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### Salesforce Certified Administrator Sample Questions (Q90-Q95):

#### NEW QUESTION # 90

The sales team at Ursa Major Solar has asked the administrator to automate an outbound message. What should the administrator utilize to satisfy the request?

- A. Process builder
- B. Flow builder
- **C. Workflow rule**
- D. Task assignment

**Answer: C**

Explanation:

#### Explanation

To automate an outbound message, the administrator should use a workflow rule that defines the criteria for sending the message and the actions to perform when those criteria are met. One of the actions available for workflow rules is sending an outbound message to a designated endpoint URL with specified fields as parameters. Process builder, task assignment, and flow builder are not able to send outbound messages directly. References: [https://help.salesforce.com/s/articleView?id=sf.workflow\\_define.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.workflow_define.htm&type=5)  
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#### NEW QUESTION # 91

The IT manager at universal Containers is doing an audit of the systems security. How should the administrator provide a summary of the org's security health?

- **A. Run a Health Check to identify vulnerabilities.**
- B. Download the last six months of user login data.
- C. Change the Organization-Wide Default to private to restrict visibility.
- D. Turn on Event Monitoring to track user events.

**Answer: A**

#### Explanation:

#### Explanation

To provide a summary of org's security health, an administrator should run a Health Check that compares org's settings against baseline settings defined by Salesforce Security Baseline Standard or industry standards such as CIS (Center for Internet Security) Benchmark Standard. Health Check generates an overall health score based on how org's settings match with baseline settings for various security categories such as Password Policies, Network Access, Session Settings etc. Health Check also provides recommendations for improving org's security health score by adjusting settings that do not match with baseline settings. Changing Org-Wide Default to private, turning on Event Monitoring, or downloading user login data will not provide a summary of org's security health. References:

[https://help.salesforce.com/s/articleView?id=sf.security\\_health\\_check.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.security_health_check.htm&type=5)

#### NEW QUESTION # 92

Northern Trail Outfitter wants to use contract hierarchy in its org to display contact association. What should the administrator take into consideration regarding the contact hierarchy?

- **A. Contacts displayed in the contact hierarchy are limited to record-level access by user.**
- B. Contact Hierarchy is limited to only 3,000 contacts at one time.
- C. Sharing settings are ignored by contacts displayed in the Contact Hierarchy.
- D. Customizing hierarchy columns changes the recently viewed Contacts list view.

**Answer: A**

#### Explanation:

#### Explanation

The contact hierarchy is a feature that allows users to view contacts related to an account in a hierarchical tree structure based on their role or position within the account. The contact hierarchy respects record-level access by user, meaning that users can see only those contacts that they have access to based on their profile permissions and sharing settings. The other options are incorrect because contact hierarchy is not limited to 3,000 contacts at one time (it can display up to 5,000 contacts), customizing hierarchy columns does not change the recently viewed contacts list view (it only affects how contacts are displayed in the hierarchy), and sharing settings are not ignored by contacts displayed in the contact hierarchy (they determine which contacts are visible to users).

References: [https://help.salesforce.com/s/articleView?id=sf.contacts\\_hierarchy.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.contacts_hierarchy.htm&type=5)

#### NEW QUESTION # 93

The Client Services and Customer Support teams share the same profile but have different permission sets. The Custom Object Retention related list needs to be restricted to the Client Services team on the Lightning record page layout. What should the administrator use to fulfill this request?

- **A. Component Visibility**
- B. Page Layout Assignment
- C. Sharing settings
- D. Record Type Assignment

**Answer: A**

#### NEW QUESTION # 94

Ursa Major Solar has service level agreements (SLA) that are routed to support queues. Cases that meet the 24 hour SLA need to be automatically re-assigned to the next tier queue.

Which feature should be used to fulfill this requirement?

- A. Case assignment rule
- B. Einstein Case Routing
- C. Auto-response rule
- **D. Case escalation rule**

**Answer: D**

Explanation:

Explanation

To re-assign cases that meet the 24 hour SLA to the next tier queue, the administrator should use a case escalation rule that defines the criteria for escalating cases, such as age or priority, and the actions to perform when those criteria are met, such as changing owner or sending email alerts. Case escalation rules can help ensure that cases are handled in a timely manner and escalated to appropriate users or queues. Einstein Case Routing, Auto-response rule, and Case assignment rule are not able to re-assign cases based on SLA or age.

References: [https://help.salesforce.com/s/articleView?id=sf.case\\_escalation.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.case_escalation.htm&type=5)

#### NEW QUESTION # 95

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