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GInI Certified Innovation Professional (CInP) Sample Questions (Q194-Q199):

NEW QUESTION # 194

Organizations should be aware that in the Evaluation process of Stage 3 of the GInI InMS, the confidence level around certain metrics can be low given how far out in time they are from the present, and thus a certain amount of subjectivity and judgment will be inherent in the process.

Select one correct answer from the list:

- A. A certain amount of optimistic speculation
- B. Guessing
- C. Mostly unknowns
- **D. A certain amount of subjectivity and judgment**

Answer: D

Explanation:

GInI's CInP Handbook notes that in InMS Stage 3, evaluating ideas involves metrics (e.g., ROI, market size) projected into the future, where data may be incomplete. This introduces "a certain amount of subjectivity and judgment"-informed estimates by experts-balancing hard data with experience. "Guessing" (A) implies randomness, against GInI's rigor. "Mostly unknowns" (B) overstates uncertainty. "Optimistic speculation" (D) suggests bias, not judgment. Option C aligns with GInI's acknowledgment of human interpretation in early-stage decisions, matching the original answer, reflecting a pragmatic blend of science and art in GInI's evaluation—a realistic approach to innovation's ambiguity.

NEW QUESTION # 195

A key principle in Design Thinking is that most of the problems we encounter are _____ when we first encounter them. Select one correct answer from the list

- A. not worth solving
- **B. Ill-framed**
- C. already solved
- D. too big

Answer: B

NEW QUESTION # 196

Stage 1 of the GInI Innovation Management System is called The Innovation Funnel. Select one correct answer from the list:

- A. The Innovation Framework
- B. The Innovation Pipeline
- C. The Innovation Dragnet
- **D. The Innovation Funnel**

Answer: D

Explanation:

GInI's CInP Handbook details the Innovation Management System (InMS) with five stages, starting with "The Innovation Funnel" (Stage 1). This stage captures a wide array of ideas from diverse sources (e.g., employees, external partners), funneling them toward evaluation—a metaphor for broad input narrowing to actionable outputs. "The Innovation Pipeline" (A) implies a linear flow, not GInI's broad-to-narrow model. "The Innovation Framework" (C) is structural, not a stage. "The Innovation Dragnet" (D) is a distractor, not a GInI term. Option B matches GInI's nomenclature, aligning with the original answer, reflecting a deliberate, inclusive entry point in GInI's system—designed to maximize idea generation and set the stage for innovation governance.

NEW QUESTION # 197

Design Research focuses on the interactions between people and things so that we can better understand the interfaces between them and how they are used, and thus design our offerings to optimize the user experience. Select one correct answer from the list:

- A. How things that people never see operate in the background
- B. The interactions between different things
- **C. The interactions between people and things**
- D. The interactions between different people

Answer: C

NEW QUESTION # 198

Qualitative studies are generally conducted in one of two ways - either online or as fieldwork. The latter involves doing what?

- A. Going out into the field and taking pictures of random subjects doing random things.
- B. Going door-to-door to conduct user surveys.
- **C. Going out into the field and talking to certain types of people, often when they are engaged in a particular experience of interest.**
- D. Setting up kiosks that ask people to answer a survey on the spot.

Answer: C

Explanation:

The correct answer is B. Going out into the field and talking to certain types of people, often when they are engaged in a particular experience of interest. In innovation research and insight mining, qualitative studies are intended to develop a deep understanding of behaviors, needs, motivations, and experiences. When this work is conducted as fieldwork, researchers go into real-world settings to observe and engage people in the context where relevant behaviors or experiences naturally occur.

This type of research is especially valuable because it allows innovation teams to gather rich, contextual insights that may not emerge through remote or purely survey-based approaches. Researchers can ask probing questions, observe interactions, identify pain points, and better understand how people think and behave during actual experiences. That makes fieldwork highly useful in needfinding, design research, and early-stage opportunity discovery.

The other options are less accurate because they either emphasize surveys, which are more associated with quantitative methods, or describe unstructured activity without purposeful engagement. Fieldwork in qualitative research is intentional, contextual, and insight driven. It is about speaking with the right people in the right setting to uncover meaningful understanding that can inform innovation.

NEW QUESTION # 199

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