

# C-P2W62-2023 Prep Guide - C-P2W62-2023 Reliable Test Test

**Question 1. (Single Select)**

What must you set to ensure that the components automatically appear as sub-items in the order?

**Options:**

- A: The item usage during the item category determination of each sub-item
- B: The delivery group in the item category of the sub-item
- C: The material entry type in the sales document type
- D: The structure scope in the item category of the main item** ✓

**Explanation:**

The structure scope controls how a BOM is exploded in a sales order. When it is set correctly in the main item category, the system knows it must show components as sub-items. This helps sales users clearly see all parts of a product. It also ensures correct pricing, delivery, and processing. Without this setting, components may not appear automatically.

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### SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q54-Q59):

#### NEW QUESTION # 54

When an outbound delivery is created for a sales order, from which object does the system determine the default delivery type to be used?

- A. Sales order type
- B. Shipping point
- C. Sales order item category
- D. Shipping conditions

**Answer: A**

#### NEW QUESTION # 55

You want to evaluate sales discount condition records.

Which tool can you use? Note: There are 2 correct answers to this question.

- A. Pricing reports
- **B. Manage Prices - Sales app**
- **C. Price lists**
- D. Listing

**Answer: B,C**

#### NEW QUESTION # 56

Which of the following is a use case for a billing plan type?

- **A. Milestone billing**
- B. Invoice lists
- C. Convergent billing
- D. Settlement management

**Answer: A**

#### NEW QUESTION # 57

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. Color coding is used to indicate the status of a document.
- **B. The status of a document is updated using artificial intelligence (AI) algorithms.**
- C. Issue solving is supported by a wizard based on machine learning (ML).
- **D. The process flow supports direct navigation to applications that can be used to solve problems.**

**Answer: B,D**

#### NEW QUESTION # 58

You want to change the default description of a specific condition type for selected condition records. How can you achieve this?

Note: There are 2 correct answers to this question.

- A. Use the Creation of Pricing Lists app.
- B. Use report COND\_AV.
- **C. Use the Change condition (VK12) transaction.**
- **D. Use the Manage Prices - Sales app.**

**Answer: C,D**

#### NEW QUESTION # 59

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