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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q96-Q101):

NEW QUESTION # 96
An Administrator needs to allow users to filter products using fields on the product itself.

How should the Administrator do this?

- A. Create a Product Tag for the Product Category.
- B. Create a Filter for the Product Category.
- C. Add the Products to the Search Index.
- D. Add the Products to a Product Category.

Answer: B

Explanation:
To allow users to filter products using fields on the product itself, the Administrator should C. Create a Filter for the Product Category. This involves defining filters based on product fields, which can then be applied within product categories to help users narrow down their product search based on specific attributes or criteria.

NEW QUESTION # 97
In order to have the most efficient process for Administrators, what two Related Lists should be added to the Account page layout as part of the setup process?

- A. Contact Point Address
- B. Community Membership
- C. Carts
- D. Contact Points

Answer: B,C

Explanation:
For the most efficient process, the following Related Lists should be added to the Account page layout:
B) Community Membership: This provides visibility into the user's access and roles within the commerce community, facilitating management and support.
D) Carts: This allows for quick access to the user's current and past shopping carts, enabling support and analysis of shopping behavior.
These additions enhance the administrative capabilities, providing quick access to essential information for managing accounts and supporting users within the B2B Commerce platform.

NEW QUESTION # 98
Which two potential risks can a company encounter when turning on Digital Experiences during B2B Commerce setup? 09m 56s

- A. Digital Experiences extends internal org access to external members.
- B. Digital Experiences extends portal access to external members.
- C. External members are provided read access to all objects in the org by default.
- D. External members may have permissions to view records they should not be able to view.

Answer: B,D

Explanation:
When turning on Digital Experiences during B2B Commerce setup, two potential risks include Digital Experiences extending portal access to external members (A) and the possibility of external members having permissions to view records they should not be able to view (B). Proper configuration and management of access rights and permissions are crucial to mitigate these risks, ensuring that external members only have access to appropriate information and functionalities.

NEW QUESTION # 99
An Administrator needs to add a B2B store to a site that already exists. The Administrator has entered a valid store name.
Which two conditions are required to be able to add a B2B store to an existing site?

- A. The site should already have a store created.
- B. The existing site should only use the Microsite (LWR) template.
- C. The existing site should use the Build your own (Aura), Customer Portal or B2B template.
- D. The site should not have a store created.

Answer: C,D

Explanation:
To add a B2B store to an existing site, two conditions required are A. The existing site should use the Build your own (Aura), Customer Portal, or B2B template, ensuring compatibility with B2B Commerce functionalities, and D. The site should not have a store created, as each site can typically support one B2B store.

NEW QUESTION # 100
A client would like to set up a Priority Pricing Model.
On which object is the Priority field that determines the priority of pricing?

- A. Entitlement Policy
- B. Price Book
- C. Buyer Group
- D. Buyer Group Price Book

Answer: D

Explanation:
For setting up a Priority Pricing Model, the Priority field that determines the priority of pricing is found on the D. Buyer Group Price Book object. This field allows administrators to define the precedence of price books for different buyer groups, ensuring that the correct pricing is applied based on predefined priorities.

NEW QUESTION # 101
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