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## Oracle Order Management Cloud Order to Cash 2025 Implementation Professional Sample Questions (Q66-Q71):

### NEW QUESTION # 66

You want to perform Internal Material Transfer across Business Units and want to capture internal margin as part of revenue for the selling Business Unit.

Which mandatory task would you perform for this requirement?

- A. Configure Oracle Fusion Global Order Promising
- B. Manage Consumption Rules
- C. Manage Supply Chain Financial Orchestration Transfer Pricing Rules
- D. Manage Supply Order Defaulting and Enrichment Rules

- E. Manage Supply Execution Documentation Creation Rules

**Answer: C**

Explanation:

Sourcing tools enable you to manually create internal material transfer requisition lines in Self Service Procurement and create supply requests from the Manage Item Quantity page. These sourcing tools provide a default source organization and allow access to source organization rankings and available to promise quantities. Oracle Fusion Supply Chain Orchestration works with Oracle Fusion Global Order Promising and Oracle Fusion Inventory Management to identify the source organization rankings based on pre-established rules

#### NEW QUESTION # 67

Which two attributes can you use to group shipment lines into a single shipment? (Choose two.)

- A. Sales Order
- **B. Ship-to location**
- C. Item
- D. Carrier
- **E. FOB**

**Answer: B,E**

Explanation:

A shipment comprises a set of shipment lines, grouped by certain common shipping attributes, that are scheduled to be shipped to a customer's ship-to location on a specific date and time. You can include items from different sales orders in a shipment. You can either manually or automatically group shipment lines to create a shipment. The shipment lines are grouped by the mandatory default criteria: ship-from location and ship-to location. However, you may also include additional grouping criteria, such as customer, freight terms, FOB (Free on board), and shipping method.

#### NEW QUESTION # 68

The customer service representative in your company has received a request from a customer for appending additional quantity to an original sales order that has already been released to the warehouse. The sales order quantity revision has resulted in a new shipment line with the status "Ready to Release." What action would you take to ship the new line by merging it with the original shipment?

- **A. Manually append the new line to the shipment.**
- B. Run the process Create Shipments with the parameter Create Shipment set to Yes.
- C. Perform Pick Release by selecting the Append Shipment check box.
- D. Run the process Create Shipments with the parameter Append Shipment set to Yes.

**Answer: A**

#### NEW QUESTION # 69

Which change mode takes a snapshot at the stages mentioned below:

- \* When the orchestration process starts
- \* When a change order is received at an orchestration process step

- A. None
- B. Simple
- **C. Advanced**
- D. Incremental

**Answer: C**

Explanation:

<http://www.oracle.com/technetwork/fusion-apps/orderorchestrationguide-e22707-01-1514572.pdf>

### NEW QUESTION # 70

Your company is implementing Order Management Cloud to manage the sales orders but fulfillment happens through third party logistics (3PL).

What process should be executed to communicate to the 3PL system that the sales orders are ready to pick release and ship?

- A. Create Shipments
- B. Manage Shipments Interface
- **C. Generate Shipments Request**
- D. Confirm Shipments
- E. Send Shipments Advice

**Answer: C**

Explanation:

[http://docs.oracle.com/cloud/latest/scmcs\\_gs/FAIMS/FAIMS1796462.htm#FAIMS2605728](http://docs.oracle.com/cloud/latest/scmcs_gs/FAIMS/FAIMS1796462.htm#FAIMS2605728)

### NEW QUESTION # 71

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