

C-BCSBN-2502認定資格試験 & C-BCSBN-2502日本語受験攻略



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SAP C-BCSBN-2502 認定試験の出題範囲:

トピック	出題範囲
トピック 1	• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
トピック 2	• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
トピック 3	• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.

>> C-BCSBN-2502認定資格試験 <<

C-BCSBN-2502日本語受験攻略、C-BCSBN-2502受験体験

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ぜひSAPのC-BCSBN-2502試験に合格して自分の目標を達成できます。

SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions 認定 C-BCSBN-2502 試験問題 (Q17-Q22):

質問 # 17

Which features in SAP IBP assist manufacturers in mitigating the impact of sudden demand spikes and maintaining supply chain stability? Note: There are 2 correct answers to this question.

- A. Optimized delivery schedules
- **B. Risk assessment**
- **C. Trend monitoring**
- D. Automated supplier contracts

正解: B、C

解説:

Solution:

Based on content from learning.sap.com, the two correct features in SAP IBP that help manufacturers mitigate sudden demand spikes and maintain supply chain stability are:

☐ A. Risk assessment

SAP IBP (especially through the Supply Chain Control Tower) enables systematic risk assessment, real-time alerting, and scenario simulation to identify and mitigate supply chain disruptions.

☐ C. Trend monitoring

Within IBP's demand planning capabilities, tools like time-series analysis and demand sensing help detect trends and anomalies, allowing manufacturers to proactively adjust forecasts and supply plans learning.sap.com.

The other options are not supported by learning.sap.com:

* B. Automated supplier contracts - relates to procurement (e.g., SAP Ariba), not core IBP capabilities.

* D. Optimized delivery schedules - this is part of execution/logistics, not directly a core IBP feature for handling demand spikes.

Therefore, the correct answers are A and C

質問 # 18

How does SAP Business Network's purchase order compliance function automate workflows for global suppliers in retail?

- A. Cuts logistics costs by using local vendors
- B. Automates financial transactions with minimal impact to functional procurement processes
- **C. Ensures integration with SAP and non-SAP systems**
- D. Simplifies procurement for production with less impact to global processes

正解: C

解説:

Solution:

The correct answer from learning.sap.com is:

* C. Ensures integration with SAP and non-SAP systems

SAP Business Network's purchase order compliance functionality enables automated workflows for global retail suppliers through seamless integration across both SAP and non-SAP systems. This ensures POs, order confirmations, AP documents, and audit rules are consistently streamlined across diverse supplier landscapes learning.sap.com.

質問 # 19

How does geolocation tracking in SAP Transportation Management reduce costs and improve carrier interactions for transporting perishable goods?

- A. Improves production processes
- B. Automates procurement
- C. Optimizes financial processes
- **D. Manages global logistics using real-time geolocation**

正解: D

解説:

Solution:

Based solely on content from learning.sap.com (and related SAP documentation), the correct answer is:

* D. Manages global logistics using real-time geolocation

Geolocation tracking in SAP Transportation Management, particularly via SAP Business Network Global Track & Trace, provides real-time visibility across global logistics networks. This functionality reduces costs and enhances interactions with carriers-especially for perishable goods-by enabling predictive ETAs, milestone awareness, event-triggered alerts, and seamless collaboration with carriers and logistics partners.

The other options (A, B, and C) are not relevant to geolocation tracking in this context.

質問 # 20

How does the asset management module in SAP Business Suite enhance uptime and predict failures within the energy sector through AI-driven maintenance processes?

- A. Automates procurement
- B. CO Integrates maintenance processes
- C. Improves transportation
- D. Tracks financial performance

正解: B

解説:

Solution:

The correct answer from learning.sap.com regarding how the asset management module in SAP Business Suite enhances uptime and predicts failures in the energy sector through AI-driven maintenance is:

* D. CO Integrates maintenance processes

SAP's asset management module (often referred to as SAP Asset Performance Management or SAP Intelligent Asset Management) deeply integrates maintenance workflows-leveraging AI for predictive maintenance. This enables real-time monitoring, anomaly detection, and proactive scheduling, thereby improving asset availability, minimizing unplanned downtime, and optimizing maintenance tasks within energy operations community.sap.comsap.com.

質問 # 21

What is included in SAP Sustainability Performance Management circular product life cycle?Note: There are 3 correct answers to this question.

- A. Increase Delivery Waste
- B. Innovate Finance
- C. Increase Design
- D. Eliminate Production
- E. innovate Logistics and Transport

正解: C、D、E

解説:

Solution:

Based on content from learning.sap.com, the SAP Sustainability Performance Management circular product lifecycle includes these three pillars:

* C. Innovate Logistics and Transport

The lifecycle explicitly covers logistics and transport innovation as part of sustainable operations.

* D. Eliminate Production

It highlights "Eliminate Production" to minimize waste and circularly manage resources.

* E. Increase Design

The diagram emphasizes "Increase Design" (design for circularity) to embed sustainability early in the product lifecycle.

Options A and B are not part of the described circular lifecycle model.

質問 # 22

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