

検証するED-Con-101資格認証攻略 &合格スムーズED-Con-101受験対策書 |更新するED-Con-101日本語試験対策



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どのようにED-Con-101試験に速く合格できますか？受験者としてのあなたに参考資料を推薦します。我々の問題集はPDF版、ソフト版とオンライン版を提供して、ED-Con-101試験の問題と答えを含めています。弊社の最新の問題集はお客様の要求を満たすことができます。弊社の提供するED-Con-101問題集を利用すれば、よく復習することができます。

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>> ED-Con-101資格認証攻略 <<

ED-Con-101受験対策書 & ED-Con-101日本語試験対策

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Salesforce Certified Education Cloud Consultant 認定 ED-Con-101 試験問題 (Q194-Q199):

質問 # 194

The Advancement office wants to replace its legacy system with Salesforce and has hired a consultant to help build a CRM strategy. Which recommendation should the consultant make to meet this requirement?

- A. Prioritize the organization's initiatives.
- B. Implement Nonprofit Success Pack (NPSP).
- C. Start solution design during a discovery session.

正解: A

解説:

A CRM strategy is a plan that outlines how an organization will use Salesforce to achieve its goals and objectives. A consultant should recommend prioritizing the organization's initiatives as part of the CRM strategy, as this will help align the Salesforce solution with the most important and urgent needs of the Advancement office, such as fundraising, donor engagement, alumni relations, etc. Prioritizing the initiatives will also help define the scope, timeline, and budget of the project, as well as the key stakeholders, success metrics, and risks involved². Implementing Nonprofit Success Pack (NPSP) is a possible solution option, but not a recommendation for the CRM strategy. Starting solution design during a discovery session is a project management best practice, but not a recommendation for the CRM strategy.

質問 # 195

A Recruitment department wants to centralize its recruitment efforts and application operations, and engage with students through social channels like WhatsApp.

Which solution should the consultant recommend?

- A. Student Success Bots
- **B. Admissions Connect**
- C. Slack

正解: B

解説:

The consultant should recommend Admissions Connect as a solution to centralize its recruitment efforts and application operations, and engage with students through social channels like WhatsApp for the Recruitment department. Admissions Connect is a product that allows users to manage the entire student recruitment and admissions lifecycle, from prospecting to enrollment. Admissions Connect can help the Recruitment department centralize its recruitment efforts and application operations, and engage with students through social channels like WhatsApp by using features such as Campaigns, Applications, Application Reviews, or OmniStudio. The consultant can also leverage other tools such as Marketing Cloud or Social Studio to integrate Admissions Connect with social channels like WhatsApp. Slack, Student Success Bots, or Einstein Bots are not solutions that can centralize its recruitment efforts and application operations, and engage with students through social channels like WhatsApp for the Recruitment department.

Reference:

<https://www.salesforce.org/products/admissions-connect/overview/>

<https://www.salesforce.org/wp-content/uploads/2021/06/Salesforce.org-Admissions-Connect-Tableau-Accelerator.pdf>

質問 # 196

A school wants to use the K-12 Architecture Kit to track elementary students and their parents. Which consideration about the K-12 Architecture Kit should the consultant discuss with the school?

- A. It is built on the Education Data Architecture.
- B. It requires Experience Cloud.
- **C. It is built on Nonprofit Success Pack.**

正解: C

解説:

The consultant should discuss with the school that K-12 Architecture Kit is built on Nonprofit Success Pack as a consideration about K-12 Architecture Kit when using it to track elementary students and their parents. K-12 Architecture Kit is a product that provides a flexible and scalable data architecture for K-12 schools to manage their student lifecycle. K-12 Architecture Kit is built on Nonprofit Success Pack, which is a product that provides a data architecture for nonprofit organizations to manage their constituents and donors. K-12 Architecture Kit extends Nonprofit Success Pack by adding objects and features such as Contacts, Accounts, Relationships, Affiliations, Attendance Events, or Behavior Responses. The consultant should discuss with the school that K-12 Architecture Kit is built on Nonprofit Success Pack as a consideration about K-12 Architecture Kit when using it to track elementary students and their parents by explaining the benefits and challenges of using Nonprofit Success Pack for a K-12 school, such as data model, terminology, or configuration. It requires Experience Cloud, it is built on EDA, or it is built on Admissions Connect are not considerations about K-12 Architecture Kit that the consultant should discuss with the school when using it to track elementary students and their parents. Reference:

<https://www.salesforce.org/products/k-12-architecture-kit/overview/>

<https://powerofus.force.com/s/article/K12-Architecture-Kit>

質問 # 197

What should a consultant recommend to a university that wants a successful Data Governance committee?

- A. Set up a Salesforce Adoption Dashboard.
- B. Refer committee members to Trailhead.
- C. Create a Center of Excellence queue.
- **D. Use RACI matrix to define member roles.**

正解: D

解説:

The consultant should recommend to use a RACI matrix to define member roles for a university that wants a successful Data Governance committee. A RACI matrix is a tool that clarifies the roles and responsibilities of different stakeholders in a project or a process, using four categories: Responsible, Accountable, Consulted, and Informed. A RACI matrix can help the university have a successful Data Governance committee by defining and communicating who is responsible for making decisions, who is accountable for ensuring quality and compliance, who is consulted for providing input or feedback, and who is informed about the outcomes or changes related to data governance. Creating a Center of Excellence queue, setting up a Salesforce Adoption Dashboard, or referring committee members to Trailhead are not recommendations for a university that wants a successful Data Governance committee. Reference:

https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_COE_Guide.pdf

<https://trailhead.salesforce.com/en/content/learn/modules/project-management-basics/project-management-basics-raci>

質問 # 198

A college is interested in best practice and tips on Salesforce data governance. Which resource should the consultant recommend?

- A. Partner Community
- B. IdeaExchange
- C. AppExchange
- **D. Trailblazer Community**

正解: D

解説:

The Trailblazer Community is a resource that the consultant can recommend for best practices and tips on Salesforce data governance. The Trailblazer Community is an online platform where customers can connect with other Salesforce users, experts, and partners, and share their knowledge and experience. The Trailblazer Community also provides access to groups, events, blogs, webinars, and resources related to various topics, including data governance. The IdeaExchange, the Partner Community, and the AppExchange are not resources that provide best practices and tips on Salesforce data governance. Reference:

<https://trailblazer.salesforce.com/>

https://trailhead.salesforce.com/en/content/learn/modules/trailblazer_community_basics

質問 # 199

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ED-Con-101受験対策書: <https://www.japancert.com/ED-Con-101.html>

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