

# CIPS L4M4専門トレーニング、L4M4復習内容



## CIPS Level – Diploma in Procurement and Supply Module 4 – Ethical and Responsible Sourcing

### SAMPLE EXAM QUESTIONS

OBJECTIVE RESPONSE QUESTIONS AND ANSWERS

The correct answer will be identified as [key]

2026年Tech4Examの最新L4M4 PDFダンプおよびL4M4試験エンジンの無料共有: [https://drive.google.com/open?id=13SP\\_t6QWgUY5E2vGhUhAuq68wSPvkRJK](https://drive.google.com/open?id=13SP_t6QWgUY5E2vGhUhAuq68wSPvkRJK)

L4M4試験は優秀なあなたにとって難しくないかもしれませんが、試験の合格を保証するために、参照できる資料を購入することができます。我々のL4M4問題集は通過率が高いので、あなたの要求を満たすことができます。資料を購入するなら、弊社のL4M4問題集を選んでください。

### CIPS L4M4 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none"><li>Understand the key processes that can be applied to the analysis of potential external suppliers:</li></ul>
トピック 2	<ul style="list-style-type: none"><li>Understand compliance issues when sourcing from suppliers: It explores legislative, regulatory, and organizational requirements for sourcing. It compares the use of audit and other mechanism of feedback.</li></ul>
トピック 3	<ul style="list-style-type: none"><li>This section examines analyzing market data, obtaining quotations</li><li>tenders, and assessing responses. The sub-topics focus on key processes for evaluating potential suppliers.</li></ul>
トピック 4	<ul style="list-style-type: none"><li>Understand options for sourcing requirements from suppliers: This section covers the sourcing process, approaches, options, and award criteria for obtaining requirements from suppliers. The sub-topics provide a foundation for strategic sourcing.</li></ul>

## L4M4復習内容、L4M4認定資格試験問題集

もし弊社のCIPSのL4M4「Ethical and Responsible Sourcing」認証試験について問題集に興味があったら、購入するまえにインターネットで弊社が提供した無料な部分問題集をダウンロードして、君の試験に役に立つかどうかのを自分が判断してください。それにTech4Examは一年の無料な更新のサービスを提供いたします。

### CIPS Ethical and Responsible Sourcing 認定 L4M4 試験問題 (Q114-Q119):

#### 質問 # 114

During which stage of the procurement cycle would you remove suppliers that do not add value, or could pose a risk to the buying organisation?

- A. contract award
- **B. supplier selection**
- C. develop strategy
- D. asset management

正解: B

解説:

At supplier selection stage, unsuitable suppliers should be removed (those that do not add value or pose a risk). At develop strategy stage you're not even looking at suppliers yet- you're just deciding what you need.

At contract award and asset management it's too late.

CIPS procurement cycle - Procurement Supply Cycle | CIPS

#### 質問 # 115

Which of the incoterms listed are suitable for transporting goods via train?

- A. FOB
- B. FAS
- **C. EXW**
- D. CRF

正解: C

解説:

EXW- exworks is a suitable incoterm for transporting goods both by rail and boat. It can be used regardless of the mode of transport. The other three are for transport over water. P. 143 Shipping Incoterms: the Complete Guide - Guided Imports Some students report a lot of questions on Incoterms in the exam, some say they only had 1. Best bet is to learn them if you possibly can.

#### 質問 # 116

How can a buyer monitor a supplier's ethical workforce standards throughout a long-term contract?

- A. Contact management directly on a periodic basis, as stipulated in contract terms
- B. Request a completed self-assessment by the supplier on a monthly basis
- C. Check the International Labour Organisation's database regularly for information specifically about that supplier
- **D. Commission periodic audits by specialist third parties to highlight any malpractice**

正解: D

解説:

Conducting periodic audits by third-party specialists is a reliable way to monitor compliance with ethical standards, as these audits provide an objective assessment. This aligns with ethical sourcing practices, as it promotes accountability and ensures continuous adherence to agreed-upon standards.

### 質問 # 117

What is a risk of pre-warning a supplier that you will conduct an audit of their facilities?

- A. they will not achieve KPIs
- B. they will not be able to make that time and date
- C. they may coach staff in what to say
- D. they will not perform regular duties that day

正解: C

### 質問 # 118

A buyer has been tasked with placing an order for steel from another country and using Incoterms for delivery. The buyer's organisation has an in-house transportation and export clearance department. During negotiations, the buyer achieved a 25% cost reduction by accepting responsibility for loading, transportation, and export clearance. Which Incoterm has been agreed?

- A. EXW - Ex Works
- B. FOB - Free on Board
- C. CIP - Carriage and Insurance Paid
- D. FCA - Free Carrier

正解: A

解説:

The EXW (Ex Works) term means the seller's responsibility ends once goods are made available at their premises. The buyer must take on costs and risks from that point, including loading, transport, and export clearance. Because the seller is not responsible for logistics, the quoted price is lower. In contrast, FCA includes delivery to a carrier, FOB covers loading onto a vessel, and CIP includes carriage and insurance arranged by the seller. By accepting these responsibilities, the buyer leveraged cost savings, demonstrating knowledge of Incoterms and alignment with efficient sourcing practices.

Reference: CIPS L4M4 Study Guide (v2), LO: "Application" - Incoterms responsibilities and cost-sharing

### 質問 # 119

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IT 職員のそれぞれは昇進または高給のために頑張っています。これも現代社会が圧力に満ちている一つの反映です。そのためにCIPSのL4M4認定試験に受かる必要があります。適当なトレーニング資料を選んだらこの試験はそんなに難しくなくなります。Tech4ExamのCIPSのL4M4「Ethical and Responsible Sourcing」試験トレーニング資料は最高のトレーニング資料で、あなたの全てのニーズを満たすことができますから、速く行動しましょう。

L4M4復習内容: <https://www.tech4exam.com/L4M4-pass-shiken.html>

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