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You will go through Salesforce Consumer-Goods-Cloud-Accredited-Professional Exams and will see for yourself the difference in your preparation. The Salesforce Consumer-Goods-Cloud-Accredited-Professional practice test software is very user-friendly and simple to use. It is accessible on all browsers. It will save your progress and give a report of your mistakes which will surely be beneficial for your overall exam preparation.

The Consumer Goods Cloud is a powerful platform that is designed to help businesses within the consumer goods industry to improve their sales and marketing efforts. This platform is designed to provide businesses with a comprehensive view of their customers and their sales data, allowing them to make data-driven decisions that can help to improve their bottom line.

Salesforce Consumer Goods Cloud Accredited Professional exam covers a range of topics related to the Consumer Goods Cloud, including managing accounts and contacts, creating and managing orders, managing product catalogs, and analyzing sales performance. Consumer-Goods-Cloud-Accredited-Professional Exam also tests candidates' knowledge of Salesforce best practices, industry trends, and regulatory requirements.

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The benefits of passing the Salesforce Consumer Goods Cloud Accredited Professional Certification Exam are numerous. It validates the candidate's expertise in Salesforce's solutions for the consumer goods industry, which can lead to better job opportunities and higher salaries. It also demonstrates the candidate's commitment to professional development and continuous learning.

## Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q90-Q95):

### NEW QUESTION # 90

A company called Alpine is running a 'buy one get one free' (BOGO) promotion for all energy bars and sending out merchandisers to ensure that their retail customers are running it correctly. At what level should Retail Store KPIs be defined for a promotional end cap audit and also to minimize records created?

- A. At the custom context field level
- B. At the Alpine brand catalog level
- C. At the energy bar product SKU level
- D. At the energy bar product category level.

**Answer: C**

### NEW QUESTION # 91

A company called Alpine is running a 'buy one get one free' (BOGO) promotion for all energy bars and sending out merchandisers to ensure that their retail customers are running it correctly. At what level should Retail Store KPIs be defined for a promotional end cap audit and also to minimize records created?

- A. At the energy bar product SKU level
- B. At the custom context field level
- C. At the energy bar product category level.
- D. At the Alpine brand catalog level

**Answer: C**

Explanation:

Retail Store KPIs are key performance indicators that measure how well a retail store is performing against a specific goal or target. For a promotional end cap audit, Retail Store KPIs should be defined at the energy bar product category level, as this would capture all the energy bars that are included in the BOGO promotion and also minimize the number of records created. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 30-31.

### NEW QUESTION # 92

When creating a new page for the Consumer Goods Cloud mobile application, what components are available to be added?

- A. Quip Documents, Einstein Predictions, and Custom Object Task List
- B. Quip Documents, Einstein Predictions, and Price Optimization
- C. DEX Electronic Data Interchange(EDI), Price Optimization, and Customer Onboarding
- D. DEX Electronic Data Interchange(EDI), Custom Object Task List, and Customer Onboarding

**Answer: A**

### NEW QUESTION # 93

Universal Containers sells B2B products, including service plans (Basic, Standard, Premium), that customers can modify during a MACD order. The commercial product representing these service offerings is a single product with an attribute used to model the three service plans. There is a requirement to identify the existing plan during the orchestration plan.

What option should a Consultant recommend to identify the existing plan?

- A. Order management can retrieve the value from the Inventory Items object.
- B. Custom objects can be created to capture the specific use case requirements.
- C. Order Management can make a callout to retrieve the latest service plan from the downstream system.

- D. The commercial product should store both the existing and new values of the service plan in the Change order.

**Answer: A**

Explanation:

In Communications Cloud, during a MACD (Modify/Add/Change/Disconnect) order, Order Management must determine which service plan the customer currently has. For asset-based ordering, Salesforce stores the current state of a service in the Inventory Items object. This includes all attribute values associated with the existing commercial product instance.

Because the commercial product is modeled with a plan attribute (Basic, Standard, Premium), the active value is part of the customer's Inventory Item record.

During MACD decomposition, Order Management retrieves the current state of the service-including all attribute values-from the Inventory Item. This allows the orchestration plan to compare:

"Existing value" (from Inventory Items)

vs.

"New value" (from the Change Order)

This is core to Salesforce's "Inventory-Driven MACD" design.

Option A is incorrect because the Change Order only stores the new values-Order Management must pull the existing value from Inventory.

Option C (custom objects) is unnecessary and not recommended.

Option D (callout to downstream system) defeats the purpose of asset-based ordering and introduces latency.

#### NEW QUESTION # 94

An Organization wants to maintain data related to the line items and assets in custom objects under the line items (Object 'A') and assets (Object Name 'B').

What will ensure the data is saved under assets during assetization and can be leveraged for MACD Orders?

- A. Write an APEX Hook Class during Checkout and AssetToOrder for creating the records as a post step on the API.
- B. Use Field Mapper to map fields from Object A to B and another mapping from Object B to A.
- C. Use Object Mapper to Map the line item object from A to B.
- **D. Use Object Mapper to map the line item object from A to B and another mapping from Object B to A.**

**Answer: D**

Explanation:

This scenario involves managing the lifecycle of data stored in custom child objects (Object A attached to Order Items, and Object B attached to Assets). To ensure data integrity throughout the full commercial cycle-Sale (Assetization) and Change (MACD)-a bidirectional mapping strategy is required using the Custom Object Map feature (referred to as Object Mapper in the options).

Assetization (Order to Asset Flow):

When an order is completed, the system runs the "Assetize" process.

To move data from the custom object under the Order Item (Object A) to the custom object under the Asset (Object B), you must define a Source-to-Destination mapping.

This is the A  $\rightarrow$  B mapping. Without this, the custom data entered during the sale would be lost and not stored on the customer's asset record.

MACD / Asset-Based Ordering (Asset to Order Flow):

When a customer requests a Move, Add, Change, or Delete (MACD), the system creates a new Order/Quote by reading the existing Asset data.

To ensure the new "Change Order" includes the current details from the Asset (Object B) back onto the line items (Object A) for the agent to view or modify, the system requires a reverse mapping.

This is the B  $\rightarrow$  A mapping.

Why other options fail:

Option A (Apex Hook): While feasible for complex edge cases, using Apex is not the best practice when a declarative configuration tool (Object Maps) exists for this exact purpose. It increases maintenance debt.

Option B (Map A to B only): This handles the initial sale but fails during MACD. When the customer tries to change their service later, the data from Object B would not copy back to the new order, leading to data loss or errors.

Option C (Field Mapper): Field Mappers are typically used for mapping specific fields on the primary objects (e.g., OrderLineItem.Description to Asset.Description). For mapping entire related child objects, the Object Map mechanism is the correct architectural component.

#### NEW QUESTION # 95

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