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If we waste a little bit of time, we will miss a lot of opportunities. If we miss the opportunity, we will accomplish nothing. Then, life becomes meaningless. Our Certified-Business-Analyst preparation exam have taken this into account, so in order to save our customer's precious time, the experts in our company did everything they could to prepare our Certified-Business-Analyst Study Materials for those who need to improve themselves quickly in a short time to pass the exam to get the Certified-Business-Analyst certification.

Salesforce is a cloud-based Customer Relationship Management (CRM) platform that helps businesses of all sizes to manage their customer interactions efficiently. The Salesforce Certified Business Analyst (SCBA) certification is designed for professionals who want to validate their skills and knowledge in working with the Salesforce platform. Salesforce Certified Business Analyst Exam certification is a great way to demonstrate your expertise in analyzing business requirements and designing solutions using Salesforce.

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Salesforce Certified Business Analyst exam is designed to validate a candidate's ability to analyze business requirements and translate them into effective Salesforce solutions. Certified-Business-Analyst Exam covers a range of topics, including data modeling, process automation, and user interface design, and is intended for individuals with experience in both business analysis and Salesforce administration.

Salesforce Certified Business Analyst Exam Sample Questions (Q312-Q317):

NEW QUESTION # 312
Cloud Kicks is a rapidly growing company and has just expanded its team to include a business analyst (BA).
The IT directory has asked the BA to use application Lifecycle Management (ALM) for all Salesforce development projects.
Which step of the ALM cycle requires the BA to study current business process gather requirements, and analyze them?

- A. Plan
- B. Build
- C. Test

Answer: A

Explanation:
Explanation
The step of the application lifecycle management (ALM) cycle that requires the business analyst to study current business processes, gather requirements, and analyze them is plan. ALM is a process that helps manage changes to an application from planning to deployment and beyond. ALM has six steps: plan, develop, test, build release, test release, and release. The plan step is where the business analyst studies current business processes, gathers requirements, and analyzes them to understand what needs to be changed or improved in an application. The plan step also involves defining objectives, scope, budget, timeline, deliverables, roles and responsibilities for a project. The develop step is where developers create or modify code or declarative components based on the requirements gathered in the plan step. The test step is where testers verify that the code or declarative components work as expected and meet quality standards using various testing techniques and tools. The build release step is where developers package all code or declarative components into a release that can be deployed to other environments using various deployment techniques and tools. The test release step is where end users test the release in a sandbox or test environment to verify that it works as intended, and what was originally requested is actually being delivered. The release step is where the release is deployed to production and made available to end users. References:
https://trailhead.salesforce.com/en/content/learn/modules/application-lifecycle-and-development-models/underst

NEW QUESTION # 313
Universal Containers wants to build a simple activity capture process for leads. One of the objectives is to minimize technical debt and inherit new features of the Salesforce Platform in future releases.
What should the business analyst recommend to meet the requirements'

- A. Custom object for activity capture, custom Lightning web component user interface
- B. Standard object for activity capture, screen Flow user interface
- C. Standard object for activity capture, custom Lightning Web Component user interface

Answer: C

NEW QUESTION # 314
A business analyst (BA) conducted a group workshop with stakeholders to understand and document in-scope business processes.
The BA feels there are gaps between process steps.
What should the BA do to close the gaps or confirm the process steps?

- A. Review the documentation to ensure that information gathered about the process is correct.
- B. Conduct elimination with stakeholders regarding their parts of the process.

- C. Using strategy analysis, define models of how gaps in the business process can be resolved.

Answer: C

Explanation:
This answer states that conducting elicitation with stakeholders regarding their parts of the process is what the BA should do to close the gaps or confirm the process steps after conducting a group workshop with stakeholders to understand and document in-scope business processes. Elicitation is a technique that involves asking questions, gathering information, or observing behaviors to understand the needs, expectations, and goals of the stakeholders or users. Conducting elicitation with stakeholders can help the BA to clarify any ambiguities, resolve any conflicts, verify any assumptions, and validate any information regarding their parts of the process. References:
https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-stakeholder

NEW QUESTION # 315
The business analysis (BA) at Northern Trail Outfitters is assigned to a project to help revamp its Experience Cloud implementation. When assessing the existing process, which type of diagram should the BA use to identify waste within and between processes?

- A. Suppliers, Inputs, Process, Outputs, Customers (SIPOC) Map
- B. Detailed Process Map
- C. Value Stream Map

Answer: C

Explanation:
Explanation
The type of diagram that business analyst should use to identify waste within and between processes when assessing existing processes for Northern Trail Outfitters' Service Cloud implementation is value stream map.
A value stream map is diagram that shows flow of materials information value-added non-value-added activities cycle times wait times involved in process value stream map can help identify waste inefficiencies opportunities improvement within between processes by highlighting where time resources being wasted where value being added where bottlenecks occurring etc.
A Suppliers Inputs Process Outputs Customers (SIPOC) Map is not type diagram that business analyst should use identify waste within between processes when assessing existing processes for Northern Trail Outfitters' Service Cloud implementation SIPOC Map high-level process map shows key elements process such suppliers inputs outputs customers SIPOC Map can help define scope boundaries project identifying what triggers process what are inputs outputs process who are involved affected by process what are expectations requirements process SIPOC Map does not help identify waste within between processes detail.
A detailed process map is not type diagram that business analyst should use identify waste within between processes when assessing existing processes for Northern Trail Outfitters' Service Cloud implementation detailed process map diagram shows steps activities decisions involved in process detailed process map can help document existing processes clear concise way can easily understood anyone involved project but does not help identify waste within between processes detail.
References:
https://trailhead.salesforce.com/en/content/learn/modules/business-analyst_skills-strategies/explore-techniques-i

NEW QUESTION # 316
The executive director of Universal Containers (UC) plans to purchase additional Salesforce Iicenses. The director recently hired a business analyst (BA) to lead a series of journey mapping sessions. The director wants the Journey mapping sessions to be tailored to the features and capabilities that are currently available in UC's Salesforce environment.
Which information does the BA need to determine the features and functionality UC can implement while avoiding additional costs?

- A. Organization edition and license type
- B. Storage capacity and license type
- C. Number of active users and license type

Answer: A

NEW QUESTION # 317
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