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Salesforce is one of the most powerful and rapidly growing fields nowadays. Everyone is trying to get the Salesforce B2B-Solution-Architect certification to improve their futures with it. Success in the test plays an important role in the up gradation of your CV and getting a good job or working online to achieve your dreams. The students are making up their minds for the Salesforce B2B-Solution-Architect test but they are mostly confused about where to prepare for it successfully on the first try. This confusion leads to choosing outdated material and ultimately failure in the test. The best way to avoid failure is using updated and real questions.

To be eligible for the Salesforce Certified B2B Solution Architect certification, candidates must have experience in designing and implementing complex B2B solutions on the Salesforce platform. They must also demonstrate a deep understanding of the Salesforce platform and its capabilities. Candidates should be familiar with Salesforce's data modeling capabilities, security features, and integration options. They should also have experience in creating user experiences that meet the needs of B2B customers.

Salesforce B2B-Solution-Architect certification is recognized globally and is highly valued by employers. It demonstrates that a candidate has a thorough knowledge of B2B Commerce and can design and implement solutions that meet the complex business requirements of B2B environments. Salesforce Certified B2B Solution Architect Exam certification is a great way for professionals to enhance their skill set and advance their careers in the Salesforce ecosystem.

The B2B-Solution-Architect Certification Exam covers a wide range of topics related to B2B architecture and design, including data modeling, security, integration, and automation. You will be tested on your ability to design solutions that meet business requirements, optimize performance, and ensure data security. You will also be required to demonstrate your understanding of the Salesforce platform's features and functionality, including its various APIs, data modeling capabilities, and workflows.

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Salesforce Certified B2B Solution Architect Exam Sample Questions (Q78-Q83):

NEW QUESTION # 78

Universal Containers (UC) wants to implement a Salesforce multi-cloud solution that includes CPQ, B2B Commerce, and Sales Cloud. UC wants to use as much of Salesforce's core capabilities as possible for its cart-to-quote customer journey. The order fulfillment process is managed separately in a third-party ERP.

Which two considerations should a Solution Architect keep in mind when thinking about data flows?

Choose 2 answers

- A. Cart and Order record owners are mapped to Quote and Quote Line record owners.
- B. The source for the data feed to ERP is the CPQ Order object.
- C. Product and Pricing are set up with CPQ as the source of record.
- D. All data points on products should be mapped and replicated between CPQ and B2B Commerce.

Answer: B,C

Explanation:

When considering data flows for the integration of CPQ, B2B Commerce, and Sales Cloud with an external ERP for order fulfillment, the Solution Architect should keep in mind:

A) Product and Pricing are set up with CPQ as the source of record. This ensures that the CPQ system manages all product and pricing data, which is essential for maintaining accurate and consistent information across platforms.

B) The source for the data feed to ERP is the CPQ Order object. Once the quote is finalized in CPQ and an order is created, that data should flow into the ERP for fulfillment, maintaining data integrity and process continuity.

These considerations are in line with Salesforce best practices for managing data across multiple systems, ensuring that each system utilizes its strengths and maintains data consistency.

NEW QUESTION # 79

Universal Containers (UC) is implementing a Salesforce B2B multi-cloud project with large volumes of data and daily transactions from multiple third-party systems via multiple integrations. UC is looking at transactions of more than 1 million records a week and, in higher seasons, 10 million records a week. UC has made the decision to get a full copy sandbox to use to test all of its third-party integrations across its multiple clouds. UC has also invested in MuleSoft and the Anypoint Platform as the single enterprise service bus for all of the third-party data going into Salesforce.

Which type of performance testing should a Solution Architect recommend for testing data at scale on this project?

- A. Perform page load testing against production after go live.
- B. Perform unit testing against the full copy sandbox codebase before go live in production.
- C. Perform API load test against the full copy sandbox before go live.
- D. Perform API load test against the partial copy sandbox before go live.

Answer: C

Explanation:

There are different types of performance testing, such as load testing, stress testing, endurance testing, and spike testing. Each type has a different purpose and goal.

the best type of performance testing is API load test against the full copy sandbox before go live. This type of test can help you evaluate how well your integrations handle high volumes of data and transactions from multiple sources. It can also help you validate the functionality and performance of your MuleSoft Anypoint Platform.

