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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q20-Q25):

NEW QUESTION # 20

Which key solution of SAP Signavio helps in collaborative process mining?

- A. SAP Signavio Process Intelligence
- B. SAP Signavio Process Manager
- C. SAP Signavio Value Accelerator
- D. SAP Signavio Process Collaboration Hub

Answer: A

Explanation:

SAP Signavio Process Intelligence is the dedicated process mining and analysis component of the SAP Signavio Business Transformation Suite. It enables organizations to discover, analyze, and improve business processes collaboratively using real data. "SAP Signavio Process Intelligence connects to system data, reconstructs end-to-end processes, and enables collaborative process mining and analysis to uncover inefficiencies and improvement opportunities." Reference:
The term collaborative process mining refers to enabling multiple stakeholders to analyze, discuss, and align process improvements based on shared process insights - a feature central to Process Intelligence.
"Process Intelligence integrates with the Process Collaboration Hub to allow joint analysis and process improvement discussions."
Option A (Collaboration Hub) is a supporting platform for sharing process models and insights, but it does not perform mining itself.
Option C (Process Manager) focuses on process modeling and design, not mining.
Option D (Value Accelerator) refers to predefined process frameworks and KPIs used for benchmarking, not mining.
Therefore, the correct and verified answer based on SAP's BTM documentation and the official Signavio solution portfolio is B: SAP Signavio Process Intelligence.

NEW QUESTION # 21

What makes SAP Signavio and SAP LeanIX a powerful combination?

(Note: There are 2 correct answers to this question.)

- A. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.
- B. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.
- C. We can reduce the time for financial reporting by 70% on average.
- D. Both solutions focus on transforming businesses from a current state to a future state.

Answer: A,D

NEW QUESTION # 22

What unique technology powers WalkMe's AI-first Digital Adoption Platform (DAP), enabling it to understand application context and drive adoption success?

- A. FedRAMP Certified Platform
- B. DeepUI Technology
- C. Library of Pre-Made Content
- D. SAP Ecosystem Integration

Answer: B

Explanation:

DeepUI Technology is the core AI capability within WalkMe's Digital Adoption Platform (DAP). It enables the platform to understand, interpret, and interact with user interfaces dynamically without requiring code-level integration. "WalkMe's DeepUITM technology leverages AI to recognize and interact with any user interface element, allowing context-aware guidance and automation across applications." Reference:
Within SAP's BTM context, DeepUI allows WalkMe to seamlessly overlay SAP applications, providing real-time assistance and ensuring users complete digital processes correctly - a core aspect of digital adoption enablement.
"DeepUI powers WalkMe's AI-first approach, enabling contextual understanding of SAP Fiori, S/4HANA, and other applications for consistent adoption experiences." Option B (SAP Ecosystem Integration) describes compatibility, not the underlying AI engine.
Option C (Library of Pre-Made Content) is a feature, not a technology.
Option D (FedRAMP Certified Platform) refers to compliance for U.S. federal systems, not functionality.
Therefore, the verified and accurate answer based on SAP BTM and WalkMe documentation is A: DeepUI Technology.

NEW QUESTION # 23

What are the main value drivers of SAP Business Transformation Management solutions?

(Note: There are 2 correct answers to this question.)

- A. They help generate insights into both processes and applications and their dependencies.
- B. They provide advanced capabilities for blockchain development and cryptocurrency management.
- C. They manage physical inventory in warehouses and real-time transaction processing for retail environments.

- **D. They enable customers to discover, analyze, and scope optimization potential during daily operations.**

Answer: A,D

Explanation:

SAP Business Transformation Management (BTM) solutions deliver value by providing visibility, analytics, and optimization across business processes and IT systems. They integrate SAP Signavio, SAP LeanIX, and WalkMe to enable organizations to understand dependencies, identify inefficiencies, and accelerate transformation initiatives.

"SAP BTM solutions help enterprises gain comprehensive insights into processes, applications, and dependencies, enabling them to discover, analyze, and optimize their operations continuously." Reference:

Generating Insights into Processes and Applications (Answer C):

SAP Signavio and LeanIX together provide a data-driven foundation that helps identify how processes and applications interact, uncovering optimization opportunities and transformation risks.

"By linking process intelligence with enterprise architecture management, SAP BTM solutions generate deep insights into process flows, system dependencies, and business value realization." Discovering and Scoping Optimization Potential (Answer D):

The BTM suite empowers users to continuously monitor performance and identify improvement opportunities during daily operations through analytics and observability.

"SAP BTM enables organizations to discover, analyze, and scope optimization potential within their daily business operations using integrated analytical capabilities." Incorrect Options:

A: Inventory and retail transaction management are handled by SAP S/4HANA and not part of BTM.

B: Blockchain and cryptocurrency management are not components of the BTM solution portfolio.

Therefore, the verified and correct answers as per SAP BTM documentation are:

C: They help generate insights into both processes and applications and their dependencies.

D: They enable customers to discover, analyze, and scope optimization potential during daily operations.

NEW QUESTION # 24

What is the SAP Signavio Process Manager?

- A. A software for managing customer relationships and sales pipelines.
- B. A tool for automating financial transactions in ERP systems.
- C. An analytics solution for process mining and data analysis.
- **D. A cloud-based tool for designing, modeling, and improving business processes.**

Answer: D

Explanation:

SAP describes SAP Signavio Process Manager as a collaborative, browser-based BPM tool focused on process design and improvement:

"SAP Signavio Process Manager is a cloud-based solution to model, document, and optimize business processes collaboratively using BPMN 2.0." Reference:

Option B confuses it with a different product in the same portfolio. SAP states that process mining sits in SAP Signavio Process Intelligence (not Process Manager):

"SAP Signavio Process Intelligence is the process mining and analytics solution of the SAP Signavio portfolio." Option C refers to ERP transaction automation, which is not the scope of Process Manager. SAP positions Process Manager for process modeling and documentation, not transaction execution/automation:

"Use SAP Signavio Process Manager to design and document processes and drive process improvement; execution of transactions is handled by operational systems (e.g., ERP)." Option D is about CRM. SAP clarifies that CRM and sales pipeline management are covered by customer experience/CRM solutions, not by Process Manager:

"Process Manager provides process modeling and governance, not CRM pipeline management."

NEW QUESTION # 25

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