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Salesforce B2B-Solution-Architect Certification Exam is designed for professionals who want to validate their skills and knowledge in designing and implementing B2B solutions using Salesforce. Salesforce Certified B2B Solution Architect Exam certification is aimed at individuals who have experience in designing and implementing B2B solutions on the Salesforce platform. B2B-Solution-Architect exam tests the candidate's ability to design, configure, and implement solutions that meet customer requirements and align with industry best practices. Salesforce Certified B2B Solution Architect Exam certification validates the skills required to work with customers to understand their business needs, design solutions, and implement them using Salesforce technologies.

Salesforce B2B-Solution-Architect Certification Exam is designed to validate the knowledge and skills of professionals who are responsible for designing and implementing B2B solutions on the Salesforce platform. Salesforce Certified B2B Solution Architect Exam certification is intended for solution architects, technical architects, and consultants who work with complex B2B scenarios and use Salesforce B2B Commerce Cloud and Salesforce CPQ to create solutions. B2B-Solution-Architect exam measures the understanding of the candidate in areas such as architecture design, data modeling, integration with external systems, security, and performance optimization.

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Pass Salesforce B2B-Solution-Architect Guaranteed, Latest B2B-Solution-Architect Exam Tips

There is no doubt that work in the field of requires a lot of up gradation and technical knowhow. This was the reason I suggest you to opt to get a certificate for the B2B-Solution-Architect exam so that you could upgrade yourself. However for most candidates

time was of essence and they could not afford the regular training sessions being offered. But B2B-Solution-Architect Exam Preparation materials had the best training tools for B2B-Solution-Architect exam. The B2B-Solution-Architect training materials are so very helpful. Only if you study exam preparation guide from TorrentExam when you have the time, after you have complete all these trainings, you can take the B2B-Solution-Architect exam and pass it at the first attempt.

Salesforce B2B-Solution-Architect Certification Exam covers a wide range of topics, including B2B commerce, Salesforce B2B Commerce Cloud, Salesforce CPQ, and Salesforce Billing. Candidates for B2B-Solution-Architect exam must have a deep understanding of these technologies and be able to design and implement solutions that leverage them effectively. They must also have experience working with B2B customers and be able to understand their unique requirements and challenges. Successful candidates will be able to demonstrate their ability to design and implement solutions that meet the needs of B2B customers and deliver measurable business outcomes.

Salesforce Certified B2B Solution Architect Exam Sample Questions (Q13-Q18):

NEW QUESTION # 13

A shipping and logistics company uses Sales Cloud, Service Cloud, and Marketing Cloud. It relies on Salesforce standard reports for its current KPIs. However, the company wants to see report trends and complex analytics. It also wants the reports to be visible to salesforce users as well as non-Salesforce users.

Which recommendation should a solution Architect make to meet the company's needs?

- **A. Standard Dashboards**
- B. Reporting snapshots
- C. CRM Analytics
- D. Sales Cloud Einstein

Answer: A

NEW QUESTION # 14

Universal Containers (UC) is using Service Cloud and B2B Commerce to allow resellers the ability to purchase and support farming equipment UC maintains. UC has invested in smart devices which allows that equipment to inform UC when a part becomes faulty. The data from these devices goes to a public cloud solution where every row of sensor data is received every second from every device. There are 100,000 devices on various farms being actively used. The CIO would like this data to be connected to Salesforce in some manner.

What kind of integration method should a Solution Architect suggest to accommodate this need?

- A. Embed the devices' sensor data in a view on the Asset record.
- B. Utilize Apex Callouts based on the devices' state change.
- C. Load the public cloud solution directly to Salesforce using MuleSoft.
- **D. Utilize Platform Events based on the devices' state change.**

Answer: D

Explanation:

Platform Events are a Salesforce-native feature that enable apps to communicate inside and outside of Salesforce using an event-driven messaging architecture. An event producer creates an event and adds it onto the event bus, which operates as a queue with a strict chronological order. An event consumer subscribes to an event and gets notified when the event is put onto the event bus. According to 3, Platform Events can be used to define and manage custom notifications within the Salesforce platform and in external apps. They can also be used to integrate Salesforce with external systems and devices in near real-time. Therefore, a Solution Architect should suggest utilizing Platform Events based on the devices' state change. This way, UC can connect the data from the smart devices to Salesforce in a scalable and reliable manner, without having to poll or query for changes constantly. UC can also use Platform Events to trigger workflows or actions based on the device status, such as creating a case, sending an email, or ordering a replacement part.

https://developer.salesforce.com/docs/atlas.en-us.platform_events.meta/platform_events/platform_events_intro.htm

NEW QUESTION # 15

Universal Containers (UC) delivers packaging solutions to its customers based on volume schedule, which is part of a contract that UC is closing. Customers place orders against these contracts, and the orders are maintained in an ERP system outside of

Salesforce.

