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Salesforce Certified Advanced Administrator Sample Questions (Q69-Q74):

NEW QUESTION # 69

Sales leaders at Ursa Major Solar would like to be able to calculate forecasts based on megawatts. How can the administrator create forecast types based on a megawatts measurement?

- A. Use a standard currency field.
- B. Customize a standard field.

- C. Create a custom formula field.
- **D. Create a custom number field.**

Answer: D

NEW QUESTION # 70

The operations team at Ursa Major Solar (UMS) currently tracks installations using a spreadsheet. The information captured includes customer name, address, purchase and installation dates, configuration specs, and additional installer instructions. UMS's CEO would like to utilize Salesforce to track this information instead.

Which action should the administrator take to meet this requirement?

- A. Use Object Manager to create the object and also import the data.
- B. Use Schema Builder to create the object and also import the data.
- C. Use Salesforce REST API to create the object and also import the data.
- **D. Use Lightning Object Creator to create the object and also import the data.**

Answer: D

Explanation:

Explanation

Lightning Object Creator is a tool that allows you to create custom objects and fields from a spreadsheet in a few clicks. Lightning Object Creator analyzes the spreadsheet data and suggests the best way to map it to Salesforce fields and relationships. You can also import the data from the spreadsheet into the new custom object and view it in a list view or a related list. In this case, you can use Lightning Object Creator to create a custom Project object from the spreadsheet that tracks installations and also import the data into the new object. References: https://help.salesforce.com/s/articleView?id=sf.object_creator_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.object_creator_create_object.htm&type=5

NEW QUESTION # 71

The sales team at Cloud Kicks is noticing that sales reps are misusing the new Screen Flow tool for data entry, since they are viewed the initial screen after clicking finish.

What should the administrator do to fix this?

- **A. Update the flow with a local redirect action.**
- B. Add a trigger to redirect the user to a new page.
- C. Create a new flow to redirect the user when the other flow finishes.
- D. Use a lightning action to redirect the user

Answer: A

NEW QUESTION # 72

Universal Containers is implementing a new lead status process and wants to be able to do the following:

- Track leads through five different status values
- Run reports showing the duration a lead spends in each status
- Run full Lifetime reports of a lead from creation to conversion
- Prevent leads from skipping a lead status

How can these requirements be met?

- A. Use an Apex Trigger to populate custom date fields for each status, and use custom formula fields for calculating duration of each status
- B. Use field history tracking on the lead status field to track the duration of each status. Use validation rules to prevent status skipping
- **C. Use lead history reporting to track changes in the lead status field, and use custom reporting fields to calculate status duration. Use validation rules to prevent status skipping**
- D. Use custom date fields and workflow rules for each status, and use custom formula fields for calculating duration of a status. Use validation rules to prevent status skipping

Answer: C

NEW QUESTION # 73

Users report that the industry picklist field is no longer visible on account records. What test can an administrator use to troubleshoot the issue?

- A. Setup audit trail
- B. Debug log
- C. Field history tracking
- D. Field audit history

Answer: A

Explanation:

The setup audit trail tracks the recent setup changes that you and other administrators have made to your org.

It can help you troubleshoot issues by showing you what changes were made, who made them, and when. In this case, the setup audit trail can help the administrator identify if someone changed the field-level security, page layout, or profile settings for the industry picklist field. References:

<https://help.salesforce.com/s/articleView?id=sf.monitorsetup.htm&type=5>

NEW QUESTION # 74

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