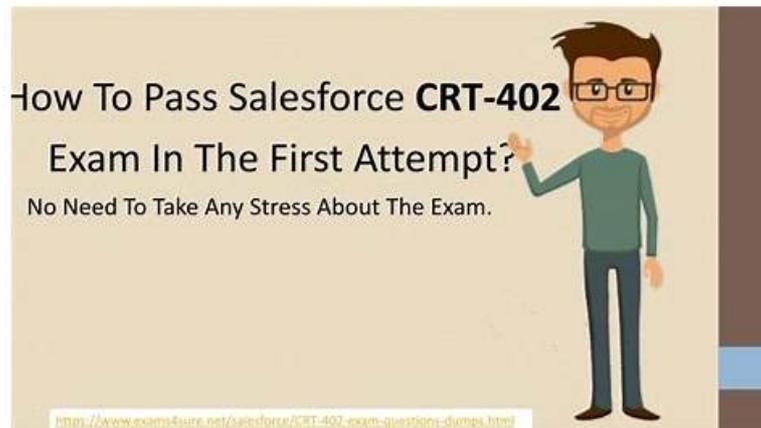


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Salesforce Certification Preparation for Platform App Builder Sample Questions (Q46-Q51):

NEW QUESTION # 46

Universal con needs a field on the account to track how many opportunities are closing within the next 30 days. What can be used?

- A. Roll-up summary field

- B. Apex code
- C. Process builder
- D. Workflow rule

Answer: B

NEW QUESTION # 47

Universal Containers has a custom picklist called Support Level on the Account object. They would like to show the real-time value of Support Level on all case records.

How should an app builder implement this requirement?

- A. Create a roll-up summary field using Support Level on the Account object.
- B. Create a Process Builder and use a field update on the Case object.
- C. Create a formula field on the Account object using the ISPICKVAL function.
- D. Create a formula field on the Case object using the TEXT function.

Answer: D

NEW QUESTION # 48

The Director of Customer Service wants to know when agents are overwhelmed with high-priority items in the support queue. The Director wants to receive a notification when a new case is open with the status of "New" for more than four business hours. Which automation process could be used to accomplish this? Choose 2 answers

- A. Visual workflow
- B. Escalation rules
- C. Lightning Process Builder
- D. Scheduled Apex

Answer: B,C

NEW QUESTION # 49

Universal Containers is setting up Salesforce for the first time. Management wants the sales and marketing teams to have different navigation names in the Salesforce1 mobile app. Which option is available to an app builder to satisfy the requirement?

- A. Create roles for sales and marketing and assign a custom homepage layout for each role.
- B. Create sales and marketing profiles to ensure read access to different objects
- C. Create public groups for sales and marketing and create mobile navigation menus for each group.
- D. Create mobile navigation menus for both the sales and marketing profiles.

Answer: B

NEW QUESTION # 50

Universal Containers has deployed custom tabs to Production via changes sets, without including the profile settings or permission sets.

What is the settings for the visibility of custom tabs?

- A. Custom tabs are default on for all uses.
- B. Custom tabs are NOT deployed.
- C. Custom tabs are default off for all users.
- D. Custom tabs are hidden for all users.

Answer: C

NEW QUESTION # 51

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