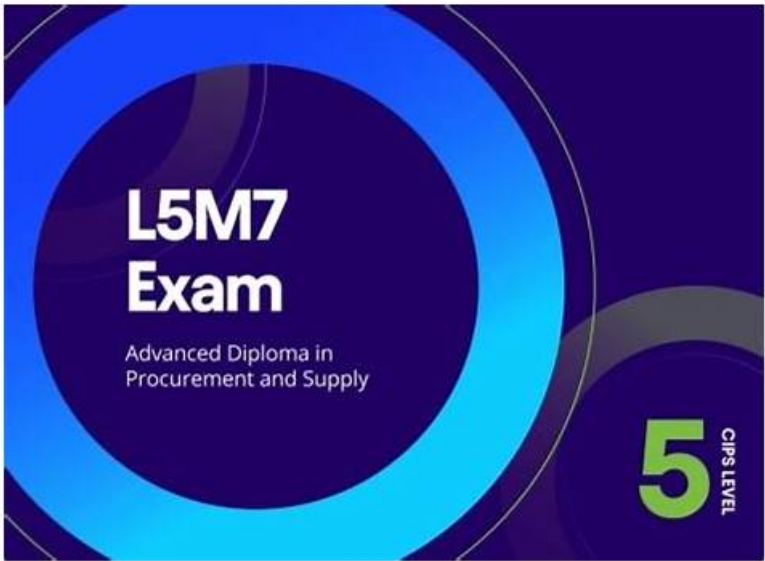


# 有用的L5M7更新 & 認證考試材料的領導者和一流的新版L5M7題庫



作好充分的 L5M7 考試準備，對考生取得 CIPS 的證照很有幫助。在評估新的候選者或考量現有人員的專業能力時，雇主認同 L5M7 認證的價值。這些認證提供了要在您的職涯中出類拔萃所需的認可，並且提供雇主驗證您的技能。NewDumps L5M7 考試測試引擎試用，讓您可以模擬真實的考試情景，可以快速讓您掌握並應用。保證考生一次性通過考試！

## CIPS L5M7 考試大綱：

主題	簡介
主題 1	<ul style="list-style-type: none"><li>• Understand Improvement Methodologies that Can Be Used in Supply Chains: This section of the exam measures the skills of Procurement Managers and focuses on the tools and methodologies used to enhance supply chain performance and efficiency. It highlights the principles of total quality management (TQM), including quality assurance and inspection, and their role in ensuring product and process consistency. Candidates must understand how to use statistical methods such as KPIs, data analysis, and Six Sigma to drive continuous improvement. The section also explores lean thinking, agile processes, Just-in-Time (JIT) systems, and the 5S methodology as frameworks for optimizing operations. Furthermore, it covers the application of business process re-engineering (BPR) and benchmarking to evaluate and redesign supply processes for better performance and competitiveness.</li></ul>
主題 2	<ul style="list-style-type: none"><li>• Understand the Dynamics of Supply Chains: This section of the exam measures the skills of Supply Chain Analysts and covers the foundational understanding of how supply chains operate, interact, and add value to organizations. It examines the differences between supply chains, supply networks, and supply chain management while exploring the concept of supplier tiering and network sourcing. Candidates are expected to understand how effective supply chain management improves quality, reduces costs and lead times, and fosters innovation while mitigating risks. Additionally, this section emphasizes the connection between an organizational infrastructure, culture, and process management in achieving efficient supply chains. It also compares various improvement approaches, including collaborative and competitive models, outsourcing, offshoring, and global procurement.</li></ul>

