

Oracle 1Z0-1161-1 VCE Dumps & Testking IT echter Test von 1Z0-1161-1



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Seit der Gründung der Zertpruefung wird unser System immer verbessert ---- Immer reichlicher Test-Bank, gesicherter Zahlungsgarantie und besserer Kundendienst. Heute sind die Oracle 1Z0-1161-1 Prüfungsunterlagen schon von zahlreichen Kunden anerkannt worden. Nach Ihrem Kauf hört unser Kundendienst nicht aus. Wir werden Ihnen die Informationen über die Aktualisierungssituation der Oracle 1Z0-1161-1 rechtzeitig. Wir sind auch verantwortlich für Ihre Verlust. Falls Sie nicht wunschgemäß die Oracle 1Z0-1161-1 Prüfung bestehen, geben wir alle Ihre für Oracle 1Z0-1161-1 bezahlte Gebühren zurück.

Oracle 1Z0-1161-1 Prüfungsplan:

Thema	Einzelheiten
Thema 1	• Oracle Cloud Success Navigator and Oracle Cloud Quality Standards: This section of the exam measures the skills of Training and Learning Managers and focuses on optimizing cloud adoption. It explains the importance of Cloud Success Navigator and Cloud Quality Standards in ensuring smooth implementation and ongoing optimization of Oracle Cloud solutions. The section also describes how OMBPs are embedded within Oracle Cloud and applied with Starter Configuration to create an efficient and scalable cloud environment.
Thema 2	• OMBPs for CX Marketing: This section of the exam measures the skills of Training and Learning Managers and focuses on how OMBPs enhance CX Marketing processes. It explains the flow from audience generation to opportunity creation, ensuring targeted marketing efforts lead to successful conversions. Design considerations and important takeaways for implementing CX Marketing OMBPs are covered, helping organizations optimize marketing strategies. The section also describes key metrics that assess the success of CX Marketing OMBPs, ensuring effectiveness in execution and performance evaluation.
Thema 3	• Oracle Cloud Applications and Oracle Modern Best Practice (OMBP): This section of the exam measures the skills of OGL Administrators and covers the offerings and capabilities of Oracle Cloud Applications. It explains how Oracle Cloud solutions help businesses streamline operations, enhance customer experience, and improve decision-making. The key features of the Oracle CX suite are outlined, providing insight into its role in customer engagement. Additionally, it explains how data flows between various CX Modern Best Practices (OMBPs) to ensure seamless integration and operational efficiency.

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Fühlen Sie sich sehr schwierig, erfolgreich zu werden? Fühlen Sie es sehr schwierig, IT-Zertifizierungsprüfungen zu bestehen? Sorgen Sie sich jetzt um die Oracle 1Z0-1161-1 Zertifizierungsprüfung? Es ist unnötig. IT-Zertifizierungsprüfungen sind nicht so geheimnisvoll wie Sie glauben. Wir können richtige Geräte benutzen, erfolgreich zu werden. Solange Sie die richtigen Geräte wählen, ist es sehr einfach erfolgreich zu werden. Wissen Sie, was ist das beste Gerät? Ja, Oracle 1Z0-1161-1 Dumps von Zertpruefung sind die besten Geräte. Diese Dumps sammeln und analysieren viele vorherige 1Z0-1161-1 Prüfungsfragen. Und sie fügen auch viele neue Prüfungsfragen laut der Prüfungsvorschriften hinzu. Das ist die Dumps, die Sie Oracle 1Z0-1161-1 Prüfung einmalig bestehen können.

Oracle Fusion Cloud Applications CX Foundations Associate - Rel 1 1Z0-1161-1 Prüfungsfragen mit Lösungen (Q11-Q16):

11. Frage

Which metric provides valuable insight about agent effectiveness in the Knowledge Gap to Deliver Resolution OMBP?

- **A. Correct Resolution Rate, which assesses the accuracy of the solutions provided to customers.**
- B. Customer Churn Rate, which measures the number of customers leaving the product or service.
- C. Resolution Time, which measures the duration taken to resolve a customer issue from the moment it is reported.

Antwort: A

Begründung:

The Knowledge Gap to Deliver Resolution OMBP in Oracle Fusion Cloud CX Service focuses on agents using knowledge resources to resolve customer issues effectively. The Correct Resolution Rate is the metric that provides the most valuable insight into agent effectiveness.

It assesses the accuracy of solutions provided, directly reflecting how well agents leverage knowledge to address customer needs.

A high rate indicates agents are applying the right information, reducing escalations and rework, which are key to effectiveness.

Option A (Customer Churn Rate): Churn reflects customer retention, not agent-specific effectiveness.

