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The International Institute of Business Analysis (IIBA) is a non-profit organization that provides certifications and training programs for business analysts. One of the certifications they offer is the Entry Certificate in Business Analysis (ECBA). Entry Certificate in Business Analysis (ECBA) certification is designed for individuals who are new to the field of business analysis and want to demonstrate their knowledge and skills.

## IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q58-

## Q63):

### NEW QUESTION # 58

Which of the following is the integrated output that correctly reflects captured information agreed to by business analysts (BAs) and other stakeholders?

- A. Activity plan
- **B. Confirmed elicitation results**
- C. Concept model
- D. Business analysis information

**Answer: B**

Explanation:

The integrated output that correctly reflects captured information agreed upon by business analysts and other stakeholders is the "Confirmed elicitation results." This output is the culmination of the elicitation process where the information gathered is validated and agreed to be accurate and relevant, serving as a foundation for further analysis and decision-making. References: This answer is verified by the information found in the Business Analysis Body of Knowledge (BABOK) and discussions on the topic from credible sources related to the IIBA ECBA certification<sup>1</sup>.

### NEW QUESTION # 59

What is a definitional rule?

- A. A representation of the behavior of people
- B. An obligation or prohibition of conduct, action, practice, or procedure
- C. A rule that can be violated
- **D. A representation of the operational knowledge of the organization**

**Answer: D**

Explanation:

Definitional rules are a type of business rule that form theories or produce information. They represent something that is fundamentally true or untrue about some concept within the organization. Unlike behavioral rules, which are about people's behavior, definitional rules constitute operational knowledge of the organization. They cannot be violated but can be misused. For instance, a definitional rule might be used to classify different categories of customers based on contractual agreements or order quantities. The information provided here is verified and aligned with the concepts presented in the Business Analysis Body of Knowledge (BABOK) and other learning resources provided by the International Institute of Business Analysis (IIBA). Specifically, it reflects the understanding of business rules as outlined in the resources related to business data analytics certification and essential reading resources provided by IIBA 1 2 .

### NEW QUESTION # 60

What of the following represents a typical factor that influences the prioritization of requirements?

- A. Scope
- B. Cost
- C. Impact
- **D. Value**

**Answer: D**

### NEW QUESTION # 61

In the define design options task, which of the following relates to the identify improvement opportunities element?

- A. Define change strategy, analyze current state, prioritize requirements
- B. Assess issues, define risks, confirm elicitation results
- C. Create flow diagrams, purchase solutions components, secure resources
- **D. Increase efficiencies, identify additional capabilities, improve access to information**

**Answer: D**

Explanation:

Identify Improvement Opportunities When proposing design options, a number of opportunities to improve the operation of the business may occur and are compared. Some common examples of opportunities include:

Increase Efficiencies: automate or simplify the work people perform by re-engineering or sharing processes, changing responsibilities, or outsourcing. Automation may also increase consistency of behaviour, reducing the likelihood of different stakeholders performing the same function in distinctly different fashions.

Improve Access to Information: provide greater amounts of information to staff who interface directly or indirectly with customers, thereby reducing the need for specialists.

Identify Additional Capabilities: highlight capabilities that have the potential to provide future value and can be supported by the solution. These capabilities may not necessarily be of immediate value to the organization (for example, a software application with features the organization anticipates using in the future).

### NEW QUESTION # 62

When can a change to requirements occur?

- A. Only after the solution has been designed
- B. Only after requirements have been approved
- C. At any time during the project lifecycle
- D. As soon as the testing process has begun

**Answer: C**

Explanation:

Changes to requirements can occur at any point during the project lifecycle. This is because projects are dynamic, and various factors such as evolving stakeholder needs, market trends, technological advancements, or regulatory changes can necessitate modifications to the requirements. Business Analysts must be prepared to handle these changes effectively, ensuring that the project remains aligned with its objectives while accommodating necessary adjustments.

### NEW QUESTION # 63

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