steering and performance management with one enterprise planning foundation.
- B. It allows customers to share their ESG data as part of SAP's large language model.
- C. It allows for easy integration into each business process while maintaining a clean core.
- D. It ensures that competitor sustainability solutions have restricted access to sustainability data.

Answer: A,C,E

NEW QUESTION # 28

What is 'Double Materiality'?

- A. Companies consider both the financial impacts of climate change and their impact on the environment and society.
- B. The sustainability impact of procured materials and components is separated from the impact of the finally produced product.
- C. Companies take a 'double-bookkeeping' approach to emissions accounting to measure both debits (emissions) and credits (corporate offsets).
- D. The emissions impact of materials and products are separated to separately evaluate their respective reuse potential.

Answer: A

NEW QUESTION # 29

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