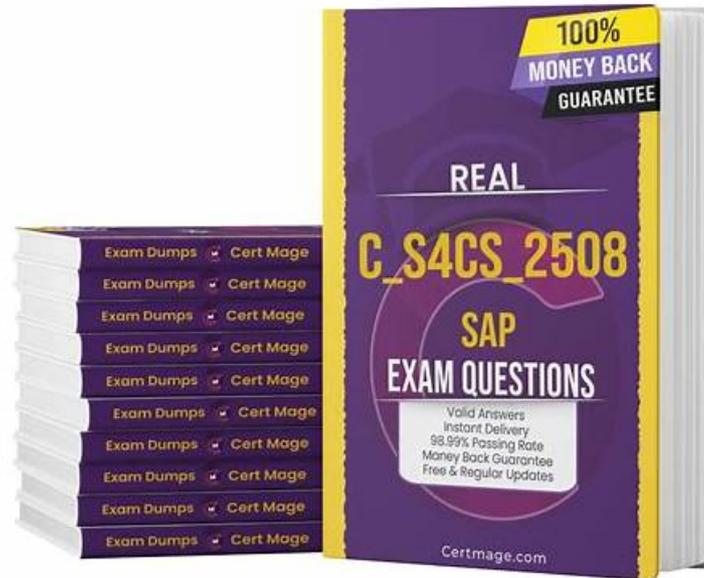


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SAP C_S4CS_2508 Exam Syllabus Topics:

| Topic | Details |
|-------|---------|
| | |

| | |
|---------|---|
| Topic 1 | <ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights. |
| Topic 2 | <ul style="list-style-type: none"> Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition. |
| Topic 3 | <ul style="list-style-type: none"> Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality. |
| Topic 4 | <ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics. |
| Topic 5 | <ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition. |

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q54-Q59):

NEW QUESTION # 54

Which file formats can be uploaded for purchase orders when using the Create Sales Orders - Automatic Extraction app?

- A. Text or CSV format
- B. HTML or XML format
- C. PDF or Image format
- D. Word or Excel format

Answer: C

NEW QUESTION # 55

How does an implementation consultant support customer experts during Fit-too-Standard workshops? Note: There are 2 correct answers to this question.

- A. Conduct end-user training on active scope items.
- B. Determine set up instructions for customer-driven integrations.
- C. Highlight areas that require configuration or customization decisions.
- D. Demonstrate SAP Best Practice business processes in the starter system.

Answer: C,D

NEW QUESTION # 56

During Convergent Billing (IMC), you need to combine multiple documents in a subsequent billing document. Which document item characteristics must be identical? Note: There are 2 correct answers to this question.

- A. Payer
- B. Incoterms
- C. Ship-to party
- D. Billing date

Answer: A,D

NEW QUESTION # 57

When configuring pricing, which controls and settings are available in the definition of condition types? Note: There are 3 correct answers to this question.

- A. Access Sequence
- B. Calculation Type
- C. Account Key
- D. Condition Class
- E. Condition Table

Answer: B,C,D

NEW QUESTION # 58

What are some characteristics of the SAP S/4HANA Migration Cockpit? Note: There are 2 correct answers to this question.

- A. Extensibility using the Legacy System Migration Workbench
- B. Combining the local and remote schema approaches into one migration project
- C. Guidance and simulation of the migration process
- D. Mapping source values to SAP S/4HANA target values

Answer: C,D

NEW QUESTION # 59

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