Option C (Resolution Time): Time measures efficiency, but not necessarily the correctness or quality of resolutions.

Oracle Fusion Cloud CX Service documentation, such as "Fusion Service Questions and Answers," identifies Correct Resolution Rate as a core metric for evaluating agent performance in knowledge-driven resolutions.

12. Frage

Which metric is used to measure the success of the Nurture to Opportunity OMBP?

- A. Number of new customer acquisitions.
- B. Website traffic and engagement metrics.
- **C. Total revenue generated from the targeted opportunity.**
- D. Sales team productivity.

Antwort: C

Begründung:

The Nurture to Opportunity OMBP in Oracle Fusion Cloud CX Marketing focuses on converting nurtured leads into sales opportunities. The metric that measures its success is Total revenue generated from the targeted opportunity.

Why It Matters: Revenue ties nurturing efforts to financial outcomes, reflecting the OMBP's ability to drive profitable opportunities.

Comprehensive View: It captures the end-to-end impact, from lead nurturing to deal closure.

Option A (Acquisitions): Counts customers but ignores revenue value.

Option B (Productivity): Internal metric, not outcome-focused.

Option D (Traffic/Engagement): Intermediate metrics, not final success indicators.

Oracle Fusion CX Marketing documentation, such as "CX Analytics FAQs," emphasizes revenue as a key success metric for nurturing processes.

13. Frage

What is the primary function of the Back-to-Back Order Fulfillment process in Oracle Fusion Cloud SCM?

- **A. To link customer orders to supplier purchase orders for direct fulfillment.**
- B. To delay order fulfillment until inventory is replenished.
- C. To prioritize warehouse stock over supplier sourcing.

- D. To eliminate the need for supplier collaboration.

Antwort: A

Begründung:

The Back-to-Back Order Fulfillment process in Oracle Fusion Cloud SCM optimizes order delivery. Its primary function is to link customer orders to supplier purchase orders for direct fulfillment.

Process: When a customer order is placed, it triggers a purchase order to the supplier, ensuring goods are sourced and shipped directly to fulfill the demand.

Benefit: Reduces inventory holding costs and speeds up fulfillment.

Option A (No Collaboration): Requires supplier integration, not elimination.

Option B (Delay): Aims for efficiency, not delays.

Option D (Warehouse Priority): Focuses on supplier sourcing, not existing stock.

Oracle Fusion Cloud SCM documentation, like "Order Management Guides," details this process.

14. Frage

Which KPI helps evaluate the success of the campaign in driving business outcomes for the Campaign Execution to Opportunity OMBP in Oracle Fusion Cloud CX Marketing?

- A. Real-time Tracking of the Campaign Reach metric for gauging immediate audience engagement during campaign execution.
- **B. Average Campaign Cost per Won Opportunity metric for understanding the financial return on investment.**
- C. Social Media Engagement metric for adapting content strategies during campaign execution.
- D. Pre-campaign Review of Historical Campaign Performance metric for setting success benchmarks.

Antwort: B

Begründung:

The Campaign Execution to Opportunity OMBP aims to turn marketing campaigns into sales opportunities. The KPI that evaluates its success in driving business outcomes is Average Campaign Cost per Won Opportunity, as it measures financial return on investment (ROI).

Definition: Calculates the cost of the campaign divided by the number of opportunities won, showing cost-efficiency and business impact.

Business Outcome Focus: Links marketing spend to tangible sales results, a critical measure of success.

Option A (Historical Review): Useful for planning, not evaluating outcomes.

Option C (Social Engagement): Tracks engagement, not business results.

Option D (Campaign Reach): Measures exposure, not conversions or ROI.

Oracle Fusion CX Marketing documentation, like "Campaign Management Guides," highlights cost-per-opportunity as a vital KPI for ROI assessment.

15. Frage

Which feature in Oracle Fusion Cloud SCM ensures optimal inventory levels by tracking stock movement?

- A. Manufacturing Execution.
- B. Cost Accounting.
- C. Supplier Qualification.
- **D. Inventory Management.**

Antwort: D

Begründung:

Oracle Fusion Cloud SCM optimizes inventory through various features, but Inventory Management ensures optimal levels by tracking stock movement.

Capabilities: Monitors stock inflows, outflows, and current levels across warehouses, enabling real-time visibility and control.

Optimization: Balances stock to meet demand without overstocking, reducing carrying costs and stockouts.

Option A (Manufacturing Execution): Manages production, not inventory tracking.

Option C (Supplier Qualification): Assesses suppliers, not stock levels.

Option D (Cost Accounting): Tracks costs, not physical inventory movement.

Oracle Fusion Cloud SCM documentation, like "Inventory Management Guides," highlights this feature's role in stock optimization.

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