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If you want to ace the Certification Preparation for Advanced Administrator (CRT-211) test, the main problem you may face is not finding updated CRT-211 practice questions to crack this test quickly. After examining the situation, the BraindumpsVCE has come with the idea to provide you with updated and actual Salesforce CRT-211 Exam Dumps so you can Pass CRT-211 Test on the first attempt. The product of BraindumpsVCE has many different premium features that help you use this product with ease. The study material has been made and updated after consulting with a lot of professionals and getting customers' reviews.

## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q221-Q226):

### NEW QUESTION # 221

You can track only Assets sold by your company.

- A. False
- B. True

**Answer: A**

### NEW QUESTION # 222

At Ursa Major Solar, several different planetary teams handle leads depending on which planet the lead is coming from. While most of the teams only need a few fields filled out to work the lead, the Jupiter team requires additional information to be filled out, such as which moon the lead is coming from. The administrator needs to automate which team is allocated the lead record based on the planet and ensure that every team has all of the information they need.

Which two features will satisfy these requirements?

Choose 2 answers

- A. Validation Rules
- B. Workflow Rules
- C. Matching Rules
- D. Assignment Rules

**Answer: A,D**

Explanation:

Assignment rules and validation rules are two features that can satisfy these requirements:

\* Assignment rules are used to automatically assign leads or cases to users or queues based on certain criteria. In this case, an assignment rule can be used to assign leads to different planetary teams depending on which planet the lead is coming from.

\* Validation rules are used to validate the data entered by users and prevent records from being saved if they do not meet certain criteria. In this case, a validation rule can be used to ensure that every team has all of the information they need by making certain fields required or dependent on other fields.

The other two options are incorrect because:

\* Matching rules are used to identify duplicate records based on certain fields or fuzzy logic. They do not assign records or validate data.

\* Workflow rules are used to automate tasks or actions based on certain criteria. They do not assign records or validate data.

References: [https://help.salesforce.com/s/articleView?id=sf.customize\\_leadrules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_leadrules.htm&type=5) [https://help.](https://help.salesforce.com/s/articleView?id=sf.validation_rules.htm&type=5)

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### NEW QUESTION # 223

When an Account has more than five open opportunities over US\$10,000, the sales rep should have an option on the Account page to start the escalation process to allocate additional resources.

Which two configurations should the administrator create?

Choose 2 answers

- A. Dynamic Forms
- B. Roll-Up Summary field
- C. Formula field
- D. Component Visibility filter

**Answer: A,C**

Explanation:

Formula field and Dynamic Forms should be created to meet the requirements because a formula field can be used to count the number of open opportunities over US\$10,000 related to an account using a roll-up summary filter condition, and Dynamic Forms can be used to display or hide a component on an account page based on a visibility filter using the formula field value. References: [https://help.salesforce.com/s/articleView?id=sf.customize\\_functions\\_i\\_z.htm](https://help.salesforce.com/s/articleView?id=sf.customize_functions_i_z.htm)

#### NEW QUESTION # 224

The VP of sales wants to require that the next step field is always updated when an opportunity stage is changed. How can this process be automated?

- A. Create a validation rule with the following formula:  
AND(ISCHANGED(StageName),NOT(ISCHANGED(NextStep))).
- B. Create a validation rule with the following formula:  
AND(ISCHANGED(ISPICKVAL(StageName)),NOT(ISCHANGED(NextStep))).
- C. Create a workflow rule with the following formula:  
AND(ISCHANGED(StageName),NOT(ISCHANGED(NextStep)))
- D. Create a workflow rule with the following formula:  
AND(ISCHANGED(ISPICKVAL(StageName)),ISCHANGED(NextStep)).

**Answer: D**

#### NEW QUESTION # 225

AW Computing has implemented the Contacts to Multiple Accounts functionality. Users should be able to distinguish between contacts and related contacts. What should the administrator do to configure the account page layout?

- A. Display the contacts related list and add the related field.
- B. Display both the contacts and the related contacts related lists.
- C. Display the related accounts related list on the page layout.
- D. Display the related contacts related list and add the direct field.

**Answer: D**

Explanation:

Displaying the related contacts related list and adding the direct field will allow users to distinguish between contacts and related contacts. The related contacts related list shows all contacts that are related to an account, either directly or indirectly. The direct field indicates whether a contact is directly associated with an account or not. By adding this field to the related list, users can easily see which contacts are direct and which are not. Reference: [https://help.salesforce.com/s/articleView?id=sf.contacts\\_multiple\\_accounts.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.contacts\\_multiple\\_accounts\\_direct\\_field.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts_direct_field.htm&type=5)

#### NEW QUESTION # 226

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