

# Useful Exam C-BCSBN-2502 Bootcamp | Easy To Study and Pass Exam at first attempt & 100% Pass-Rate C-BCSBN-2502: SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions



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### SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
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Topic 1	<ul style="list-style-type: none"> <li>• <b>Customer Alignment and Value Communication:</b> The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>Understanding and Positioning SAP SCM Capabilities:</b> This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Integration and Strategic Value of SAP Business Suite with SCM:</b> This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.</li> </ul>

## SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q24-Q29):

### NEW QUESTION # 24

How can AI help deliver the insights and resilience needed to keep your logistics flowing across the globe in Transportation Management? Note: There are 3 correct answers to this question.

- A. Enterprise cancellation risk
- **B. Real-time incident reports**
- **C. Overall process evaluation**
- D. Integration with SAP Manufacturing
- **E. Smart scenario planning**

**Answer: B,C,E**

Explanation:

Solution:

Here are the three correct ways SAP Transportation Management (TM) uses AI to deliver insights and resilience:

\* A. Overall process evaluation

AI embedded in SAP TM provides comprehensive analysis of freight operations-evaluating performance, bottlenecks, and sustainability metrics-to continuously improve resilience

\* D. Smart scenario planning

The system uses constraint-based optimization and "what-if" simulations powered by AI to test alternative routes, capacity allocations, and contingency plans, enabling smarter, faster decision-making [training.sap.com](https://training.sap.com)

\* E. Real-time incident reports

AI-driven event management monitors transportation in real time-tracking milestones, generating alerts for delays or disruptions, and supporting rapid, proactive responses.

Options B and C are not cited on [learning.sap.com](https://learning.sap.com) in the context of AI use in SAP TM.

### NEW QUESTION # 25

Which processes help companies integrate renewable energy usage and risk assessment into sustainable supply chain strategies?

Note: There are 2 correct answers to this question.

- **A. Combine sustainability data with external risk factors**
- B. Focus on supplier consolidation for cost reduction
- C. Focus on financial planning with less focus on ecological aspects
- **D. Automate carbon reduction in transportation management**

**Answer: A,D**

Explanation:

Solution:

The two correct answers from learning.sap.com are:

\* B. Automate carbon reduction in transportation management

SAP integrates sustainability features into Transportation Management (TM) to automatically optimize routes and modes, reducing CO<sub>2</sub> emissions as part of smart logistics planning. This supports sustainable transport strategies within supply chains.

\* D. Combine sustainability data with external risk factors

The Sustainability Control Tower and related offerings merge internal sustainability metrics (like carbon footprints and energy use) with external data-such as climate risk profiles, regulatory changes, and resource constraints-to enable proactive, risk-aware decisions in supply chain operations Options A and C are not aligned with the described sustainable supply chain processes on learning.sap.com

#### NEW QUESTION # 26

How does SAP Business Network support real-time order tracking and dispute resolution in retail?Note:

There are 2 correct answers to this question.

- A. Provides supply chain visibility for informed decision-making with partners
- B. Simplifies manufacturing processes, strengthening coordination within the company
- C. Allows digital collaboration through connections with trading partners
- D. Increases operational efficiency through automation of internal financial processes

**Answer: A,C**

Explanation:

Solution:

The two correct answers from learning.sap.com are:

\* A. Allows digital collaboration through connections with trading partners SAP Business Network enables real-time collaboration and document exchange-purchase orders, confirmations, ship notices, invoices-with both SAP and non-SAP suppliers, allowing all parties to interact via a unified platform.

\* C. Provides supply chain visibility for informed decision-making with partners It also integrates with Global Track & Trace to deliver real-time order tracking details-shipment status, ETAs, delays-and supports event-based communications to resolve disputes faster.

Options B and D are not emphasized in learning.sap.com's context for order tracking and dispute resolution in retail.

#### NEW QUESTION # 27

How does SAP Business Suite help supply chain leaders achieve the goal of "Customer Service and Transparency"?

- A. By managing inventory separately from external market data
- B. By providing tools for marketing and sales optimization
- C. By providing visibility into supply chain data and leveraging AI
- D. By automating financial transactions to accelerate processes

**Answer: C**

Explanation:

Solution:

The correct answer based solely on learning.sap.com content is:

\* A. By providing visibility into supply chain data and leveraging AI

SAP Business Suite helps supply chain leaders achieve "Customer Service and Transparency" by delivering real time visibility across the entire supply chain network. It seamlessly connects integrated processes and uses AI driven insights (via SAP Business Data Cloud and Joule's AI) to predict disruptions, simulate scenarios, and optimize inventory, enabling faster, transparent responses to customer needs.

Options B, C, and D are not featured in the context of enhancing customer service and transparency on learning.sap.com

#### NEW QUESTION # 28

Which categories does the Operate pillar encompass?Note: There are 3 correct answers to this question.

- A. Business Network for Assets



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