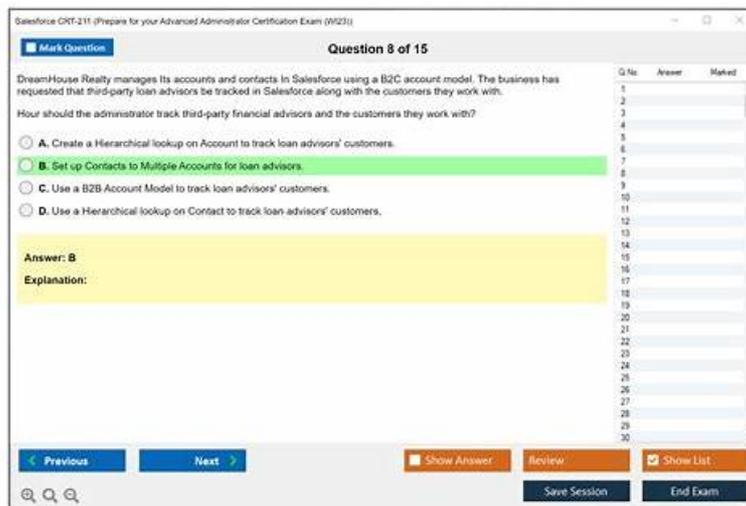


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## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q188-Q193):

### NEW QUESTION # 188

Cloud Kicks users report receiving an "Apex CPU time limit exceeded" error message when attempting to close certain opportunity records. This does not occur on every opportunity record change or for every user.

What is the recommended method for the administrator to identify the cause?

- **A. Enable Debug Logging for users.**
- B. Review the Setup Audit Trail.
- C. Set up Apex Exception Email alerts
- D. Monitor with Login Forensics.

**Answer: A**

Explanation:

Debug logs capture database operations, system processes, and errors that occur when executing a transaction or running unit tests. Debug logs can help identify the cause of Apex CPU time limit exceeded errors by showing the execution time of each Apex statement and trigger. References:

[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_debugging\\_debug\\_logs.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_debugging_debug_logs.htm)

#### **NEW QUESTION # 189**

Universal Containers has a Private sharing model for Accounts and Opportunities. A new team is being created from within the sales team that will be assigned all renewal opportunities. These users will need to see all closed won opportunities while keeping the account private.

How should the administrator meet this requirement?

- A. Create a permission set with View All enabled on Accounts and assign it to the new users.
- B. Create a new profile for the renewals team with View All permission enabled on Accounts and Opportunities.
- C. Create a public group for the renewals team and create a criteria based sharing rule on Opportunities.
- **D. Update the organization-wide default on Opportunities to Public Read Only and add them to the opportunities team.**

**Answer: D**

Explanation:

A public group is a grouping of users, roles, roles and subordinates, or other groups that can be used to share access to records or folders. A sharing rule is a rule that grants additional access to records based on certain criteria or ownership. In this case, the administrator should create a public group for the renewals team and create a criteria based sharing rule on opportunities that grants read-only access to the group for all closed won opportunities. This way, the renewals team can see all the opportunities that are eligible for renewal while keeping the account private. Reference: [https://help.salesforce.com/s/articleView?id=sf.admin\\_sharing.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.admin_sharing.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.sharing\\_rules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.sharing_rules.htm&type=5)

#### **NEW QUESTION # 190**

Universal Containers would like applicants to apply for multiple positions, tracking how many applicants have applied and how many positions each individual applicant has applied for. To do this, the administrator will create a Job Application junction object between Applicant and Position objects. Why will this action meet the requirement ?

- A. The Job Application object as a master to Positions and Applicant objects will allow rollup summary fields on the Positions and Applicant objects.
- B. The junction object allows the administrator to add a workflow rule to update fields on the Position and Applicant objects.
- C. A lookup relationship on the Applicant object with Position as the master provides rollup summary fields without code.
- **D. The junction object allows a many-to-many relationship and also roll-up summary fields on the parent objects.**

**Answer: D**

#### **NEW QUESTION # 191**

A sales manager would like a report of accounts with no closed/won opportunities in the last year. How can this requirement be met?

- A. Create a joined report using the Accounts report type and the Opportunities report types.
- B. Create a summary report using the Accounts report type with a formula field for opportunity count.
- C. Create a customer report type for Accounts without Opportunities.
- **D. Create a tabular report using the Account report type and add a cross filter using Opportunities.**



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