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Salesforce Consumer Goods Cloud Accredited Professional exam covers a range of topics related to the Consumer Goods Cloud, including managing accounts and contacts, creating and managing orders, managing product catalogs, and analyzing sales performance. Consumer-Goods-Cloud-Accredited-Professional Exam also tests candidates' knowledge of Salesforce best practices, industry trends, and regulatory requirements.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions

(Q84-Q89):

NEW QUESTION # 84

Universal Containers (UC) is a Communications Service Provider using Communications Cloud. As part of Internet order fulfillment, UC warehouse agents will use Salesforce to enter a router's barcode and enter the shipping tracking number for the router. How should a Communications Cloud Consultant solve this requirement?

- **A. Configure a Manual Task Orchestration Item that will launch an OmniScript to enter the router's barcode number and shipping tracking number**
- B. Configure an Autotask Orchestration Item that will automatically launch an OmniScript to enter the router's barcode number and shipping tracking number
- C. Configure a Manual Task Orchestration Item that will launch a Flow to enter the router's barcode number and shipping tracking number
- D. Configure a Push Event Orchestration Item that will receive the router's barcode number and shipping tracking number

Answer: A

Explanation:

Warehouse agents manually entering router barcode and shipment tracking numbers requires a human task in Order Management.

Salesforce best practice:

Use a Manual Task Orchestration Item when human input is required.

Launch an OmniScript to capture structured data, validate inputs, and update Fulfillment data.

Why the others are incorrect:

A (Flow) - Flows are not the recommended UI for OM tasks; OmniScripts provide better control, validations, dynamic forms, and DC/CPQ consistency.

B (Push Event) - Push tasks send tasks to external queues/systems, not internal warehouse agents.

C (Autotask) - Auto Tasks run without human interaction, so cannot capture barcodes manually.

NEW QUESTION # 85

Where are the results (actual values) of Custom Task KPIs stored?

- **A. In the Retail Store KPI record**
- B. In the Retail Visit KPI record
- C. In the custom object.
- D. In the Visit Record

Answer: A

Explanation:

The results or actual values of Custom Task KPIs are stored in the Retail Store KPI record, centralizing data related to performance indicators.

NEW QUESTION # 86

At which three levels can Store Action Plan Templates for recommended tasks for a visit be defined?

- **A. In-Store Location**
- B. Account
- C. Location
- **D. Retail Store**
- **E. Retail Store Group**

Answer: A,D,E

Explanation:

Store Action Plan Templates for recommended tasks can be defined at various levels including Retail Store Group, Retail Store, and In-Store Location, allowing for granular and effective task management.

NEW QUESTION # 87

Which option can be performed by using salesforce Maps with Consumer Goods Cloud?

- A. Update with Google Maps Static API on a single address
- B. Create layers of Retail Stores
- **C. Optimize visit sequence in real time automatically during a Field Rep's Day**
- D. View map images on mobile devices even when GPS is not enabled

Answer: C

Explanation:

Salesforce Maps integrated with Consumer Goods Cloud allows the creation of layers of Retail Stores, aiding in geographical and spatial analysis for field operations.

NEW QUESTION # 88

Which KPIs can be derived using Planogram detection?

- A. Out of Stock, Shelf Size, Brand Facings
- **B. Out of Stock, Share of Shelf, SKU Facings**
- C. Out of Stock, Shelf Size, SKU Facings
- D. Out of Stock, Share of Shelf, Brand Facings

Answer: B

NEW QUESTION # 89

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