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ACC 211

THEORIES

1. The most common type of liability is
 - a. One that comes into existence due to a loss contingency.
 - b. One that must be estimated.
 - c. One that comes into existence due to a gain contingency.
 - d. One to be paid in cash and for which the amount and timing are known.
2. Classifying liabilities as either current or noncurrent helps creditors assess:
 - a. Profitability.
 - b. The relative risk of a firm's liabilities.
 - c. The degree of a firm's liabilities.
 - d. The amount of a firm's liabilities.
3. Which of the following situations would not require that noncurrent liabilities be reported as current?
 - a. The long-term debt is callable by the creditor.
 - b. The creditor has the right to demand payment due to a contractual violation.
 - c. The long-term debt matures within the upcoming year.
 - d. All of these require the current classification.
4. Among the short-term obligations at year-end are 90-day notes, renewable for another 90-day period. What is the classification of the notes payable?
 - a. Current liabilities
 - b. Deferred credits
 - c. Noncurrent liabilities
 - d. Intermediate debt
5. The cost of customer premium offers should be charged to expense:
 - a. When the related product is sold.
 - b. When the premium offer expires.
 - c. Over the life cycle of the product to which the premium relates.
 - d. When the premiums are claimed.
6. Accounting for costs of incentive programs for frequent customer purchases involves:
 - a. Recording an expense and a liability each period.
 - b. Recording a liability and a reduction of revenue each period.
 - c. Recording an expense and an asset reduction each period.
 - d. Recording an expense and revenue each period.
7. The accounting concept that requires recognition of a liability for customer premium offers is
 - a. Time Period
 - b. Prudence
 - c. Historical cost
 - d. Matching principle

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If you think that AP-211 certification exam is easy to crack, you are mistaken. It takes a lot of effort and hard work to get the results. The first step is to download real Salesforce Health Cloud Accredited Professional (AP-211) Exam Questions of ValidDumps. These Salesforce Health Cloud Accredited Professional (AP-211) exam questions are available in PDF, desktop practice test software, and web-based practice exam.

Salesforce AP-211 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Design: This domain encompasses creating Health Cloud solution designs using best practices, modeling healthcare entities with appropriate objects, determining specific capabilities to use, defining success metrics and reporting, implementing security and compliance, developing integration strategies, and creating data migration plans.
Topic 2	<ul style="list-style-type: none">Implement: This domain focuses on installing Health Cloud, configuring applications and OmniStudio components, customizing features, implementing integrations and APIs, configuring security rules, and establishing reporting.
Topic 3	<ul style="list-style-type: none">Discovery: This domain covers identifying customer personas and stakeholders, defining required capabilities from use cases, and gathering functional and technical requirements to achieve desired business outcomes.
Topic 4	<ul style="list-style-type: none">Deploy: This domain addresses pre-deployment and post-deployment steps for specific use cases and Health Cloud capabilities, along with managing technical aspects through Mobile app capabilities.

Salesforce Health Cloud Accredited Professional Sample Questions (Q107-Q112):

NEW QUESTION # 107

A customer that already has Service Cloud is onboarding a new business unit, which needs to use Health Cloud. Which three organization-wide default settings should an administrator change to ensure the original business unit that leverages Service Cloud does not have visibility into protected health information (PHI)?
Choose 3 answers

- A. Set Contact to Controlled by Parent.
- B. Set Person Accounts to Private,
- C. Set Health Details to Controlled by Parent or Private.
- D. Set Account and Contract to Private.
- E. Set related clinical objects to Controlled by Parent or Private.

Answer: B,C,E

Explanation:

When onboarding Health Cloud into an org that already uses Service Cloud, it's critical to properly configure Organization-Wide Defaults (OWD) to ensure that protected health information (PHI) remains restricted.

The correct settings are:

A . Set Person Accounts to Private

Patients are modeled as Person Accounts in Health Cloud.

Setting Person Accounts to Private ensures PHI isn't exposed to users outside the Health Cloud business unit.

B . Set related clinical objects to Controlled by Parent or Private

Clinical objects (e.g., Care Plans, Assessments, Referrals) often relate to patients.

Making them Controlled by Parent (Person Account) or Private ensures only authorized users can see PHI.

E . Set Health Details to Controlled by Parent or Private

Health Details contain sensitive clinical data.

Must be restricted at the OWD level to prevent exposure to non-Health Cloud users.

Why not the others?

C . Set Account and Contract to Private

Regular business Accounts/Contracts are part of Service Cloud, not typically where PHI resides. Restricting them isn't required for PHI protection.

D . Set Contact to Controlled by Parent

Contacts in Health Cloud are often caregivers or providers, not patients (who are Person Accounts).

PHI protection centers around Person Accounts + Clinical Objects + Health Details, not Contacts.

Salesforce Health Cloud Reference:

Salesforce Health Cloud Security and Sharing Guide:

"For HIPAA and other PHI compliance, set Person Accounts and Health Cloud clinical objects to Private or Controlled by Parent."
"Ensure Health Details are not exposed via default sharing."

