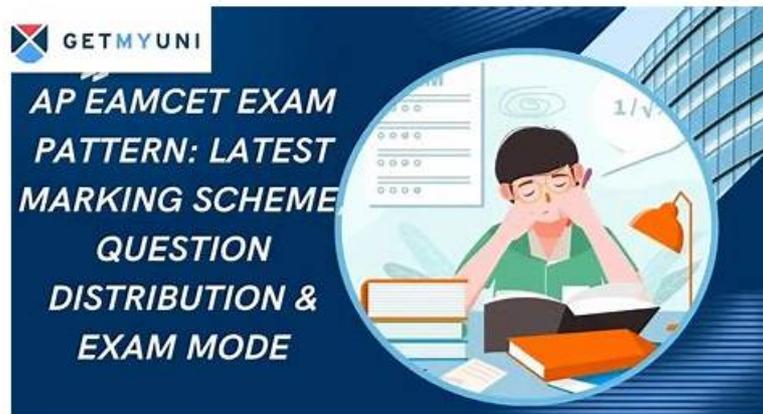


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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q32-Q37):

NEW QUESTION # 32

AB2B Administrator notices a change that needs to be made to a storefront before the Change Set can be finalized for deployment. From which two places can the Administrator directly access Experience Builder to make the change?

- A. Digital Experiences
- B. Store tile
- C. Experience Cloud Configuration
- D. All Sites
- E. All Communities

Answer: A,D

Explanation:

An Administrator can directly access Experience Builder to make changes to a storefront from A. All Sites and D. Digital

Experiences. These areas within Salesforce provide entry points to the Experience Builder, where administrators can modify the design and layout of storefronts, including components and pages.

NEW QUESTION # 33

An Administrator has completed setting up CMS workspace with images for one of their B2B Commerce sites. However, when trying to add an image to the Product record, the Administrator noticed there are no images available to select. What could be causing this to happen?

- A. The Administrator was not added as a contributor in the Store Administration page.
- **B. CMS channel was never configured to connect the CMS workspace to the store.**
- C. The CMS workspace is still in draft status.
- D. The Content admin permission set was not assigned to the Administrator in Setup.

Answer: B

Explanation:

If an Administrator is unable to select images for a Product record despite having set up a CMS workspace, it could be because D. CMS channel was never configured to connect the CMS workspace to the store. Without this connection, content from the CMS workspace, including images, is not available for use within the store.

NEW QUESTION # 34

An Administrator needs to support a unique use case with an exclusive line of products. Only certain stores designated as "premier" status should contain an exclusive list of products. All of the other products outside of the exclusive product line should be available in all stores.

Is it possible to support this use case of store-specific products in B2B Commerce?

- A. No. The data model does not support this type of configuration.
- **B. Yes. This is supported by the B2B Commerce data model.**
- C. No. The products must be filtered with custom code.
- D. Yes. There is an exclusive line checkbox on the Product entity which supports this scenario.

Answer: B

Explanation:

Supporting store-specific products, including an exclusive line of products for "premier" status stores, is supported by the B2B Commerce data model (C). This capability allows for the configuration of product availability and visibility based on store status or other criteria, enabling differentiated product offerings across various store types.

NEW QUESTION # 35

An Administrator has received a request to enable an existing Account for the storefront and checkout. Which two steps should the Administrator take to provide access?

- A. Update the Account Record Type to "B2B Buyer Account."
- B. Update the Account Status to "Approved."
- **C. Add Shipping and Billing Addresses to the Contact Point Address object.**
- **D. Assign the Account to the appropriate Buyer Group.**

Answer: C,D

Explanation:

To enable an existing Account for the storefront and checkout, the Administrator should A. Assign the Account to the appropriate Buyer Group, ensuring the account is associated with the correct group for product access and pricing, and C. Add Shipping and Billing Addresses to the Contact Point Address object, which is necessary for processing orders and shipping products.

NEW QUESTION # 36

Which integrations are out-of-the-box features provided with B2B Commerce?

- A. Inventory, Pricing, Tax
- B. Pricing, Tax, Loyalty, Inventory
- C. Pricing and Tax only
- D. Pricing and Inventory only

Answer: A

Explanation:

The out-of-the-box integrations provided with Salesforce B2B Commerce include A. Inventory, Pricing, Tax. These integrations allow for real-time access to inventory levels, dynamic pricing models, and accurate tax calculations, providing a seamless and efficient commerce experience.

NEW QUESTION # 37

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