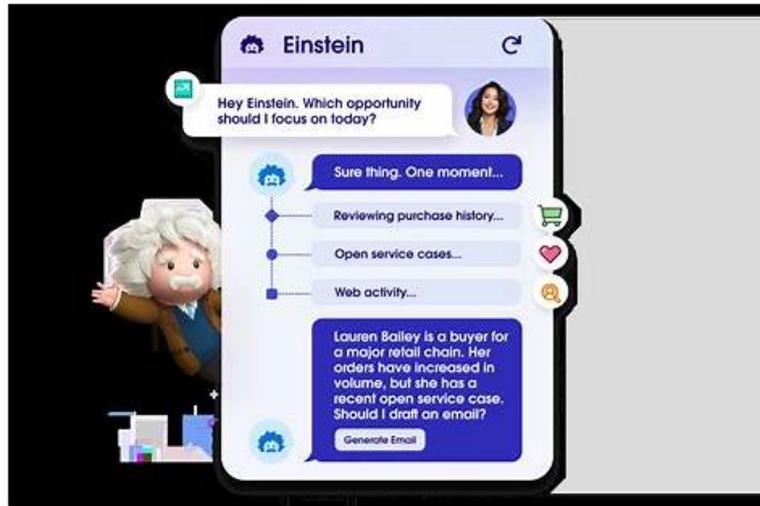


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Salesforce Communications Cloud Accredited Professional Sample Questions (Q28-Q33):

NEW QUESTION # 28

ABC telecom wishes to offer certain offers to retain its outgoing customers. They would like to give pricing adjustments across the catalog. They also want their agent to have the ability to give runtime adjustments and wish to have the approval process defined around the same. Which features should the consultant suggest to address the above requirements.

- A. Discounts.
- B. Promotions
- C. Adjustment using Context rules
- D. Customizations using CPQ Hooks

Answer: C

NEW QUESTION # 29

Universal containers (UC) is a communication service provider using communication cloud. UC gathered the following from their sales agent about their current legacy system quoting and order capture flows

- * They often need to refer back to their documents for routine customer requests
- * They are able to handle the majority of customer request themselves despite of current challenges
- * Routine customer requests require many clicks and they want the new system to focus user experience.

One of the common MACD transactions is to increase the quality of the assets What approach should a consultant recommend for designing the quoting and order capture flow in communication cloud to alleviate the agents' feedback while minimizing implementation efforts?

- A. Leverage omni scripts for all used cases to minimize the training efforts for the sales agents.
- B. Build a custom CPQ Cart using FlexCards and LWC to align to the legacy systems UI
- C. Leverage the CPQ cart for all cases minimize the implementation effort
- **D. Leverage guided selling OmniScripts for common use cases and the CPQ cart for other use cases.**

Answer: D

NEW QUESTION # 30

Universal containers (UC) is a communication service provider using communication cloud. The provisioning system that activates the mobile service can take up to 10 minutes. How should a consultant design the orchestration for Mobile service?

- **A. Configure a callout Orchestration item using the asynchronous system interface to do a callout, and have the enterprise service bus (ESB) to do a callback to the asynchronous call back URL.**
- B. Configure an Autotask Orchestration Item to send to platform event, the enterprise Service Bus(ESB) will listen for the platform event and do a callback to the asynchronous Callback URL
- C. Configure a Callout Orchestration item using the enhanced system interface
- D. Configure a callout orchestration item using the default system interface to do a callout, configure a Push Event and have enterprise service Bus (ESB) do a callback to complete the push Event.

Answer: A

Explanation:

If the asynchronous response for the event is short, you can use the same callout to wait for the response. However, if the callout takes a long time, such as days, then it is best to use a push event to receive the response.

NEW QUESTION # 31

UC is communications service provider using communication cloud. UC have one callout to the activation system per mobile services and then one calls out to the billing system per item decomposed. How should consultant configure the orchestration to meet the requirement

- A. Create two orchestration plan definition with single orchestration item definition, each orchestration dependency on orchestration item. Set the scope of activation orchestration plan to order and scope of the billing orchestration item to order line item
- **B. Create an orchestration plan definition with two orchestration item definition with an orchestration dependency between activation orchestration item to main order item and the scope of the billing orchestration item to order**
- C. Create two orchestration plan definition with single orchestration item definition, each orchestration item Set the scope of activation orchestration plan to order and scope of the billing orchestration item to global.
- D. Create an orchestration plan definition with two orchestration item definition with an orchestration dependency between activation orchestration item to order item and the scope of the billing orchestration item to global

Answer: B

NEW QUESTION # 32

ABC telecom offer advanced B2B connectivity products to companies with multiple service quotes in different regions based quotes and 1000 line items per quote.

Which application suits supports this scnerio?

- A. Multiple subscription management
- B. Subscriber lifecycle management

- C. Advertising sales management
- D. Enterprise sales management

Answer: D

NEW QUESTION # 33

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