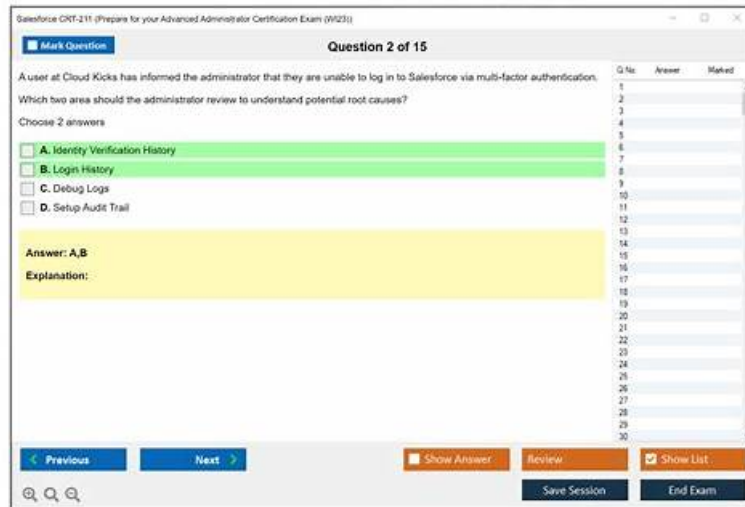


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In order to prepare for the CRT-211 Exam, candidates should have a thorough understanding of the Salesforce platform and should have experience working with it in a real-world environment. There are a number of resources available to help candidates prepare for the exam, including study guides, practice tests, and online training courses. Salesforce also offers a certification preparation program that includes instructor-led classes and hands-on training.

## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q17-Q22):

### NEW QUESTION # 17

Users at AW Computing use a custom object to manage order\*. All profiles share a single page layout. Customer Service and Sales users express frustration overseeing actions that-do not always apply to their situation on the page layout.

What should an administrator recommend?

- A. Create separate record types for the Customer Service and Sales users' records.
- B. Make two separate Lightning record pages and assign them to the applicable profiles.
- **C. Use Dynamic Actions and conditional visibility to show the appropriate actions to the applicable users.**
- D. Configure two separate permission sets and assign the appropriate permissions to each user.

**Answer: C**

#### NEW QUESTION # 18

What are three options available to the administrator to help with this issue? Choose 3 answers

- **A. Remove some of the fields displayed.**
- B. Deactivate unnecessary validation rules.
- C. Convert all Process builders to flows.
- **D. Move some page components behind a tab.**
- **E. Reduce the number of related lists displayed.**

**Answer: A,D,E**

Explanation:

Move some page components behind a tab, remove some of the fields displayed, and reduce the number of related lists displayed are three options available to the administrator to help with this issue. Moving some page components behind a tab can help reduce the loading time of a record page by hiding some components until they are needed by the user.

#### NEW QUESTION # 19

Cloud Kicks is looking for a way to back up its data daily.

What should the administrator recommend?

- A. Extract the data with the Import Wizard and push it to the target destination.
- **B. Use an ETL tool that can be scheduled to extract the data and push it to the target destination.**
- C. Schedule a report and have the data emailed to the admin to put in the target destination.
- D. Set up Salesforce's Data Export Service and store the data in the target destination.

**Answer: B**

#### NEW QUESTION # 20

Cloud Kicks (CK) has recently decided to use Collaborative Forecasting to optimize the accuracy and efficiency of its sales cycle. The CK sales operation manager wants to enable supervisors and their subordinates to make changes to any forecast amounts that inaccurately reflect their current pipeline.

Which two settings should be enabled to meet this requirement?

Choose 2 answers

- **A. Owner adjustments**
- B. Payout adjustments
- **C. Manager adjustments**
- D. Revenue adjustments

**Answer: A,C**

#### NEW QUESTION # 21

Which of the below tools can be used to migrate Metadata / Schema Information from one Sandbox to other? Choose 2

- **A. Force.com IDE**
- B. Weekly Export Services
- **C. Force.com Migration Tool**

- Answer: A,C**

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