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This is similar to the Plat-Admn-301 desktop format but this is browser-based. It requires an active internet connection to run and is compatible with all browsers such as Google Chrome, Mozilla Firefox, Opera, MS Edge, Safari, Internet Explorer, and others. The Salesforce Plat-Admn-301 Mock Exam helps you self-evaluate your Salesforce Plat-Admn-301 exam preparation and mistakes. This way you improve consistently and attempt the Plat-Admn-301 certification exam in an optimal way for excellent results in the exam.

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## Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>• Data and Analytics Management: This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• Auditing and Monitoring: This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• Environment Management and Deployment: This section of the exam measures skills of Salesforce Administrator and covers moving metadata between environments using tools such as sandboxes, change sets, and managed or unmanaged AppExchange packages. It explains the capabilities and best practices related to deploying changes through change sets to ensure smooth and controlled migrations.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce's order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.</li> </ul>

## Salesforce Certified Platform Administrator II Sample Questions (Q61-Q66):

### NEW QUESTION # 61

AW Computing is running a special bundle deal on monitors and keyboards. Normally, discounts need VP approval, but this special bundle is pre-approved.

What should the administrator recommend for these requirements?

- A. Remove the approval process.
- B. **Implement CPQ.**
- C. Enable Subscriptions.

- D. Create a separate price book.

**Answer: B**

Explanation:

A price book is a list of products and their prices for a specific segment of customers or market. By creating a separate price book for the special bundle deal on monitors and keyboards, AW Computing can offer different prices for these products without affecting their standard prices or requiring VP approval. The price book can also specify which products are included in the bundle and which are not. References: [https://help.salesforce.com/s/articleView?id=sf.products\\_pricebooks\\_def.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.products_pricebooks_def.htm&type=5)

**NEW QUESTION # 62**

Cloud Kicks needs to track government-issued identification numbers for its customers. The security team requires that the identification number cannot be changed by users and must be masked when displayed, except the last two digits.

Which two recommended configurators should administrator create? Choose 2 answers

- A. SetRead-Only Field-Level Security in the user Profile
- B. **Configure a Field Encryption Policy**
- C. Use a field with Classic Encryption.
- D. **Enable Shield Platform Encryption.**

**Answer: B,D**

Explanation:

Shield Platform Encryption is a Salesforce feature that allows you to encrypt sensitive data at rest while preserving critical platform functionality. It uses a combination of tenant secrets, encryption keys, and masking policies to protect your data. A field encryption policy is a set of rules that defines which fields are encrypted and how they are masked when displayed. A field encryption policy can be used to encrypt and mask the identification number field, except for the last two digits. References:

[https://help.salesforce.com/s/articleView?id=sf.security\\_pe\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.security_pe_overview.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.security\\_pe\\_field\\_encryption\\_policies.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.security_pe_field_encryption_policies.htm&type=5)

**NEW QUESTION # 63**

As part of their yearly audit, the compliance team at Cloud Kicks would like to track when a user's profile has been changed and who changed the data.

What should the administrator review to meet this requirement?

- A. Field History Tracking
- B. **Setup Audit Trail**
- C. Analytic Snapshot
- D. Historical Trending

**Answer: B**

Explanation:

The Setup Audit Trail is a tool that allows you to view and download a log of changes made in your org's Setup area. The log shows up to 20 fields of information for each change, such as who made it, when it was made, what type of change it was, and what values were changed. You can use the Setup Audit Trail to track configuration changes directly in production and identify any unauthorized or problematic changes. One of the changes that the Setup Audit Trail tracks is when a user's profile is changed and who changed it. This means that you can use the Setup Audit Trail to see when a user's profile has been changed and who changed the data.

References: <https://help.salesforce.com/s/articleView?id=sf.monitorsetup.htm&type=5>

**NEW QUESTION # 64**

The administrator at Cloud Kicks has been asked to delete a large number of quote line items. The/ receive a .

csv file with the record IDs to be deleted. The administrator uses Data Loader to delete them and selects Use Bulk API. When the job runs, every record shows an 'entity Is deleted' error in the error file that is created.

What is the reason for the error?

- A. This is the standard error message when records are deleted using Bulk API.
- B. One of the IDs in the batch referenced a record that was In the recycle bin.
- C. Deleting with Data Loader can only be done In Batch API mode.
- D. The batch size selected was greater than the 200 record limit.

**Answer: B**

Explanation:

One of the IDs in the batch referenced a record that was in the recycle bin because deleting records with Bulk API does not delete records permanently but moves them to the recycle bin. Therefore, if a record ID in the batch matches an existing record ID in the recycle bin, an 'entity is deleted' error will occur.

### NEW QUESTION # 65

An administrator need a business process automated, but only for certain user and profiles. The administrator will need to frequently update which users and profiles will use the process. After evaluating the declarative options, it was determined that this functionality must be done via an Apex trigger.

What software requirement should the administrator request so that process execution can be declaratively controlled?

- A. Use a custom permission set that is assigned to the user.
- B. Use Process Automation Setting in Setup to the appropriate users or profiles.
- C. Use Apex Class Access to assign the Apex code to the user or profile.
- D. Use a System permission that is assigned to the user or profile.

**Answer: A**

Explanation:

Use a custom permission set that is assigned to the user because custom permissions are a way to grant access to custom processes or functionality based on user profiles or permission sets. Custom permissions can be referenced by Apex code, validation rules, flows, or other logic to control whether a process should run for a user or not. Custom permissions can be used to declaratively control process execution by assigning them to users or profiles.

### NEW QUESTION # 66

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