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Salesforce Data Cloud Accredited Professional Exam Sample Questions (Q63-Q68):

NEW QUESTION # 63

What component of Calculated Insights can be included as attribute data in an activation?

- A. Dimensions
- B. Metrics
- C. Metrics and Dimensions
- D. Filters

Answer: A

Explanation:

Explanation

Dimensions are attributes that can be used to group or filter data in calculated insights. You can include dimensions as attribute data in an activation by selecting them from the available attributes list.

References:https://help.salesforce.com/s/articleView?id=sf.c360_a_data_cloud_calculated_insights.htm&type=5

NEW QUESTION # 64

A consultant is troubleshooting a segment error.

Which error message is solved by using calculated insights Instead of nested segments?

- A. Multiple population counts are in progress.
- **B. Segment is too complex.**
- C. Segment population count failed.
- D. Segment can't be published.

Answer: B

Explanation:

Segment Errors in Data Cloud: Segments in Salesforce Data Cloud can encounter errors due to various reasons, including complexity and nested segments.

Calculated Insights vs. Nested Segments:

Complex Segments: If a segment is too complex due to extensive nesting or numerous conditions, it can lead to errors.

Simplification with Calculated Insights: Using calculated insights can simplify segment creation by pre- computing and storing complex logic or aggregations, which can then be referenced directly in the segment.

Solution:

Step 1: Identify the segment causing the "Segment is too complex" error.

Step 2: Break down complex logic into calculated insights.

Step 3: Use these calculated insights in segment definitions to reduce complexity.

References:

Salesforce Data Cloud Calculated Insights

Salesforce Data Cloud Segment Creation

NEW QUESTION # 65

What is a key functionality of Data Cloud?

- A. To create a master data management (MUM) strategy
- B. To help users build a heat map using their data
- **C. To build insights on unified profiles**
- D. To give a persistent ID for unified profiles

Answer: C

Explanation:

A key functionality of Salesforce Data Cloud is its ability to build insights on unified profiles . Here's why this is the correct answer:

Understanding the Functionality of Data Cloud

Salesforce Data Cloud is designed to aggregate, unify, and analyze customer data from multiple sources.

Its primary purpose is to provide actionable insights that drive personalized customer experiences.

Why Build Insights on Unified Profiles?

Unified Profiles :

Data Cloud creates a unified profile by combining data from various sources (e.g., CRM, Marketing Cloud, external systems).

This single view of the customer enables organizations to understand behaviors, preferences, and interactions across touchpoints.

Building Insights :

Insights derived from unified profiles help organizations make data-driven decisions.

Examples include identifying high-value customers, predicting churn, and personalizing marketing campaigns.

Other Options Are Less Relevant :

A). To create a master data management (MDM) strategy : While Data Cloud supports data unification, it is not primarily an MDM tool.

B). To give a persistent ID for unified profiles : Persistent IDs are a feature of unified profiles but not the core functionality of Data Cloud.

D). To help users build a heat map using their data : Heat maps are a visualization tool, not a core functionality of Data Cloud.

Steps to Build Insights on Unified Profiles

Step 1: Ingest Data

Bring in customer data from multiple sources into Data Cloud.

Step 2: Create Unified Profiles

Use identity resolution to merge related records into a single unified profile.

Step 3: Analyze Data

Use tools like calculated insights, segments, and dashboards to derive actionable insights.

Step 4: Activate Insights

Use the insights to personalize customer experiences in downstream systems (e.g., Marketing Cloud, Sales Cloud).

Conclusion

The key functionality of Salesforce Data Cloud is to build insights on unified profiles , enabling organizations to deliver personalized and impactful customer experiences.

NEW QUESTION # 66

Which data model subject area defines the revenue or quantity for an opportunity by product family?

- A. Party
- **B. Sales Order**
- C. Product
- D. Engagement

Answer: B

Explanation:

The sales order subject area defines the revenue or quantity for an opportunity by product family. It also includes information about the opportunity stage, close date, and owner. References: https://help.salesforce.com/s/articleView?id=sf.c360_a_data_cloud_sales_order.htm&type=5

NEW QUESTION # 67

Which of the following functions returns the first value from a list that isn't empty?

- **A. COALESCE**
- B. CONCAT
- C. REPLACE
- D. FIND

Answer: A

Explanation:

COALESCE is the function that returns the first value from a list that isn't empty. It takes a list of values as arguments and returns the first non-empty value. For example, COALESCE(NULL, '', 'Hello', 'World') returns 'Hello'. If all values are empty, it returns NULL. References: COALESCE

NEW QUESTION # 68

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