To perform an API load test, you need to create a test plan that defines the test scenarios, test data, test tools, and test metrics. You also need to submit a request for performance testing to Salesforce2 and follow their guidelines and best practices.

A full copy sandbox is a good environment for API load test because it has the same data and metadata as your production org3. This can help you simulate realistic conditions and avoid data skew issues.

When dealing with large volumes of data and multiple integrations, it is important to perform load testing to ensure that the system can handle the expected load. An API load test against the full copy sandbox will simulate the expected load and help identify any performance bottlenecks before the system goes live in production. This type of testing should be performed prior to go live to ensure that the system can handle the expected load and provide a good user experience.

NEW QUESTION # 80

Universal Containers (UC) u about to develop a new call center solution utilizing Salesforce products including Service Cloud, LiveMessage, Experience Cloud, and MuleSoft. UC would prefer no real customer data to be stored within Salesforce but to be made view only. These views should only be utilized by a select few individuals that may be assigned the ability to view this data temporarily and have it removed.

Which two features should a Solution Architect suggest to maintain these constraints?

- A. Salesforce Connect, User Profiles
- B. Third-party ETL, Profiles
- C. Salesforce Connect, User Permission Sets
- D. Apex Callouts, User Permissions Sets

Answer: C

Explanation:
Salesforce Connect allows you to integrate external data sources with Salesforce and access them in real time without storing them in Salesforce1. User Permission Sets let you grant access to various tools and functions to users without changing their profiles12. You can assign permission sets to users with different licenses and revoke them when needed3.

NEW QUESTION # 81
A client is running a project with a 626 multi-cloud setup involving Marketing Cloud, Sales Cloud, Service Cloud, Experience Cloud, and Mu'eSoft. Currently, MuleSoft is primarily used to integrate with third-party systems. Marketing Cloud is connected to Sales/Service using the standard connector. A recent requirement-gathering session, involving all functional streams, brought up the question of where consolidated reporting mil happen. So far, reporting has only been looked at individually per stream.
There is a steering committee meeting 1 week from now. The Solution Architect was asked to provide different solutions to fix the problem. The expectation is that a high-level evaluation will be done prior the steering committee meeting so that an indication of options can be given and additional funding can be requested.
Which three critical steps should the Solution Architect take first?
Choose 3 answers

- A. Review the system landscape to identify other existing solutions for reporting and start to investigate high-level cost impacts (inel. licenses aspects) for the most viable.
- B. Ensure all data objects across the different clouds have a unique external identifier
- C. Review the established and planned dataflows to understand where the systems of record sit and where data is transported to already.
- D. Draft a solution to show how consolidated reporting can be done using CRM Analytics.
- E. Identify key drivers and high-level data scope behind the need for a consolidated reporting.

Answer: A,D,E

NEW QUESTION # 82
A team at Universal Containers (UC) is currently working on an initial release of Service Cloud. However, UC's management team is very enthusiastic about new features of the platform and wants to go to market with the new Service Cloud solution as soon as possible. The current objective of their initial Service Cloud release is mostly about managing their case workload and case assignment processes. A Solution Architect is called into a management meeting and asked when UC can go live with automated chatbots, Einstein case classification, and CRM Analytics for data insights.
How should a Solution Architect respond to the management team considering their request for these new capabilities'?

- A. Explain the long-term vision and roadmap, and then propose a logical phasing in which the planned minimum viable product (MVP) is the first step on the journey that will eventually include the desired features.
- B. Agree that the new features are crucial to the success of the initiative and swap parts of the current scope for the most innovative feature.
- C. Agree with the management team to postpone the go-live and increase the scope to include the desired features.
- D. Explain to the management team that these features are still evolving and that it is best to wait a few releases so that they are stable before starting to use them in production.

Answer: A

Explanation:
Explaining the long-term vision and roadmap, and then proposing a logical phasing in which the planned minimum viable product (MVP) is the first step on the journey that will eventually include the desired features2. This option can help UC align their expectations with their business goals and priorities, while also demonstrating how they can achieve incremental value from their Service Cloud solution over time. The Solution Architect can also highlight the benefits of delivering an MVP first, such as validating assumptions, testing functionality, gathering feedback, and reducing risks.
https://trailhead.salesforce.com/credentials/b2bsolutionarchitect

NEW QUESTION # 83

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