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Public Edition
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SAP C_S4PM_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• SAP S• 4HANA Cloud Public Edition Implementation: This section of the exam measures the skills of Implementation Consultants and covers the foundational aspects of deploying SAP S• 4HANA Cloud Public Edition in a business environment. It focuses on understanding system architecture, scope definition, and the technical and functional setup required for a successful implementation. The candidate is expected to have a strong grasp of how to execute the necessary configuration and adoption tasks that align with customer-specific requirements.
Topic 2	<ul style="list-style-type: none">• SAP Activate Methodology: This section of the exam measures skills of Business Process Architects and covers the structure and practical application of SAP Activate. It includes understanding the phases of the methodology: Discover, Prepare, Explore, Realize, Deploy, and Run, and the use of supporting tools such as SAP Roadmap Viewer and SAP Best Practices. Candidates are expected to demonstrate the ability to apply this methodology to streamline cloud implementation processes and ensure agile delivery.

Topic 3	<ul style="list-style-type: none"> • Project Management • Organizational Change Management (OCM): This section of the exam measures the skills of Project Managers and covers the key principles of managing SAP cloud implementation projects, including team coordination, stakeholder communication, and change management. It evaluates the ability to lead project activities, manage expectations, and handle resistance during digital transformation. Emphasis is placed on aligning organizational goals with implementation strategies to ensure effective user adoption and project success.
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SAP Certified Associate - Managing SAP S/4HANA Cloud Public Edition Projects Sample Questions (Q12-Q17):

NEW QUESTION # 12

In which workstream do you execute an organizational change impact analysis?

- A. Application Design and Configuration
- **B. Solution Adoption**
- C. Analytics
- D. Project Management

Answer: B

NEW QUESTION # 13

What tools enable non-developers to create low/no-code extensions? Note: There are 2 correct answers to this question.

- **A. SAP Fiori extensibility apps**
- **B. SAP Build**
- C. SAP Cloud SDK
- D. SAP Business Application Studio

Answer: A,B

NEW QUESTION # 14

What are some responsibilities of a customer center of excellence (CCOE)?

Note: There are 2 correct answers to this question.

- A. Maintain a knowledge base with internal SAP experts
- **B. Define Key Performance Indicators (KPIs) to support continuous improvements**
- **C. Implement standardized end-to-end operational processes**
- D. Help reduce the IT department's workload

Answer: B,C

NEW QUESTION # 15

How is SAP's organizational change management framework connected with the SAP Activate methodology?

Note: There are 2 correct answers to this question.

- A. Some change management activities are executed in more than one SAP Activate phase.
- B. Each change management dimension is assigned to a specific SAP Activate phase.
- C. The start of each change management activity is assigned to one specific SAP Activate phase.
- D. The SAP Activate phases build the dimensions of the organizational change management framework.

Answer: A,C

Explanation:

SAP's Organizational Change Management (OCM) framework is tightly integrated with the SAP Activate methodology to ensure effective adoption of SAP S/4HANA Cloud Public Edition. The connection between OCM and SAP Activate is structured to align change management with project phases.

* Option A: Each change management dimension is assigned to a specific SAP Activate phase.

Incorrect. OCM dimensions (e.g., strategy, leadership, realization) span multiple phases, not one specific phase. The SAP S/4HANA Cloud OCM Guide states, "OCM dimensions are applied across the SAP Activate phases, not confined to a single phase."

* Option B: The SAP Activate phases build the dimensions of the organizational change management framework. Incorrect. The OCM dimensions are predefined and independent, not built by SAP Activate phases. The SAP Activate Methodology Guide notes, "The OCM framework's dimensions are established to support SAP Activate, but the phases do not define the dimensions."

* Option C: The start of each change management activity is assigned to one specific SAP Activate phase. Correct. Each OCM activity has a defined starting point within a specific SAP Activate phase, ensuring alignment with project milestones. The SAP S/4HANA Cloud OCM Guide explains, "Change management activities are mapped to specific SAP Activate phases, with clear starting points to ensure timely execution, such as stakeholder analysis in the Prepare phase."

