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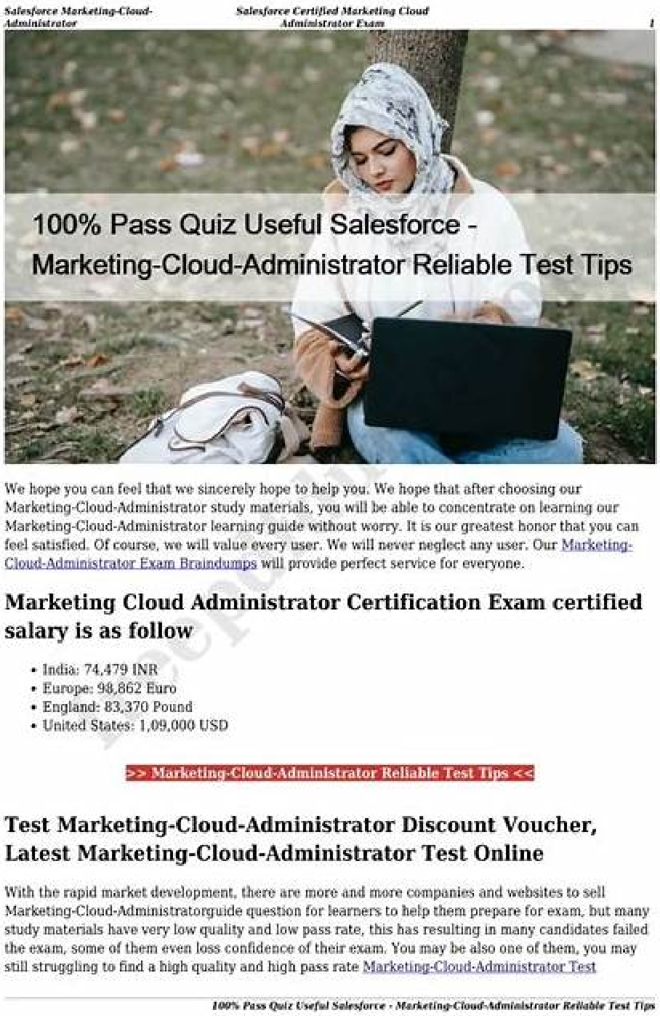

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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	• Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.
Topic 2	• Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce's order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.
Topic 3	• Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.

Salesforce Certified Platform Administrator II Sample Questions (Q113-Q118):

NEW QUESTION # 113
Administrator has been tasked with creating a new custom field on the Account object called Government Der. The compliance department has determined that this field contains sensitive Information and needs to be encrypted using Classic Encryption.
How will this impact users when reading, editing, or reporting on Accounts?

- A. Users will need the View Encrypted Data permission to edit the field.
- B. Encrypted fields can be added to a list view and rule filters.
- C. Users with the View Encrypted Data permission can see the field, regardless of Field-Level Security.
- D. Encrypted fields are unable to be used the report criteria or list views filters.

Answer: D

NEW QUESTION # 114
AW Computers has enabled the feature for Contact to multiple Accounts. A rep is trying to remove the primary Account from a Contact but is unable to do so. The administrator has already updated the page layout to no longer require an Account.
What could be the issue?

- A. The Account Contact relationship record needs to be deleted first in order to disassociate the Contact from the Account.
- B. The Contact has indirect relationships to other Accounts.
- C. A primary Account relationship is required on a Contact regardless of the page layout settings.
- D. Private Contacts need to be enabled in Setup.

Answer: C

Explanation:
A primary account relationship is a feature that allows you to link a contact to a single account as its primary account. A primary account relationship is required on a contact regardless of the page layout settings or the contact to multiple accounts feature. This means that you cannot remove the primary account from a contact, but you can change it to another account. You can also add secondary accounts to a contact if you have enabled the contact to multiple accounts feature. References:
https://help.salesforce.com/s/articleView?id=sf.
contacts_multiple_accounts.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.contacts_fields.
htm&type=5

NEW QUESTION # 115
Cloud Kicks has created a new flow that deletes records.
What should the administrator consider when testing the flow?

- A. Flows with delete elements cannot be debugged by the Flow debugged tool.
- B. Flow with delete elements need to ne inactivate to ensure that the test record is not actually deleted.
- C. Even if the flow is inactive, debugging the flow will delete the test record.
- D. Record deleted by Flow when debugging are hard deleted.

