

# ADM-201 Practice Exam Questions, ADM-201 Updated CBT

The screenshots show a practice exam interface for ADM-201. The top screenshot displays a summary: 60 Questions, 7 Correct Answers, and 11.67% Correct Answers. Below this, a list of profile types is shown with checkboxes: User Interface (checked), Unique, Search Settings (checked), Currency (checked), and Language (checked). An explanation states: "User Interface, Currency, and Language can be modified by individual users. Salesforce locale settings determine the display formats for date and time, users' names, addresses, commas, and periods in numbers." The bottom screenshot shows a question: "2. Which of the following is not a profile type?" with a radio button for "Standard". A cookie consent banner is visible at the bottom of the page. The second screenshot shows a question: "3. What can a Chatter Free User access?" with a list of options: Accounts (checked), Groups, Custom Objects, and Files. An explanation states: "Chatter Free User can access groups and files. All standard Salesforce licenses allow free Chatter access for everyone in your organization. Chatter Free is for users who don't have access but need access to Chatter."

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Salesforce ADM-201 Certification is recognized globally and is highly valued by employers. It is a testament to an individual's expertise in Salesforce administration and demonstrates their commitment to their profession. Salesforce Certified Administrator certification also provides access to a community of Salesforce professionals and resources, including webinars, events, and training opportunities. Ultimately, the ADM-201 certification is an excellent way for Salesforce professionals to advance their careers and enhance their skills.

Salesforce ADM-201 is an essential certification exam for individuals who want to become Salesforce Certified Administrators. It tests the candidate's understanding of various Salesforce concepts and their ability to apply them in real-world scenarios. Passing the exam is a requirement for obtaining the Salesforce Certified Administrator credential, which is highly valued in the industry and opens up many career opportunities. Salesforce provides comprehensive study materials and training courses to help candidates prepare

for the exam, and there are many third-party resources available as well.

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## ADM-201 Updated CBT, ADM-201 Pdf Free

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Salesforce ADM-201 Certification is ideal for professionals who are seeking a career in Salesforce administration or looking to advance their career in this field. Salesforce Certified Administrator certification is also beneficial for Salesforce developers who want to gain knowledge in Salesforce administration to enhance their skills and job opportunities. Salesforce Certified Administrator certification is recognized globally and is highly valued by employers, making it an excellent addition to a candidate's resume.

### Salesforce Certified Administrator Sample Questions (Q76-Q81):

#### NEW QUESTION # 76

Which relationship can be selected in a custom report type where Accounts is the primary object and Contacts is the related object?

- A. Each account must not have related contacts.
- B. Each contact may or may not have a related account.
- C. Each contact must have a related account.
- D. **Each account may or may not have related contacts.**

**Answer: D**

Explanation:

Section: Volume K

#### NEW QUESTION # 77

Universal Containers requires a different Lightning page to be displayed when Accounts are viewed In the Sales Console and In the Service Console.

How should an administrator meet this requirement?

- A. Define multiple record types.
- B. Assign Lightning pages as app default.
- C. **Update page layout assignments.**
- D. Create different user profiles.

**Answer: C**

#### NEW QUESTION # 78

Sales reps at AW Computing need assistance from product managers when selling certain products.

Product managers do not have access to Opportunities but need to gain access when assisting on a specific deal. How can the system administrator accomplish this?

- A. Enable account teams and allow users to add the product manager
- B. **Enable sales teams and allow users to add the product manager**
- C. Use similar opportunities to show opportunities related to the product manager
- D. Notify the product manager using opportunity update reminders

**Answer: B**

#### NEW QUESTION # 79

What feature allows a user to group campaigns within a specific marketing program or initiative?

- A. Campaign lists
- B. Campaign members
- C. Campaign hierarchy
- D. Campaign influence

**Answer: C**

### Explanation:

A campaign hierarchy allows you to group campaigns together within a specific marketing program or initiative, which enables you to

analyze related marketing efforts more efficiently.

**NEW QUESTION #20**

Which of the following was NOT a new feature in Summary 003?

- A. Enhanced Chart Analytics
- B. Workflow Visualizer
- C. List Views for Sales Teams
- D. Enhanced Page Layout Editor

### Answer D

### NEW QUESTION # 81

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