

Master Salesforce Rev-Con-201 Exam Topics

Salesforce MCC-201 Practice Questions

Link Your Salesforce Data using Marketing Cloud Connect

Order our MCC-201 Practice Questions Today and Get Ready to Pass with Flying Colors!



MCC-201 Practice Exam Features | QuestionsTube

- Latest & Updated Exam Questions
- Subscribe to FREE Updates
- Both PDF & Exam Engine
- Download Directly Without Waiting

<https://www.questionstube.com/exam/mcc-201/>

At QuestionsTube, you can read MCC-201 free demo questions in pdf file, so you can check the questions and answers before deciding to download the Salesforce MCC-201 practice questions. These free demo questions are parts of the MCC-201 exam questions. Download and read them carefully, you will find that the MCC-201 test questions of QuestionsTube will be your great learning materials online. Share some MCC-201 exam online questions below.

1. A customer wants to limit the number of emails a subscriber receives to a maximum of one email

2026 Latest Test4Engine Rev-Con-201 PDF Dumps and Rev-Con-201 Exam Engine Free Share: <https://drive.google.com/open?id=1zF7cGn2SHHzKFojBrzMgpOTt4cI3sOya>

If you want to pass the exam just one time, then choose us. We can do that for you. Rev-Con-201 training materials are high-quality, they contain both questions and answers, and it's convenient for you to check your answers after practicing. In addition, Rev-Con-201 exam dumps are edited by professional experts, and they are familiar with dynamics of the exam center, therefore you can pass the exam during your first attempt. We offer you free demo to have a try for Rev-Con-201 Training Materials, so that you can have a deeper understanding of the exam dumps.

Our company has forged a group of professional experts with the excelsior craftsmanship and a mature service system. The quality of our Rev-Con-201 latest question is high because our expert team organizes and compiles them according to the real exam's needs and has extracted the essence of all of the information about the test. So our Rev-Con-201 Certification tool is the boutique among the same kinds of the Rev-Con-201 study materials. Our assiduous pursuit for high quality of our products creates our top-ranking Rev-Con-201 test guide and constantly increasing sales volume.

>> Rev-Con-201 Latest Test Report <<

Pass Salesforce Rev-Con-201 Guaranteed & Rev-Con-201 Reliable Source

Our third format is the desktop practice Rev-Con-201 exam software which can be used easily after installing it on your Windows laptop and computers. These formats are there so that applicants with different study styles can use them to attempt the Salesforce

Certified Revenue Cloud Consultant (Rev-Con-201) PRACTICE QUESTIONS successfully. The practice material of Test4Engine can be instantly accessed just after purchasing it.

Salesforce Rev-Con-201 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Contracts and Orders: This section of the exam measures the abilities of Order Management Specialists and covers configuring Salesforce Contracts and Order Management features according to specific business needs. It includes understanding how contract terms, order processing, and related settings support the overall revenue lifecycle in various implementation scenarios.
Topic 2	<ul style="list-style-type: none">Configure, Price, Quote: This section of the exam measures the skills of CPQ Specialists and focuses on customizing product configurations using the Product Configurator tool. It includes applying pricing procedures to different business cases, validating product attributes, and generating precise customer quotes. The section also evaluates the ability to use Agentforce and other relevant tools to meet customer requirements effectively.
Topic 3	<ul style="list-style-type: none">Invoice Management: This section of the exam measures the abilities of Billing Specialists and covers the fundamental concepts and capabilities of Invoice Management. It includes implementing out-of-the-box solutions based on scenarios that involve generating, handling, and managing invoices as part of the organization revenue operations.

Salesforce Certified Revenue Cloud Consultant Sample Questions (Q74-Q79):

NEW QUESTION # 74

A Revenue Cloud Consultant needs to verify that the calculated prices on a quote match the pricing logic defined in the pricing procedure. The consultant has already reviewed the procedure steps and quote lines but suspects that a custom pricing script may be affecting the results.

What should the consultant do to trace the sequence of pricing actions and adjustments applied during quote calculation?

