

Salesforce Ind-Dev-201 Testking Exam Questions & Latest Real Ind-Dev-201 Exam



What's more, part of that Prep4sureExam Ind-Dev-201 dumps now are free: https://drive.google.com/open?id=1T1F28H7aKMOG2YAte_g5spMU7uwR8gfA

We all know that the Ind-Dev-201 exam is not easy to pass and the certification is not easy to get. But where is a will, there is a way. If you are really determined, go buy Ind-Dev-201 study materials now. With the help of Ind-Dev-201 learning guide, your road will go more smoothly. If you want to know more about our products, maybe you can use the trial version of Ind-Dev-201 simulating exam first. Of course, you can also spend a few minutes looking at the feedbacks to see how popular our Ind-Dev-201 exam questions are.

If you are really intended to pass and become Salesforce Ind-Dev-201 exam certified then enrolled in our preparation program today and avail the intelligently designed actual questions in two easy and accessible formats, PDF file and preparation software. Prep4sureExam is the best platform, which offers Braindumps for Ind-Dev-201 Certification Exam duly prepared by experts. Our Ind-Dev-201 exam material is good to Ind-Dev-201 pass exam in a week.

>> **Salesforce Ind-Dev-201 Testking Exam Questions** <<

Latest Real Ind-Dev-201 Exam, Valid Dumps Ind-Dev-201 Ebook

About your blurry memorization of the knowledge, our Ind-Dev-201 learning materials can help them turn to very clear ones. We have been abiding the intention of providing the most convenient services for you all the time on Ind-Dev-201 study guide, which is also the objection of us. We also have high staff turnover with high morale after-sales staff offer help 24/7. So our customer loyalty derives from advantages of our Ind-Dev-201 Preparation quiz.

Salesforce Certified Industries CPQ Developer Sample Questions (Q189-Q194):

NEW QUESTION # 189

The Recurring Total and One Time Total prices displayed in the Cart Line Items pane are calculated by any active pricing rules or promotions that have been applied.

- A. True
- B. False

Answer: A

Explanation:

The statement that the Recurring Total and One Time Total prices displayed in the Cart Line Items pane are calculated by any active pricing rules or promotions that have been applied is true. In Salesforce Industries CPQ, pricing rules and promotions are designed to dynamically adjust the prices of products and services based on a variety of factors, such as customer segment, quantity, or promotional offers. These adjustments are reflected in the cart, providing the customer with the most up-to-date pricing information. This capability is critical for accurate pricing communication and ensuring that promotional or contractual pricing is applied correctly at the point of sale.

NEW QUESTION # 190

When creating a pricing adjustment, what should a developer do to make sure that the user can understand why the price has been adjusted?

- A. Include a configuration message for the pricing adjustment
- B. Use a clear name for the pricing adjustment
- C. Include display text for the pricing adjustment
- D. Include help text for the pricing adjustment

Answer: C

Explanation:

When creating a pricing adjustment in Salesforce Industries CPQ, to ensure users understand why the price has been adjusted, a developer should: D. Include display text for the pricing adjustment: This ensures that whenever a pricing adjustment is applied, there is clear, descriptive text explaining the reason for the adjustment. This text is displayed to the user, providing transparency and clarity about the changes to the pricing.

Providing clear display text helps prevent confusion and improves customer satisfaction by making pricing dynamics transparent and understandable.

References:

- * Salesforce CPQ User Experience Best Practices.
- * Salesforce CPQ Developer Documentation on Pricing Adjustments.

NEW QUESTION # 191

What does the affectivity date for a product's price list entry control?

- A. Whether a pricing element is used or not
- B. Whether the product displays in the Products list of the cart
- C. Whether a pricing element can be paired with a pricing variable
- D. Whether an adjustment or an override can be used to discount the product

Answer: B

Explanation:

The affectivity date for a product's price list entry in Salesforce Industries CPQ controls whether the product displays in the Products list of the cart. This date defines the period during which a specific price list entry is valid. If the current date falls within the affectivity date range, the product and its associated pricing are considered active and will display in the cart's product list. This helps manage the availability of products for sale based on temporal pricing strategies or promotional periods.