Answer: C

Explanation:
Debugging a flow allows administrators to test how a flow behaves before activating it or making changes to it. Debugging a flow runs it in real time using test data provided by the administrator or default values from the flow. However, debugging a flow also performs any actions defined in the flow, such as creating, updating, or deleting records. Therefore, if a flow has a delete element that deletes a record based on certain criteria, debugging the flow will delete the test record even if the flow is inactive. References:
https://help.
salesforce.com/s/articleView?id=sf.flow_debug.htm&type=5

NEW QUESTION # 116
AW Computing has a new requirement from its security team where audit information relating to an account must be recorded in a new custom object called Audit. Audit records need to be preserved for 10 years and only accessible by the audit team.
What relationship should be used to relate the Audit object to the Account object?

- A. Master-Detail
- B. Many-To-Many
- C. Lookup
- D. Self

Answer: C

Explanation:
In this scenario, a Lookup relationship is the most appropriate choice for relating the Audit custom object to the Account object. This relationship allows for flexibility, especially when it comes to data retention and access control requirements, as outlined by AW Computing's security team.
* Lookup Relationship:
* A Lookup relationship links two objects, allowing records from the custom Audit object to be associated with the Account object. Unlike a Master-Detail relationship, it offers greater flexibility in terms of record ownership, sharing, and visibility controls, which is particularly useful for sensitive data.
* The Lookup relationship will enable administrators to set specific permissions, ensuring that only the audit team has access to the records, as required.
* Additionally, records in the Lookup relationship are independent. Therefore, if the Account record is deleted, the Audit record can persist, aligning with the need to retain Audit records for
10 years.
* Preservation and Access Control:
* Given the 10-year retention requirement, the independence of records under a Lookup relationship is ideal. It ensures that Audit records are not automatically deleted when an associated Account record is removed.
* Access to Audit records can be restricted to the audit team by setting up custom sharing rules or permissions, which is achievable through the Lookup relationship's flexible sharing model.
Incorrect options:

* Master-Detail: In a Master-Detail relationship, the detail (child) records are dependent on the master (parent) record. Deleting an Account would automatically delete any associated Audit records, which would conflict with the retention requirement.
* Many-To-Many: This type of relationship involves a junction object to associate multiple records from both sides. It is not necessary in this case, as the requirement is a one-to-many relationship from Account to Audit records.
* Self: A self-relationship would allow records within the Audit object to be related to each other. This does not apply to linking the Audit object to the Account object.

In conclusion, the Lookup relationship provides the necessary flexibility for data preservation and access control, making it the optimal choice for this requirement.
Reference: Salesforce documentation recommends using Lookup relationships when objects need to remain independent or when additional flexibility for sharing and retention is required.

NEW QUESTION # 117
An administrator needs to create a junction object called Account Region to link the standard Account object with a custom object called Region.
Once the junction object is created, what are the next two steps the administrator should take?
Choose 2 answers

- A. Create a master-detail relationship field on the Account object to the junction object.
- B. Build a master-detail relationship field on the Region object to the junction object.
- C. Make a master-detail relationship field on the junction object to the Region object.
- D. Configure a master-detail relationship field on the junction object to the Account object.

Answer: C,D

Explanation:
A junction object is a custom object that has two master-detail relationships with two other objects. A junction object allows administrators to create many-to-many relationships between objects, such as relating multiple accounts to multiple regions.
To create a junction object called Account Region to link the standard Account object with a custom object called Region, an administrator needs to do the following steps:
* A) Make a master-detail relationship field on the junction object to the Region object.

A master-detail relationship field is a field that links a child record to a parent record. The child record inherits the sharing and security settings of the parent record. By making a master-detail relationship field on the junction object to the Region object, an administrator can link each Account Region record to one Region record and make Region the first master of the junction object.
References: https://help.salesforce.com/s
/articleView?id=sf.relationships_considerations.htm&type=5
* D) Configure a master-detail relationship field on the junction object to the Account object.

By configuring a master-detail relationship field on the junction object to the Account object, an administrator can link each Account Region record to one Account record and make Account the second master of the junction object. This allows administrators to relate multiple accounts to multiple regions through the junction object. References: https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5

NEW QUESTION # 118
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