

# Revenue-Cloud-Consultant-Accredited-Professional復習 内容、Revenue-Cloud-Consultant-Accredited- Professional無料試験



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## Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認定試験の 出題範囲：

トピック	出題範囲
トピック 1	<ul style="list-style-type: none"><li>Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.</li></ul>
トピック 2	<ul style="list-style-type: none"><li>Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.</li></ul>
トピック 3	<ul style="list-style-type: none"><li>New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.</li></ul>

## Revenue-Cloud-Consultant-Accredited-Professional無料試験、Revenue-Cloud-Consultant-Accredited-Professional真実試験

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### Salesforce Revenue Cloud Consultant Accredited Professional 認定 Revenue-Cloud-Consultant-Accredited-Professional 試験問題 (Q125-Q130):

#### 質問 # 125

One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks. users immediately began to report errors when trying to create in the production environment for the first time. what could have caused this issue?

- A. the User did not have the proper access to the quote line object
- B. the user did not have the proper access to the opportunity product object
- C. the user did not execute post installation scripts upon their first login to CPQ
- **D. the user did not have the proper access to the quote object**

正解: D

解説:

Salesforce Revenue Cloud, which includes CPQ (Configure, Price, Quote), allows businesses to automate the entire process from product to cash<sup>1</sup>. This includes the creation of quotes<sup>2</sup>. However, for a user to create a quote, they must have the proper access to the quote object<sup>3</sup>. If a user does not have the proper access to the quote object, they would encounter errors when trying to create a quote<sup>3</sup>. Therefore, the issue that users are reporting could be caused by the lack of proper access to the quote object. Reference Salesforce Revenue Cloud Salesforce CPQ User Permissions and Access

#### 質問 # 126

A Revenue Cloud Consultant is setting up a new product in the product catalog. The consultant already created a Product Classification and a set of Product Attributes, but the attributes are not appearing when viewing the product in the workspace. What is the cause of this error?

- A. The consultant did not activate the attribute group in the Product Workspace
- B. The consultant forgot to publish the product in the product catalog.
- **C. The consultant did not assign the attributes to the Product Classification.**

正解: C

#### 質問 # 127

A user story for a Revenue Cloud implementation states. "As an Accounts Receivable Manager, I want to automatically generate invoices in draft status the same day of every month". what implementation option should a revenue cloud consultant pursue first?

- A. Workflow rule to check the bill now checkbox after the order status is changed to "Activated".
- **B. Set up an invoice scheduler**
- C. Triggers and apex to check the bill now checkbox after the order status is changed to "Activated".
- D. Set up a Payment Scheduler

正解: B

### 質問 # 128

A revenue cloud consultant learns salesforce is deploying a new release during the course of the implementation. which two actions should be taken to make sure the implementation is tested against the new release before it deploys to production?

- A. Determine whether your sandbox is on a preview or non-preview instance
- B. submit ticket to support when you want your sandbox updated
- C. The platform ensures that all sandboxes are upgraded all the same time so wait for the upgrade
- D. review status salesforce.com to determine refresh cutoff dates for the new release

正解: A、D

### 質問 # 129

A revenue cloud customer has posted a cash payment that was created on account A by mistake. what are the steps to apply this to the correct invoice on account B?

- A. Set the payment status to canceled and create a new payment on account B
- B. Allocate the payment to an invoice on account B
- C. Allocate the payment if allocated, create a refund and then create a new payment for account B
- D. Allocate the payment if allocated and re-apply the payment to account B

正解: C

解説:

In Salesforce Revenue Cloud, if a cash payment has been posted to the wrong account by mistake, the recommended steps to correct this are as follows:

Allocate the Payment: If the payment has been allocated, the first step is to allocate the payment. This means assigning the payment to the specific invoice it was intended for.

Create a Refund: Once the payment has been allocated, the next step is to create a refund. This will effectively reverse the payment that was made in error.

Create a New Payment for Account B: After the refund has been created, a new payment can be made for the correct account (Account B in this case). This payment should be allocated to the correct invoice on Account B).

It's important to note that these steps ensure that the payment records are accurate and reflect the correct allocation of funds. This is crucial for accurate financial reporting and for maintaining the integrity of the account's payment history.

References:

Use Payments to Correct Errors on Posted Refunds - Salesforce

Make a Payment on an Invoice - Salesforce

Payments and Credits - Salesforce

### 質問 # 130

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**Revenue-Cloud-Consultant-Accredited-Professional 無料試験:** <https://www.certshiken.com/Revenue-Cloud-Consultant-Accredited-Professional-shiken.html>

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