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Oracle N16300GC10 Exam Syllabus Topics:

Topic	Details

Topic 1	• Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes.
Topic 2	• Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform.
Topic 3	• Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs.
Topic 4	• NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite.
Topic 5	• SuiteAnalytics:This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments.

Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q91-Q96):

NEW QUESTION # 91

Which two statements are true about the functionality in Report Builder? (choose 2)

- A. Users can customize data through Edit Layout Page.
- B. Users can add custom HTML into column headers.
- C. Users can add formula fields to columns.
- D. User can export reports as an Excel Web Query.

Answer: C,D

NEW QUESTION # 92

Where can statuses be mapped to actions for the progress of Lead to Prospect to Customer?

- A. Customer Sales Rules
- B. Sales Preferences
- C. Forecast Rules
- D. Customer Status List

Answer: B

NEW QUESTION # 93
What are three default CRM List types? (choose 3)

- A. Contact Role
- B. Quota Category
- C. Contact Type
- D. Buying Reason
- E. Win/Loss Reason

Answer: A,D,E

NEW QUESTION # 94
An Administrator renamed the Customer record type to Client and you would like to search for a customer named Acme Inc. Which keywords would you enter in a Global Search? (Choose two.)

- A. cl: Acme Inc
- B. cu: Acme Inc
- C. Acme Inc
- D. "Acme%"

Answer: B,D

NEW QUESTION # 95
What are three attributes of a custom report? (Choose 3)

- A. Are the basis for custom report snapshots
- B. Are the basis for custom KPIs
- C. Are available for Web Query
- D. Provide point-in-time analysis
- E. Can have critical data highlighted

Answer: A,C,D

NEW QUESTION # 96
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