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Salesforce Nonprofit-Cloud-Consultant certification is a highly regarded certification for individuals who want to specialize in the Salesforce Nonprofit Cloud platform. Salesforce Certified Nonprofit Cloud Consultant Exam certification is intended for professionals who are interested in working with nonprofit organizations using Salesforce. Certified Nonprofit Cloud Consultants are experts in implementing and customizing the Nonprofit Cloud to meet the needs of the nonprofit organization. Salesforce Certified Nonprofit Cloud Consultant Exam certification is valuable for professionals who want to demonstrate their skills and knowledge of Salesforce Nonprofit Cloud.

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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q122-Q127):

NEW QUESTION # 122

Which two sections should be included in a Salesforce-recommended V2MOM? Choose 2 answers

- **A. Metrics**
- B. Objectives
- **C. Vision**
- D. Virtues
- E. In Milestones

Answer: A,C

Explanation:

A Salesforce-recommended V2MOM includes key components that guide an organization's strategic planning and execution. The two sections that should be included are:

* Vision:

* This section defines what you want to achieve. It sets the overall direction and purpose of the plan. For example, "Increase donor engagement and retention by 20% over the next fiscal year."

* Metrics:

* This section includes the measures of success. Metrics help track progress and determine if the vision and goals are being met. For example, "Track the number of new donors, donor retention rate, and total donations received." Including these sections ensures that the organization has a clear direction (Vision) and a way to measure success (Metrics), which are critical for strategic planning and execution.

"V2MOM: Vision, Values, Methods, Obstacles, and Measures" from Salesforce Blog: V2MOM Framework

NEW QUESTION # 123

A nonprofit organization is using Salesforce with the NPSP pre-installed. The nonprofit organization wants to give prospective volunteers a way to fill out their volunteer application online. How should this be accomplished?

- A. Create a web-to-case form in Salesforce with the fields needed to capture the information asked for on the form.
- **B. Set up the Volunteers for Salesforce Volunteer Signup Form on the nonprofit's website.**
- C. Create a Chatter Group for prospective volunteers, assign them a Chatter Free license, and have users complete the form.
- D. Set up the Volunteers for Salesforce Site Contact Information Site on the nonprofit's website.

Answer: B

Explanation:

To allow prospective volunteers to fill out their volunteer application online:

Set up the Volunteers for Salesforce Volunteer Signup Form: This form can be embedded on the nonprofit's website, allowing prospective volunteers to submit their information directly into Salesforce.

This approach leverages the existing Volunteers for Salesforce functionality, making it easy to capture and manage volunteer applications.

Reference:

Salesforce Volunteers for Salesforce Documentation

NEW QUESTION # 124

An annual fund coordinator wants to create a report that identifies which individual donors have yet to make a gift toward the Annual Fund Campaign this year. It is important that the annual giving coordinator avoids soliciting any individuals who are attending an upcoming gala. The nonprofit uses Campaigns to track event attendance. What should a consultant add to the report to exclude gala attendees?

- **A. Cross filter**
- B. Filter logic
- C. Summary formula
- D. Bucket field

Answer: A

Explanation:

This is a "Who Has NOT" reporting requirement, which is the primary use case for Cross Filters in Salesforce.

How to build this report:

- * Base Report: Create a report of Contacts (or "Contacts with Opportunities").
- * Annual Fund Filter: Set the standard report filters to show only those who have \$0 in giving for the current year.
- * The Exclusion (Cross Filter): Click the "Filters" dropdown and select Add Cross Filter.
- * Configuration: * Set the filter to: Contacts WITHOUT Campaign Members.
- * Add a sub-filter to the cross filter: Campaign Name EQUALS [Upcoming Gala Name].
- * Result: The report will now list only people who are donors but are not currently registered for the Gala.

Why other options are incorrect:

- * Filter Logic (Option A): This is used for "AND/OR" statements between existing fields (e.g., 1 AND (2 OR 3)). It cannot easily look "across" to the Campaign Member object to check for the absence of a record.
- * Summary Formula (Option C) and Bucket Field (Option D): These are used for calculating or grouping data that is present in the report; they cannot be used to exclude records based on their relationship to other objects.

NEW QUESTION # 125

An annual fund coordinator wants to create a report that identifies which Individual donors have yet to make a gift toward the Annual Fund Campaign this year. It is important that the annual giving coordinator avoids soliciting any individuals who are attending an upcoming gal a. The nonprofit uses Campaigns to track event attendance.

What should a consultant add to the report to exclude gala attendees?

- **A. Cross filter**
- B. Filter logic
- C. Summary formula
- D. Bucket field

Answer: A

NEW QUESTION # 126

A Nonprofit Cloud consultant is troubleshooting Accounting Subledger records that are not being created as expected. What should the consultant use to see which jobs have run recently and whether there have been any errors?

- A. Monitor Workflow Services
- **B. Scheduled Jobs**
- C. Event Monitoring Analytics App

Answer: B

NEW QUESTION # 127

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