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100% Pass 2026 Oracle N16300GC10: Oracle NetSuite SuiteFoundation Specialist –High Hit-Rate Review Guide

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Oracle N16300GC10 Exam Syllabus Topics:

Topic	Details
Topic 1	• SuiteAnalytics:This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments.

Topic 2	• Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs.
Topic 3	• Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes.
Topic 4	• Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform.
Topic 5	• NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite.

Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q118-Q123):

NEW QUESTION # 118
Which statements describe the behavior for assigning territories to cases? (Choose two.)

- A. Setting the Default Round-Robin territory to Inactive marks unmatched cases as Unassigned.
- B. NetSuite assigns cases to the best match after reviewing all case territories.
- C. Re-assigning existing cases to case territories is not allowed.
- D. The Default Round-Robin territory always has last priority.

Answer: A,D

NEW QUESTION # 119
When enabled, which feature allows users to track multiple Key Performance Indicators (KPIs) with different date ranges?

- A. Key Performance Indicators
- B. KPI Meters
- C. KPI Scorecards
- D. Dashboard and Reports

Answer: C

NEW QUESTION # 120

Which page allows users to configure a full year Accounting Period?

- A. Manage Tax Periods
- B. Calendar Preference
- C. Accounting Preferences
- D. Manage Accounting Periods

Answer: D

NEW QUESTION # 121
Where can statuses be mapped to actions for the progress of Lead to Prospect to Customer?

- A. Customer Status List
- B. Forecast Rules
- C. Customer Sales Rules
- D. Sales Preferences

Answer: D

NEW QUESTION # 122
Which setting changes the quantity and value of an inventory item without entering a purchase order?

- A. Order Items
- B. Adjust Inventory
- C. Review Negative Inventory
- D. Reallocate Items

Answer: B

NEW QUESTION # 123
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