

# Test Consumer-Goods-Cloud-Accredited-Professional Pass4sure - Valid Salesforce Salesforce Consumer Goods Cloud Accredited Professional - Consumer-Goods-Cloud-Accredited-Professional Latest Exam Guide



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It is a prevailing belief for many people that practice separated from theories are blindfold. Our Consumer-Goods-Cloud-Accredited-Professional learning quiz is a salutary guidance helping you achieve success. The numerous feedbacks from our clients praised and tested our strength on this career, thus our Consumer-Goods-Cloud-Accredited-Professional practice materials get the epithet of high quality and accuracy.

## Salesforce Consumer-Goods-Cloud-Accredited-Professional Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Data Setup:</b> In this topic, the Salesforce Consumer Goods Cloud Consultant demonstrates expertise in configuring data for effective operations. Proficiency is measured in areas such as Action Plan Setup, Planogram Setup, Product Setup, Promotion Setup, Retail Store KPI Setup, and Store Setup. Consultants must show the ability to configure these elements to ensure accurate and actionable data supports retail activities.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Visit Execution:</b> This topic evaluates the ability of the Salesforce Consumer Goods Cloud Consultant to manage field visit workflows, including creating and executing Custom Tasks, overseeing Direct Store Delivery, and performing checks for Inventory, Planograms, and Promotions. Consultants must also demonstrate skill in using Surveys to gather insights during visits, ensuring adherence to store objectives.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• <b>Platform:</b> This topic tests familiarity with Salesforce platform features relevant to Consumer Goods Cloud, focusing on mobile capabilities that enhance field operations. The Salesforce Consumer Goods Cloud Consultant must understand platform functionalities that optimize user experience and support operational efficiency.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>• <b>Visit Planning:</b> This topic measures the Salesforce Consumer Goods Cloud Consultant's ability to utilize analytics for smart visit planning, ensuring effective scheduling and routing. Skills in leveraging tools like Einstein Vision for merchandising compliance checks are critical to demonstrate optimization of field operations.</li></ul>

Salesforce Consumer Goods Cloud Accredited Professional Exam is an important certification program for professionals working in the consumer goods industry. It is designed to test the skills and knowledge of individuals who work with Salesforce's Consumer

Goods Cloud, and provides a valuable credential for those looking to demonstrate their expertise in this area. Whether you are a sales manager, account planner, or retail execution specialist, the Salesforce Consumer Goods Cloud Accredited Professional Exam can help you take your career to the next level.

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## Consumer-Goods-Cloud-Accredited-Professional Latest Exam Guide - New Consumer-Goods-Cloud-Accredited-Professional Exam Topics

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### Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q75-Q80):

#### NEW QUESTION # 75

Northern Trail Outfitters (NTO) would like to know if the high value assets placed in stores are compliant. If not compliant, NTO would like a boolean value generated to trigger an action plan for correction. What is the recommended approach to meet the customer's requirement and limit the amount of custom code?

- **A. Use a custom task with flow**
- B. Use a promotion check task with apex
- C. Use a custom task with apex
- D. Use an inventory check task with flow

**Answer: A**

Explanation:

To meet the customer's requirement and limit the amount of custom code, NTO should use a custom task with flow. A custom task is a type of action plan task that can be defined and configured to suit specific business needs. A flow is a tool that automates a business process by collecting data and performing actions. By using a custom task with flow, NTO can create a task that captures the information related to the high value assets placed in stores, such as their location, condition, and compliance. The flow can then generate a boolean value based on the compliance criteria and trigger an action plan for correction if needed. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 26.

#### NEW QUESTION # 76

Infiwave offers Internet and Voice services to residential customers. In order to provision the services, a technician visits the customer location to install the modem, then provides the modem-related data over the phone, and after capturing the data the request is sent to the fulfillment system. Infiwave has identified that having the technicians provide the data over the phone is error prone.

Which two features should Infiwave use from Industries Order Management to support this functionality and to avoid errors during data capture?

- **A. Implement a Push Orchestration item, assign it to a technician, and configure an OmniScript for the technician to capture the data**
- B. Implement a Callout Orchestration item to execute a request on the fulfillment system for activation
- **C. Implement a Manual Orchestration item, assign it to the technician, and configure an OmniScript for the technician to capture the data**
- D. Implement a Milestone Orchestration item to execute a request on the fulfillment system for activation

**Answer: A,C**

Explanation:

Industries Order Management (OM) provides multiple orchestration item types to manage human tasks, system tasks, and external service calls. For field technician data capture, Salesforce recommends manual data capture orchestration items combined with OmniScripts, so technicians enter information directly instead of relaying it verbally-reducing errors and improving data quality. A Manual Orchestration Item (Option C) creates a human task assigned to a technician and pauses the orchestration until the technician completes the task. This is the exact pattern used when capturing installation details, device identifiers, serial numbers, modem MAC addresses, or activation parameters.

A Push Orchestration Item (Option A) is also applicable when a task must be automatically "pushed" to an external party (like a field technician mobile app). The Push item assigns the work and embeds the OmniScript UI, enabling the technician to directly enter data, ensuring accuracy and eliminating the error-prone phone call process.

Options B and D (Milestone and Callout items) represent automated system tasks and do not support interactive technician data capture.

#### NEW QUESTION # 77

Which of the following have promotions associated with them using the Consumer Goods Cloud Data Model?

- A. Promotion Channel, Retail Visit KPI, Assessment Task Definition and in Store Location
- **B. Promotion Product, Promotion Channel, Retail Store KPI, and Retail Visit KPI (Promotion Product, Promotion Product Categories, Promotion Channel)**
- C. Promotion Channel, Retail Store KPI, Retail Visit KPI and Delivery Task
- D. Promotion Product, Retail Store KPI, Delivery Task and in Store Location

**Answer: B**

Explanation:

Promotion Product, Promotion Channel, Retail Store KPI, and Retail Visit KPI are four objects that have promotions associated with them using the Consumer Goods Cloud Data Model. These objects help users to define, execute, and measure promotions in retail stores. They are:

\* Promotion Product, which represents a product that is part of a promotion.

\* Promotion Channel, which represents a channel or segment where a promotion is applicable.

\* Retail Store KPI, which represents a key performance indicator that measures how well a retail store is performing against a specific promotion goal or target.

\* Retail Visit KPI, which represents a key performance indicator that measures how well a field rep executed a promotion during a store visit. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 30-31.

#### NEW QUESTION # 78

A member of the Northern Trail Outfitters company has been tasked with setting up planograms for the field team. Which of the following steps is required to ensure an assessment task of planogram check is available to the field?

- **A. The team member must associate the In-Store Location to the Planogram for the functionality to work.**
- B. The team member must populate the custom context field on the assessment task.
- C. The team member must make sure Einstein Object Detection has been enabled.
- D. The team member must upload an image of the planogram to the assessment task's related documents.

**Answer: A**

#### NEW QUESTION # 79

Which statement is true about action plan templates?

- A. Action plan templates are ready to use after saving
- B. Action plan templates can have multiple orders and delivery tasks
- **C. Action plan templates can have multiple planogram, inventory and promotion checks**
- D. Action plan templates are not extensible through Apex

**Answer: C**

Explanation:

Action plan templates can have multiple planogram, inventory and promotion checks, which are predefined tasks that can be assigned to field reps to perform during their store visits. These tasks help to ensure compliance and optimize product placement and

availability. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 26-27.

## NEW QUESTION # 80

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