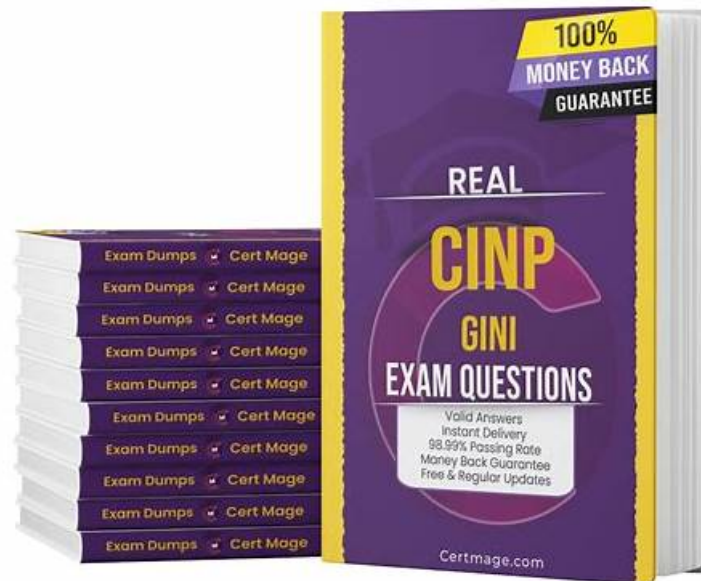


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Section	Weight	Objectives
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GInI Certified Innovation Professional (CInP) Sample Questions (Q92-Q97):

NEW QUESTION # 92

In Trendcasting, trends can only be extrapolated so far, otherwise their projections are subject to gross error. Select one correct answer from the list:

- A. Our business might experience more success and growth than it can handle
- B. A competitor might beat us to market with a particular innovation
- C. We begin to scare people in the business with wild utopian and dystopian scenarios
- **D. Their projections are subject to gross error**

Answer: D

Explanation:

GInI's CInP Handbook describes Trendcasting as forecasting future market or technology trends based on current data, a Front End tool for opportunity spotting. However, GInI warns that over-extrapolation- projecting too far beyond reliable data- leads to "gross error" in predictions, as uncertainty compounds over time. This reflects statistical principles (e.g., regression limitations) and GInI's insistence on grounded insights. Option B, "competitor beating us," is a risk but unrelated to extrapolation accuracy. Option C, "scaring people with scenarios," is a communication issue, not a forecasting flaw. Option D, "more success than we can handle," is an outcome, not a methodological concern. Option A aligns with GInI's caution, matching the original answer, emphasizing precision in trend analysis to ensure actionable, credible innovation strategies- a balance of vision and rigor.

Reference: GInI CInP Handbook, Section on Trendcasting and Research Limitations.

NEW QUESTION # 93

Incentives are used for what purpose? Select one correct answer from the list:

- A. To pressure and coerce people into engaging in the innovation program
- B. To force people to engage in the innovation program even if they do not want to.
- C. To reward people for having engaged in the innovation program
- **D. To encourage people to engage in the innovation program in the first place.**

Answer: D

NEW QUESTION # 94

The difference between an invention and an innovation is that an innovation must be capable of what?

- A. Generating lots of revenue.
- **B. Being used to create more value for users.**
- C. Generating lots of market buzz.
- D. Being used to build a business' brand.

Answer: B

Explanation:

The correct answer is B. Being used to create more value for users . In innovation management, an invention is a novel idea, concept, or technical creation, but it does not automatically become an innovation simply because it is new. For something to qualify as an innovation, it must be applied in a way that produces meaningful value. That value is typically realized by users, customers, stakeholders, or the organization itself through adoption and practical use.

This distinction is central to innovation thinking and aligns with GInI concepts around value creation, implementation, and market or organizational application. Innovation is not only about originality. It is about turning ideas into solutions that solve problems, improve experiences, or deliver benefits in a usable and relevant way. The emphasis is therefore on use and value, not merely novelty.

Option A focuses on publicity, which may accompany innovation but is not the defining factor. Option C is related to branding,

which is secondary. Option D refers to revenue generation, which can result from innovation, but not every innovation is judged solely by direct financial return. The essential difference is that innovation must create value through use.

NEW QUESTION # 95

In Stage 1 of the GInI InMS, Innovation Managers would apply the business' _____ to focus the inputs coming into the System on certain core objectives.

- A. Corporate Strategies
- B. Innovation Plans
- C. Innovation Agendas
- D. Innovation Strategies

Answer: A

Explanation:

The correct answer is D. Corporate Strategies. In the GInI Innovation Management System, Stage 1 is concerned with directing and focusing innovation activity so that the ideas, opportunities, and initiatives entering the system are aligned with the broader priorities of the business. Innovation should not operate in isolation. It must be guided by the organization's overall strategic intent, goals, and direction.

Corporate strategies provide this guiding framework. They define where the business intends to compete, how it plans to grow, what priorities matter most, and which objectives should shape investment and decision-making. By applying the business's corporate strategies, Innovation Managers can ensure that inputs into the innovation system are not random or disconnected. Instead, innovation efforts are focused on areas that support the enterprise's core objectives and long-term direction.

The other options may relate to innovation activity, but they are not as foundational in this context. Innovation plans and innovation agendas are more operational or programmatic, while innovation strategies may be derived from broader business priorities. Stage 1 begins with alignment to the corporate strategy so the innovation system is connected to what the business is trying to achieve overall.

NEW QUESTION # 96

In a good Innovation Team, all of the members will have what?

Select one correct answer from the list

- A. A clear sense of their own priorities.
- B. Skin in the game - a commitment to the team's purpose.
- C. A desire to have lots of fun.
- D. A willingness to go to work each day and do their job.

Answer: B

NEW QUESTION # 97

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