主題 3	<ul style="list-style-type: none"> <li>• Understand Measures Required to Achieve Competitive Advantage in Supply Chains: This section of the exam measures the skills of Strategic Sourcing Specialists and focuses on achieving and maintaining competitive advantage through strategic supply chain practices. It assesses knowledge of how organizations can leverage cost leadership or differentiation strategies to outperform competitors. Candidates are expected to understand pricing mechanisms such as fixed and variable pricing, open book costing, and risk</li> <li>• reward arrangements that drive efficiency and transparency. The section also includes cost reduction techniques like supplier rationalization, value analysis, and negotiation strategies that enhance profitability. Finally, it examines collaborative approaches such as partnership sourcing, building supplier trust, and managing relationship life cycles to ensure long-term strategic advantages within the supply chain.</li> </ul>
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>> L5M7更新 <<

## 新版L5M7題庫 & L5M7權威認證

NewDumps 提供下載的 CIPS 的 L5M7 證照考試的問題範例，使你購買無風險的過程，這是一個使用版的練習題，讓你看到考題的問題和答案的品質，以及在你決定購買之前的價值，相信 CIPS 的 L5M7 證照考試的樣品足以定性，成為眾多考生滿意的產品。該考題還包括PDF格式和模擬考試測試版本兩種，你可以根據自己的情況去選擇適合自己的。

## 最新的 CIPS Level 5 Advanced Diploma in Procurement and Supply L5M7 免費考試真題 (Q87-Q92):

### 問題 #87

What are some disadvantages to a multi-sourcing strategy in a supply chain? Select TWO.

- A. Less dependency on one supplier
- B. Relationships are more transactional
- C. Possibility of having surplus stock
- D. Inconsistency in quality

答案: C,D

解題說明:

Multi-sourcing can increase inventory/duplication and create quality inconsistency between sources. Reduced dependency (C) is an advantage, and (D) is a neutral characteristic rather than a disadvantage. Short extract: "multiple sources may lead to duplication/stock and variable quality." (L5M7 Study Guide, p.6) Reference: L5M7 Study Guide, p.6.

### 問題 #88

Which approach to quality involves manufacturing only what is required, when it is required?

- A. Just-in-Time
- B. Total Quality Management
- C. Total Quality Control
- D. Zero Defects

答案: A

解題說明:

Just-in-Time (JIT) manufacturing produces goods only when required, eliminating excess inventory and waste, ensuring smooth, efficient flow.

Short cited term: "make only what is needed, when needed" (L5M7 Study Guide, p. 30).

Reference: CIPS L5M7 Study Guide, p. 30.

### 問題 #89

A Resource-Based Review(RBR) focuses on which aspect of competitive advantage?

- **A. Internal environment as a driver of competitive advantage**
- B. Using the external environment to create value
- C. Achieving cost leadership through lower prices
- D. Narrowing the supply chain to create efficiencies

答案： A

解題說明：

The Resource-Based View(RBV) argues that unique internal resources and capabilities are the key to sustainable competitive advantage.

Short cited extract: "Competitive advantage stems from internal resources and capabilities." (L5M7 Study Guide, p.52)

Reference: CIPS L5M7 Study Guide, p.52.

#### 問題 #90

Farmer Joe sells wheat and barley. He charges more when demand is high and less when demand falls. What pricing strategy does he follow?

- A. Variable Pricing
- **B. Dynamic Pricing**
- C. Flexible Pricing
- D. Competitive Pricing

答案： B

解題說明：

Dynamic Pricing adjusts prices in real time to reflect market demand and supply conditions, commonly used in commodities.

Short cited term: "dynamic pricing - prices adjust to demand fluctuation." (L5M7 Study Guide, p. 189) Reference: CIPS L5M7 Study Guide, p. 189.

#### 問題 #91

A strategy in which an organisation concentrates its resources on a narrow market or industry segment is which of Porter's Generic Strategies?

- A. Cost Leadership
- **B. Focus**
- C. Cost Certainty
- D. Differentiation

答案： B

解題說明：

Porter's Focus Strategy involves targeting a niche market to meet unique needs better than competitors.

Short cited term: "focus - targeting a narrow market segment" (L5M7 Study Guide, p. 52).

Reference: CIPS L5M7 Study Guide, p. 52.

#### 問題 #92

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