Employees of UC want to track invoicing payment status on a monthly basis so that they can identify early when customer orders fall short of the contractual target.

Which two solution components should a Solution Architect recommend to meet this requirement?

Choose 2 answers

- A. Orders and Order Products from Sales Cloud and a MuleSoft integration with the ERP
- **B. Product and Revenue Schedules from Sales Cloud**
- C. Invoicing payment status sync between Salesforce Billing and ERP
- **D. Opportunities and Opportunity Products from Sales Cloud**

Answer: B,D

NEW QUESTION # 16

Universal Containers (UC) recently went live with a multi-cloud implement at ton consisting of Experience Cloud, Service Cloud, and Marketing Cloud Account Engagement. The UC Marketing team wants to generate Marketing Cloud Account Engagement emails using the same dynamic content that users access in Experience Cloud. They want to trigger Marketing Cloud Account Engagement emails based on certain user actions while keeping the content dynamic and configurable via a user- friendly mechanism. Which approach should a Solution Architect recommend in this case?

- A. Build a custom application using Lightning Web Components to make the email content dynamic and configurable.
- B. Consider finding AppExchange packages that support this functionality on Experience Cloud and Marketing Cloud Account Engagement.
- C. Change the data model to support sending Marketing Cloud Account Engagement email via the Experiencecloud site.
- **D. Use Salesforce CMS on Experience Cloud and the new Marketing Cloud Account Engagement Lightning Email Experience.**

Answer: D

Explanation:

Using Salesforce CMS and the new Marketing Cloud Account Engagement Lightning Email Experience can enable the UC Marketing team to generate Marketing Cloud Account Engagement emails with dynamic content accessed through Experience Cloud. This approach can provide a user-friendly mechanism to configure content and trigger email sends based on user actions, without changing the data model. Additionally, this approach leverages native Salesforce functionality and does not require custom development or third-party packages.

<https://www.salesforce.com/products/experience-cloud/features/customer-engagement-solutions/> Leveraging Salesforce CMS in conjunction with Marketing Cloud Account Engagement's Lightning Email Experience offers a unified and dynamic solution for content management and email marketing. Salesforce CMS enables the creation and management of content in a user-friendly manner, which can then be utilized across different Salesforce platforms, including Experience Cloud. Integrating this content with Marketing Cloud Account Engagement through the Lightning Email Experience allows for the creation of dynamic and personalized email campaigns that reflect the content users interact with on Experience Cloud. This approach ensures consistency in messaging and branding while providing a seamless and engaging user experience, aligning with Salesforce's best practices for integrating content and marketing strategies across multiple clouds.

NEW QUESTION # 17

The business model of Universal Containers (UC) puts a strong emphasis on indirect sales and service processes. UC's customers are primarily distributors, resellers, and service providers who either sell or service products independently, or collaborate with UC on joint opportunities and cases. In the past, collaboration was primarily driven through email but UC wants to bring both service and sales collaboration onto one consolidated platform.

Which solution should a Solution Architect recommend to create better collaboration and visibility for UC employees, resellers, and service partners?

- **A. Grant access to resellers and partners by providing Partner Community licenses.**
- B. Grant access to resellers and partners by providing Customer Community Plus licenses.
- C. Grant access to resellers and partners by providing Customer Community licenses.
- D. Grant access to resellers and partners by providing Sales Cloud licenses and Service Cloud licenses.

Answer: A

Explanation:

This type of license allows external users to access standard Salesforce objects such as accounts, contacts, leads, opportunities, and cases. It also enables them to collaborate with UC employees and other partners on joint sales and service processes³⁴.

NEW QUESTION # 18

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