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Salesforce Certified Industries CPQ Developer Sample Questions (Q47-Q52):

NEW QUESTION # 47

In Vlocity Cart, what does the submit order button do?

- A. Invokes an OmniScript to complete the order process and collect billing information
- B. Invokes a flow to create assets, set the order status to activated, and navigate the user to the account
- C. Invokes an OmniScript, which calls an integration procedure to create assets, set the order status to activated and then navigate the user to account page
- D. Invokes the CPQ API to create assets, set the order status to activated, and navigate the user to the account

Answer: C

Explanation:

In Vlocity Cart, the action taken by the Submit Order button typically involves a complex process: D. Invokes an OmniScript, which calls an integration procedure to create assets, set the order status to activated and then navigate the user to account page. This process involves using OmniScript to orchestrate various backend operations including asset creation, order finalization, and navigation, efficiently integrating these steps into a seamless workflow for completing the order process.

NEW QUESTION # 48

How is a context key used by Digital Commerce APIs?

- A. To price products using attribute-based pricing
- B. To describe the customer in rules processing
- C. To unlock web pages in anonymous sessions
- D. To submit an order for processing

Answer: B

Explanation:

In Salesforce Industries CPQ, a context key is used primarily within Digital Commerce APIs to describe the customer during rules processing. This allows the system to tailor the application of business rules based on specific customer attributes or other contextual factors. Context keys serve as identifiers that influence rule execution to customize the experience or offerings for different customer segments, helping in dynamic adjustments such as pricing adjustments, visibility of certain product options, or promotions based on the customer's profile or behaviors.

NEW QUESTION # 49

What could be wrong if a promotion does not appear THREE) in the Promotions list of the cart? (Choose Note: This question displayed answer options in random order when taking this Test.

- A. The Effective From date of the promotion is missing.
- B. The promotion status is not active.
- C. No time policy is assigned to the promotion.
- D. The Effective Until date of the promotion is in the past.
- E. No time plan is assigned to the promotion.

Answer: A,B,D

Explanation:

If a promotion does not appear in the Promotions list of the cart in Salesforce Industries CPQ, several factors could be responsible:
* The Effective From date of the promotion is missing (A): A missing effective date means that the promotion does not have a defined start time, which can prevent it from appearing in the list.

* The Effective Until date of the promotion is in the past (B): If the effective until date is already past, the promotion is considered expired and will not be displayed.

* The promotion status is not active (C): For a promotion to be available and visible in the cart, its status must be set to active. An inactive status will hide the promotion from users.

These conditions are essential for managing the lifecycle and visibility of promotions within the CPQ system, ensuring that only current and relevant promotions are available for selection.

NEW QUESTION # 50

Vlocity Product Attributes can be managed interchangeably either through Vlocity Product Console or the Aloha interface.

- A. False
- B. True

Answer: A

Explanation:

Vlocity Product Attributes cannot be managed interchangeably through both the Vlocity Product Console and the Salesforce Classic (Aloha) interface. The Vlocity Product Console is specifically designed to handle the complexities and specific features of Vlocity CPQ, including product attributes. Managing these attributes through the Vlocity Product Console allows for utilization of specific Vlocity tools and features that are not available in the traditional Salesforce Aloha interface. Thus, management of Vlocity attributes typically requires using the specialized interface provided by the Vlocity Product Console.

NEW QUESTION # 51

Vlocity Product Console does not support the creation of custom EPC objects.

- A. False
- B. True

Answer: A

Explanation:

The statement that the Vlocity Product Console does not support the creation of custom EPC (Enterprise Product Catalog) objects is false. The Vlocity Product Console allows administrators and developers to create and manage custom objects within the EPC. This flexibility is essential for tailoring the product catalog to meet specific business requirements and integrating with other processes in Salesforce Industries CPQ.

NEW QUESTION # 52

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