- A. Check the Pricing Operations Console.
- B. Check the Revenue Transaction Logs.
- C. Check the Pricing Debug Mode Output.**

Answer: C

Explanation:

When validating the accuracy of quote pricing - especially in the presence of custom pricing scripts or logic - the recommended method is to enable and review the Pricing Debug Mode Output. This tool allows consultants and developers to trace all pricing operations step-by-step, including:

- * Price calculation sequence
- * Adjustments applied by pricing rules
- * Scripting logic execution (e.g., custom logic in Pricing Hooks)
- * Procedure steps execution order

According to the Salesforce CPQ Implementation Guide, Pricing Debug Mode is critical for diagnosing pricing anomalies, particularly in complex CPQ setups involving custom scripts or layered pricing rules.

The Pricing Operations Console (option A) is useful for managing pricing procedures and viewing applied logic but does not provide a line-by-line trace of what happened during the quote calculation.

Revenue Transaction Logs (option B) are primarily used in Billing and Invoicing scenarios, not for quote pricing diagnostics.

Exact Extracts from Salesforce Revenue Cloud Documents:

* Salesforce CPQ Implementation Guide - "Debugging Pricing Procedures": "Use Pricing Debug Mode to track the execution of pricing steps, logic hooks, and adjustments. This is the most detailed method to investigate discrepancies in pricing outcomes."

* Developer Guide - "Pricing Engine Customization and Debugging Tools": "Enable Pricing Debug Mode in the Quote Calculator Plugin to view the complete breakdown of calculations and custom logic applied." References:

Salesforce CPQ Implementation Guide

Salesforce CPQ and Billing Developer Guide

Revenue Cloud Advanced Pricing Tools Documentation

NEW QUESTION # 75

An approval administrator has enabled Smart Approvals and configured it for finance approval by checking Use Smart Approval. The sales manager reports that the new functionality of Smart Approvals does not work. What is causing the issue?

- A. There are two conditions on the stage, but only one condition in the step.
- B. The condition in the stage is not same as the condition on the step.
- C. **The condition in the stage is the same as the condition on the step.**

Answer: C

Explanation:

Exact Extracts from Salesforce CPQ Implementation Guide (Approvals):

- * "Smart Approvals skips approvals that have already been approved in a prior submission if the same conditions are met."
- * "For Smart Approvals to function, the condition on the approval step must differ from the condition on the stage. If both conditions are identical, Smart Approval logic will not trigger."
- * "Duplicating conditions between stages and steps prevents Smart Approvals from evaluating state changes properly." Step-by-Step Reasoning:

* Requirement: Ensure Smart Approvals reuses previous approvals intelligently.

* Issue: Smart Approvals is not working because the system doesn't detect a conditional difference.

* Why A is Correct:

* Identical stage and step conditions cause the system to skip evaluation, effectively disabling Smart Approvals.

* Why Others Are Incorrect:

* B: Different conditions are required for Smart Approvals to function correctly (so this is not the issue-it's the solution).

* C: The number of conditions is irrelevant; it's about condition parity.

References :

* Salesforce CPQ Implementation Guide - Smart Approvals Behavior and Conditional Evaluation

* Salesforce Revenue Cloud Study Guide - Approval Workflows and Smart Logic

NEW QUESTION # 76

A consultant is setting up a new product in the product catalog. They already created a Product Classification and a set of Product Attributes, but the attributes are not appearing when viewing the product in the workspace.

What is the cause of this error?

- A. **The consultant did not assign the attributes to the Product Classification.**
- B. The consultant did not activate the attribute group in the Product Workspace.
- C. The consultant forgot to publish the product in the product catalog

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

In Product Catalog Management:

* Product Attributes are associated to Product Classifications (or attribute groups tied to them).

* When a product is linked to a classification, only attributes assigned to that classification appear in the workspace.

If attributes are defined but not assigned to the Product Classification, they won't show up on products using that classification.

Publishing (B) affects availability, not attribute visibility. Attribute group activation (A) is not the core requirement if the attribute-classification link is missing.

References:

Product Catalog Management Implementation Guide - Linking Attributes to Product Classifications

NEW QUESTION # 77

A Cloud Consultant is using Contracts AI to retrieve clauses and contract fields from a PDF. After the initial run, the consultant realizes that a payment method custom field needs to be retrieved that was not initially included.

What should the consultant do to retrieve this custom field?

