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Salesforce Consumer Goods Cloud Accredited Professional exam covers a range of topics related to the Consumer Goods Cloud, including managing accounts and contacts, creating and managing orders, managing product catalogs, and analyzing sales performance. Consumer-Goods-Cloud-Accredited-Professional Exam also tests candidates' knowledge of Salesforce best practices, industry trends, and regulatory requirements.

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q66-Q71):

NEW QUESTION # 66

With which object is the promotion object directly associated?

- A. Retail Store Group
- B. Retail Store
- C. Promotion Channel
- **D. Products**

Answer: D

Explanation:

The Promotion object is directly associated with the Promotion Channel, which links promotional activities to specific channels and locations for execution.

NEW QUESTION # 67

Prior to rollout testing users find themselves failing all the test cases related to delivery tasks What is a potential reason for this?

- A. The tester did not have the Lightning Retail Execution Plus Permission Set added
- **B. The tester did not have the lightning direct store delivery Permission Set added**
- C. The KPIs are too extreme and causing the system to fail
- D. The tester is outside the geofence for the store

Answer: B

Explanation:

A possible reason for failing all the test cases related to delivery tasks is that the tester did not have the lightning direct store delivery Permission Set added. A Permission Set is a collection of settings and permissions that grant users access to various tools and features. The lightning direct store delivery Permission Set is required for users who need to use the delivery task functionality and related objects, such as product transfers and shipments. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 29.

NEW QUESTION # 68

Which Action Plan Type should be selected when creating an Action Plan for Consumer Goods Cloud?

- A. Industries
- **B. Visit Execution**
- C. Assessment Task Plan
- D. Visit Planning

Answer: B

NEW QUESTION # 69

Which two standard capabilities are available when executing a promotion check in the field?

- **A. Taking a photo of the promotion**
- B. Changing the discounts on the products included in the promotion
- **C. Viewing which products are included in the protection**
- D. Marking the promotion as complete
- E. Changing the promotion planning dates

Answer: A,C

NEW QUESTION # 70

Which object is connected to Action Plan?

- A. Action Plan Template em
- **B. Visit**
- C. Retail Store
- D. Assessment Task

Answer: B

NEW QUESTION # 71

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