NEW QUESTION # 192

How does Industries CPO's order capture help to ensure a perfect order?

- A. By sending a confirmation email to the user before ordering
- B. By adding any promotions to the customer account automatically
- C. By ensuring only discounted items are added to the cart
- D. By showing only available and eligible products for customer purchase

Answer: D

Explanation:

* C. By showing only available and eligible products for customer purchase: Salesforce Industries CPQ's order capture helps ensure a perfect order by displaying only those products that are available and eligible for the customer to purchase. This reduces errors and inefficiencies in the order process, ensuring that customers only see and can order products that meet their specific requirements and are currently available.

NEW QUESTION # 193

Which of these is a method for pricing bundles?

- **A. Price the child products as zero and assign a flat rate to the parent product.**
- B. Change the display text of a price list entry to show the starting price.
- C. Use multiple price lists to assign more than one price to a product.

Answer: A

Explanation:

* A. Price the child products as zero and assign a flat rate to the parent product: This is a common method for pricing bundles in Salesforce Industries CPQ, where child products within a bundle may be priced at zero, and the total price is assigned to the parent product. This simplifies the pricing structure, making it clearer for customers and easier to manage in terms of billing and sales analysis.

NEW QUESTION # 194

.....

Salesforce Ind-Dev-201 is a certification exam to test IT expertise and skills. If you find a job in the IT industry, many human resource managers in the interview will reference what Salesforce related certification you have. If you have Salesforce Ind-Dev-201 Certification, apparently, it can improve your competitiveness.

Latest Real Ind-Dev-201 Exam: <https://www.prep4sureexam.com/Ind-Dev-201-dumps-torrent.html>

What our company specializing in Ind-Dev-201 exam preparatory is helping our customer to pass exam easily, As you may know that we have three different Ind-Dev-201 exam questions which have different advantages for you to choose, Purchase our Salesforce Certified Industries CPQ Developer (Ind-Dev-201) practice test material today and say goodbye to exam anxiety, We guarantee the pass rate of Ind-Dev-201 dumps actual test is up to 99%.

Explain How to Install Operating System Service Packs and Security Patches, Latest Real Ind-Dev-201 Exam When it comes to certifications, Hultin strongly favors those that enable one to develop practical skills versus rote memorization.

Free PDF Quiz Salesforce - Ind-Dev-201 - The Best Salesforce Certified Industries CPQ Developer Testking Exam Questions

What our company specializing in Ind-Dev-201 Exam preparatory is helping our customer to pass exam easily, As you may know that we have three different Ind-Dev-201 exam questions which have different advantages for you to choose.

Purchase our Salesforce Certified Industries CPQ Developer (Ind-Dev-201) practice test material today and say goodbye to exam anxiety, We guarantee the pass rate of Ind-Dev-201 dumps actual test is up to 99%.

We see to it that our assessments are always Ind-Dev-201 at par with what is likely to be asked in the actual Salesforce Certified Industries CPQ Developer examination.

- Newest Ind-Dev-201 Practice Questions - Ind-Dev-201 Exam Pdf - Ind-Dev-201 Prep Torrent Download Ind-Dev-201 for free by simply entering www.testkingpass.com website Exam Topics Ind-Dev-201 Pdf
- Salesforce Certified Industries CPQ Developer pdf dumps - Ind-Dev-201 pdf questions torrent Easily obtain **【** Ind-Dev-201 **】** for free download through www.pdfvce.com Ind-Dev-201 Sample Test Online
- Ind-Dev-201 Reliable Test Guide Ind-Dev-201 Cert Guide Ind-Dev-201 Real Exam Easily obtain free download of Ind-Dev-201 by searching on www.exam4labs.com Valid Ind-Dev-201 Exam Tutorial
- Ind-Dev-201 Sample Test Online Ind-Dev-201 Reliable Exam Pdf Exam Dumps Ind-Dev-201 Pdf