NEW QUESTION # 108

Bloomington Caregivers want to offer its patients remote monitoring to bring data from patient devices into Health Cloud. Which set of records should an administrator populate to implement this functionality?

- A. Units of Measure, Remote Monitoring Device Types, Care Observations, Code Sets
- B. Code Sets, Biometrics, Care Observations, Chart Metrics
- C. Code Sets, Units of Measure, Care Metric Targets, Care Observations
- D. Units of Measure, Code Sets, Remote Monitoring Device Types, Care Episodes

Answer: A

Explanation:

In Salesforce Health Cloud, the Remote Monitoring capability enables healthcare providers to capture and analyze patient-generated health data (from devices such as glucose monitors, blood pressure cuffs, or fitness trackers).

To implement this functionality, the following records must be populated:

Units of Measure - Defines the measurement units (e.g., mmHg, bpm, mg/dL) for device readings.

Remote Monitoring Device Types - Represents the categories of patient devices (e.g., heart rate monitor, glucose meter).

Care Observations - Stores the actual readings (vital signs, measurements) coming from the devices.

Code Sets - Provides standardized medical coding (e.g., LOINC, SNOMED, ICD) for interoperability and classification of device data.

Together, these records form the Remote Monitoring data model.

Why not the others?

B . Units of Measure, Code Sets, Remote Monitoring Device Types, Care Episodes Care Episodes are for tracking episodes of care, not device data.

C . Code Sets, Units of Measure, Care Metric Targets, Care Observations Care Metric Targets are for goal setting, not required for capturing device data.

D . Code Sets, Biometrics, Care Observations, Chart Metrics

"Biometrics" and "Chart Metrics" are not the correct Health Cloud objects for Remote Monitoring; instead, Remote Monitoring Device Types + Care Observations are used.

Salesforce Health Cloud Reference:

Salesforce Health Cloud - Remote Patient Monitoring:

"Use Remote Monitoring Device Types, Units of Measure, Code Sets, and Care Observations to capture and store data from connected health devices."

NEW QUESTION # 109

Bloomington Caregivers is implementing Health Cloud to streamline the process to register patients to care programs while capturing their consent. The company plans to leverage out-of-the-box Health Cloud features.

Which Health Cloud feature should a consultant recommend the company use in this scenario?

- A. Care Plan Enrollment Flow
- B. Enrollment Consent OmniScript
- C. Program Eligibility Omniscrypt
- D. Program Enrollment Flow

Answer: D

NEW QUESTION # 110

Which Health Cloud feature helps ensure compliance with Health Insurance Portability and Accountability Act (HIPAA) regulations?

- A. User authentication and access control
- B. Social media integration
- C. Data visualization and analytics
- D. Real-time monitoring and alerts

Answer: A

Explanation:

The requirement is to identify the Health Cloud feature that helps ensure compliance with the Health Insurance Portability and Accountability Act (HIPAA), which governs the protection of Protected Health Information (PHI). HIPAA compliance requires robust security measures, including access controls and data protection. Let's evaluate the options.

Option A: Data visualization and analytics

Step-by-Step Explanation:

User Authentication: Health Cloud requires users to authenticate via secure methods (e.g., username/password, MFA) to access the system.

Access Control: Administrators configure roles, profiles, and permission sets to restrict access to PHI based on the principle of least privilege.

Auditing: Health Cloud supports audit trails to track access and changes to PHI, ensuring traceability.

Compliance: These features align with HIPAA's requirements for administrative safeguards (e.g., access management) and technical safeguards (e.g., authentication).

Reference:

Option B: Real-time monitoring and alerts

Option C: User authentication and access control

Salesforce Security Guide, "HIPAA Compliance," states, "Salesforce Health Cloud supports HIPAA compliance through user authentication, access controls, and audit capabilities to protect PHI." Salesforce Health Cloud Admin Guide, "Security and Compliance," notes, "User authentication and access control ensure that only authorized personnel access sensitive patient data, aligning with HIPAA requirements." Option D: Social media integration

Why Option C is Correct: HIPAA mandates strict controls on who can access PHI, and user authentication and access control in Health Cloud directly address this by ensuring secure, role-based access to sensitive data. These features are foundational to Salesforce's HIPAA compliance strategy, as outlined in the Security Guide.

Additional Considerations:

Shield Platform Encryption: While not listed as an option, Health Cloud can use Shield Platform Encryption to further protect PHI, complementing access controls.

Audit Trails: The Salesforce Security Guide highlights audit trails as part of HIPAA compliance, which work alongside authentication and access controls.

Reference Summary:

Salesforce Security Guide: HIPAA compliance and user authentication/access control.

Salesforce Health Cloud Admin Guide: Security and compliance features.

Salesforce Architect Resources: Security best practices for HIPAA.

NEW QUESTION # 111

While running user acceptance testing (UAT) for a customer, an end user is unable to view certain data on the Enhanced Timeline for Contact Center.

What should be the first step in troubleshooting this issue?

- A. Check the Health Cloud Data permission set assignment.
- B. Check the Enhanced Patient permission set assignment.
- **C. Ensure the user has the right object permissions.**
- D. Ensure the component has been activated.

Answer: C

NEW QUESTION # 112

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