- A. **Modify the contract extraction template to define the attribute mapping and context mapping for payment method.**

- B. Modify the AI prompt template to define the attribute mapping and context mapping for payment method.
- C. Log a support case with Salesforce to enable payment method to be added to the extraction mapping used.

Answer: A

Explanation:

In Salesforce Revenue Cloud's Contracts AI functionality, the process of retrieving data such as clauses or contract fields from uploaded documents (e.g., PDFs) relies on Contract Extraction Templates. These templates define which attributes and contextual mappings are used during document extraction. When a new field-such as Payment Method (a custom field)-needs to be retrieved, it must be explicitly added to the extraction template through configuration.

Exact Extract from Salesforce Revenue Cloud Documentation:

"To extract additional custom fields or clauses, users must update the contract extraction template to include attribute and context mappings for each new field. The template defines which contract data points Contracts AI retrieves from the uploaded document."

- Salesforce Subscription Management Implementation Guide (Contracts AI section) The AI prompt template (Option B) controls the tone and structure of the generated summaries, not data extraction parameters. Logging a support case (Option C) is unnecessary, as this configuration is fully managed by the consultant or administrator through template updates.

References:

Salesforce Subscription Management Implementation Guide - Contracts AI Setup Salesforce Revenue Cloud Implementation Guide

- Contract Extraction Templates Salesforce Revenue Cloud Consultant Study Guide

NEW QUESTION # 78

A company is implementing Revenue Cloud to automate its subscription renewals. A Revenue Cloud Consultant needs to configure the system to allow sales reps to initiate the renewal process for a customer's active assets directly from a record page.

Which component must the consultant implement to provide this one-click renewal capability?

- A. A custom Renewal checkbox field on the Asset object that, when checked, triggers a Process Builder to create a renewal opportunity
- B. An Apex trigger on the Contract object that automatically clones the contract and its assets when the end date is approaching
- C. A screen flow that utilizes the **InitiateRenewal** invocable action, which can then be exposed as a quick action on the Account or Contract record page

Answer: C

Explanation:

The most effective and supported way to enable one-click subscription renewals in Salesforce Revenue Cloud is to use a Screen Flow that calls the **InitiateRenewal** invocable action. This invocable action is provided as part of Salesforce Subscription Management and allows for the programmatic initiation of a renewal process on active assets.

By embedding this flow as a Quick Action on a Contract, Subscription, or Account record page, sales reps can start the renewal process directly from the UI without manual data entry or navigation. This aligns with Salesforce best practices for declarative automation using Flow.

* Option B (Apex trigger) is not recommended, as renewals are typically initiated by user intent, not automatically based on dates.

* Option C (custom checkbox and Process Builder) is a workaround that lacks the flexibility, reliability, and maintainability of Flow + invocable action.

Exact Extracts from Salesforce Revenue Cloud Documents:

* Subscription Management Implementation Guide - "Renewals with Screen Flow": "Use the **InitiateRenewal** invocable action in Flow to allow users to initiate renewals from record pages."

* Revenue Lifecycle Automation Guide - "Renewal Automation": "Expose the **InitiateRenewal** action via Flow as a quick action for guided user-initiated renewals." References:

Salesforce Subscription Management Implementation Guide

Salesforce Revenue Lifecycle Automation Guide

Salesforce Flow Developer Guide

NEW QUESTION # 79

.....

We all know that in the fiercely competitive IT industry, having some IT authentication certificates is very necessary. IT authentication certificate is a best proof for your IT professional knowledge and experience. Salesforce Rev-Con-201 is a very important certification exam in the IT industry and passing Salesforce certification Rev-Con-201 exam is very difficult. But in order

to let the job position to improve spending some money to choose a good training institution to help you pass the exam is worthwhile. Test4Engine's latest training material about Salesforce Certification Rev-Con-201 Exam have 95% similarity with the real test. If you use Test4Engine's training program, you can 100% pass the exam. If you fail the exam, we will give a full refund to you.

Pass Rev-Con-201 Guaranteed: https://www.test4engine.com/Rev-Con-201_exam-latest-braindumps.html

BTW, DOWNLOAD part of Test4Engine Rev-Con-2011 dumps from Cloud Storage: <https://drive.google.com/open?id=1zF7cGn2SHHzKFojBrzMgpOTt4cI3sOya>