* Option D: Some change management activities are executed in more than one SAP Activate phase.

Correct. Activities like communication or training span multiple phases to sustain engagement. The SAP Activate Methodology Guide confirms, "Certain change management activities, such as stakeholder engagement and communication, are executed across multiple SAP Activate phases to maintain momentum and support adoption." Extract from Official Documentation:

* SAP S/4HANA Cloud OCM Guide (SAP Help Portal, <https://help.sap.com>): "The OCM framework integrates with SAP Activate by assigning the start of each change management activity to a specific phase, while some activities, like communication, extend across multiple phases to ensure continuous engagement."

* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "Change management activities are aligned with SAP Activate phases, with defined starting points for each activity and some activities spanning multiple phases to support sustained adoption." Additional Context:

The integration of OCM with SAP Activate ensures that change management is proactive and iterative, aligning with the agile nature of cloud implementations. This structured yet flexible approach maximizes user adoption and project success.

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SAP Help Portal: SAP S/4HANA Cloud OCM Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details OCM integration.

SAP OCM Best Practices: Outlines OCM and Activate alignment.

NEW QUESTION # 16

Which of the following steps are part of the fit-to-standard process? Note: There are 2 correct answers to this question.

- A. Review Best Practices process flow
- B. Document integration requirements
- C. Enable customers on standard business processes
- D. Design to-be business process models

Answer: A,C

Explanation:

The Fit-to-Standard process is a cornerstone of the Explore phase in the SAP Activate methodology for SAP S/4HANA Cloud Public Edition implementations. It focuses on validating customer requirements against SAP Best Practices to minimize customizations and align with the cloud mindset.

* Option A: Enable customers on standard business processes. Correct. Enabling customers on standard business processes involves demonstrating and training them on SAP Best Practices during Fit-to-Standard workshops to ensure understanding and adoption. The SAP S/4HANA Cloud Implementation Guide states, "The Fit-to-Standard process includes enabling customers on standard

business processes by showcasing SAP Best Practices in the Starter system, fostering alignment with cloud standards."

* Option B: Design to-be business process models Incorrect. Designing to-be process models occurs in the Realize phase when addressing gaps identified during Fit-to-Standard. The SAP Activate Methodology Guide clarifies, "To-be process models are designed in the Realize phase to address delta requirements, while Fit-to-Standard focuses on validating standard processes."

* Option C: Review Best Practices process flow Correct. Reviewing SAP Best Practices process flows, often using BPMN diagrams, is a key step in Fit-to-Standard workshops to compare customer requirements with standard processes. The SAP S/4HANA Cloud Implementation Guide explains, "Fit-to-Standard involves reviewing Best Practices process flows to validate their fit against customer needs, using tools like SAP Signavio Process Navigator."

* Option D: Document integration requirements Incorrect. While integration requirements may be identified during Fit-to-Standard, documenting them is a separate activity, typically handled in SAP Cloud ALM post-workshop. The SAP S/4HANA Cloud Study Guide notes, "Integration requirements are captured and documented after Fit-to-Standard workshops, not as a core step of the process." Extract from Official Documentation:

* SAP S/4HANA Cloud Implementation Guide (SAP Help Portal, <https://help.sap.com>): "The Fit-to-Standard process in the Explore phase includes reviewing SAP Best Practices process flows and enabling customers on standard business processes to ensure alignment with the SAP S/4HANA Cloud solution."

* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "Fit-to-Standard workshops focus on reviewing Best Practices process flows and enabling customers on standard processes, using the Starter system to validate requirements and minimize customizations." Additional Context:

The Fit-to-Standard process embodies the cloud mindset by prioritizing standard SAP Best Practices, reducing the need for customizations. By reviewing process flows and enabling customers, the process ensures stakeholders understand and commit to the standard solution, setting a solid foundation for the Realize phase.

This approach accelerates implementation and aligns with SAP's continuous innovation cycles.

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SAP Help Portal: SAP S/4HANA Cloud Implementation Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details Fit-to-Standard steps.

SAP Signavio Documentation: Outlines process flow usage.

NEW QUESTION # 17

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