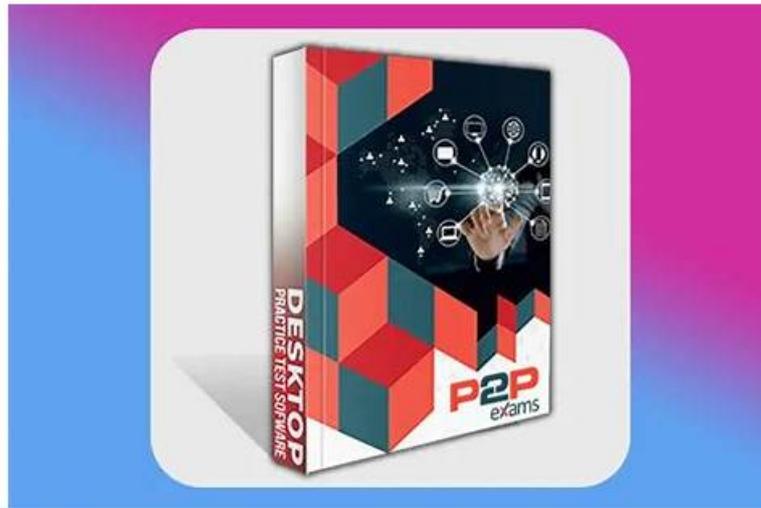


# Desktop-based C\_BCSPM\_2502 Practice Exam Software



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## SAP C\_BCSPM\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Discovering SAP Spend Management Solutions:</b> This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Positioning SAP Spend Management Solutions:</b> This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.</li></ul>

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## SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q16-Q21):

### NEW QUESTION # 16

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. AI-generated work statements
- B. Conventional role-change entries
- C. AI-generated resume analysis
- D. Traditional manager referrals

**Answer: C**

### NEW QUESTION # 17

What are the key functionalities of SAP Ariba Sourcing with AI that streamline the sourcing process? Note: There are 3 correct answers to this question.

- A. Seamlessly integrates information from spreadsheets into requests
- B. Offers tailored questions for suppliers based on historic sourcing activity
- C. Generates a list of supplier preferences and locations
- D. Generates a list of potential suppliers based on user preferences and historical purchases
- E. Suggests AI-driven contract terms

**Answer: B,D,E**

### NEW QUESTION # 18

Which aspect of SAP Ariba showcases its end-to-end capabilities?

- A. Isolation of spend data across different departments
- B. Automation of procurement processes from sourcing to payment
- C. Tracking of supplier performance
- D. Enhanced focus on non-PO invoices

**Answer: B**

### NEW QUESTION # 19

What key market trend is driving the need for integrated Spend Management solutions?

- A. Emphasis on visibility into spending patterns
- B. Increased reliance on manual procurement processes
- C. Decreased focus on sustainability considerations
- D. A shift toward AI-driven tools

**Answer: A**

### NEW QUESTION # 20

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To ensure you say the right things to the right person at the right time.
- B. To manage and track service level agreements (SLAs).
- C. To automate the invoicing processes.
- D. To streamline the onboarding process for new suppliers.

**Answer: A**

