

BA-201套裝，BA-201最新題庫



如果你想選擇通過 Salesforce BA-201 認證考試來使自己在如今競爭激烈的IT行業中地位更穩固，讓自己的IT職業能力變得更強大，你必須得具有很強的專業知識。而且通過 Salesforce BA-201 認證考試也不是很簡單的。或許通過 Salesforce BA-201認證考試是你向IT行業推廣自己的一個敲門磚，但是不一定需要花費大量的時間和精力來復習相關知識，你可以選擇用我們的 Testpdf的產品，是專門針對IT認證考試相關的培訓工具。

有了Testpdf的BA-201考古題，即使你只用很短的時間來準備考試，你也可以順利通過考試。因為Testpdf的考古題包含了在實際考試中可能出現的所有問題，所以你只需要記住BA-201考古題裏面出現的問題和答案，你就可以輕鬆通過考試。這是通過考試最快的捷徑了。如果你工作很忙實在沒有時間準備考試，但是又想取得BA-201的認證資格，那麼，你絕對不能錯過Testpdf的BA-201考古題。因為這是你通過考試的最好的，也是唯一的方法。

>> BA-201套裝 <<

最受歡迎的BA-201套裝，免費下載BA-201考試指南得到妳想要的Salesforce證書

當你在為準備BA-201考試而努力學習並且感到很累的時候，你知道別人都在幹什麼嗎？看一下你周圍跟你一樣要參加IT認證考試的人。為什麼當你因為考試惴惴不安的時候，他們卻都一副自信滿滿、悠然自得的樣子呢？是你的能力不如他們高嗎？當然不是。那麼想知道為什麼別人很輕鬆就可以通過BA-201考試嗎？那就是使用Testpdf的BA-201考古題。只用學習這個考古題就可以輕鬆通過考試。不相信嗎？覺得不可思議嗎？那就快點來試一下吧。你可以先體驗一下考古題的demo,這樣你就可以確認這個資料的品質了。快点击Testpdf的网站吧。

最新的 Salesforce Business Analyst BA-201 免費考試真題 (Q49-Q54):

問題 #49

The operations team at Universal Containers is developing a new inventory forecasting application available on its Experience Cloud site. Management wants to identify key external stakeholders to assist with determining project priorities. Which external stakeholders should the business analyst recommend?

- A. Buyers and customers
- B. Governing bodies
- C. Third-party vendors

答案：A

解題說明：

For a project like developing a new inventory forecasting application on an Experience Cloud site, identifying key external stakeholders is critical for ensuring that the solution meets the end-users' needs. Buyers and customers are the primary users of such a platform and are directly impacted by its functionality and performance. Involving them in determining project priorities helps to align the development efforts with the actual market demand and user expectations, leading to a more successful and user-centric solution.

問題 #50

The Salesforce information technology (IT) team has built a solution in a sandbox for a cross-functional project to implement Customer 360. It is time for user acceptance testing (UAT).

What is a business analyst's role during UAT?

- A. Document user stories and clarify business needs so IT can deliver results based on the requirements.
- B. Assist in building the requirements using standard functionality so IT can focus on code-related scenarios.
- **C. Coordinate stakeholder participation and notify the team when scenarios fail so IT can solve potential problems prior to go live.**

答案: C

解題說明:

The business analyst's role during UAT is to coordinate stakeholder participation and notify the team when scenarios fail so IT can solve potential problems prior to go live. The business analyst is responsible for facilitating UAT by ensuring that all stakeholders are involved and engaged in testing the solution according to their roles and responsibilities. The business analyst is also responsible for monitoring and reporting on UAT progress and results by tracking any issues or bugs that are detected during testing and communicating them to the IT team for resolution. The business analyst's role during UAT is to ensure that the solution meets the requirements and expectations of all stakeholders before it is deployed to production. References:

<https://trailhead.salesforce.com/content/learn/modules/user-acceptance-testing-video/learn-about-user-acceptance-testing>

問題 #51

The operations team at Universal Containers is developing a new inventory forecasting application available on its Experience Cloud site. Management wants key external stakeholders to assist with determining project priorities.

Which external stakeholders to assist with determining project recommend?

- A. Governing bodies
- B. Third-party vendors
- **C. Partners and customers**

答案: C

解題說明:

This answer states that partners and customers are external stakeholders that should assist with determining project priorities for developing a new inventory forecasting application available on its Experience Cloud site at UC. Partners are external entities or organizations that have a business relationship or an agreement with UC, such as suppliers, distributors, resellers, etc. Customers are external entities or organizations that purchase or use UC's products or services. Partners and customers are external stakeholders that should assist with determining project priorities for developing a new inventory forecasting application because they have an interest or an influence on UC's business performance and outcomes, and they can provide valuable feedback or insights on UC's inventory forecasting needs and expectations. References: [https://trailhead.](https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-stakeholder-engagement-skills)

[salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-stakeholder-engagement-skills](https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-stakeholder-engagement-skills)

問題 #52

A business analyst (BA) at Northern Trail Outfitters was asked to create a new user story for a Sales Cloud update requested by the inside sales team. The BA created the following story:

"As a user, I need visibility to customers' purchase history details so I can increase efficiencies and improve closure rates by better tailoring sales offerings." Which mistake did the BA make when creating this story?

- A. The goal is undefined.
- B. The need is undefined.
- **C. The persona is undefined.**

答案: C

解題說明:

The mistake that the business analyst made when creating this story is that the persona is undefined. A persona is a fictional representation of an end user who has a specific role, goal, or need. A user story should specify the persona as part of its format: "As a [persona], I need [need], so I can [goal]". Specifying the persona can help the business analyst communicate who will use the feature and why it matters to them. The goal and the need are defined in this user story. The goal is to increase efficiencies and improve closure rates by better tailoring sales offerings. The need is visibility to customers' purchase history details. References:

<https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/user-stories>
<https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/customer-discovery>

問題 #53

Which method should a business analyst use to show current state business flows in Salesforce?

- A. Storyboarding
- **B. Universal Process Notation**
- C. Entity Relationship Diagramming

答案： B

解題說明：

Universal Process Notation (UPN) is a method to show current state business flows in Salesforce. UPN is a process modeling technique that shows the flow of activities and decisions using simple symbols and plain language. It can help document existing processes in a clear and concise way that can be easily understood by anyone involved in the project. Entity Relationship Diagramming (ERD) is not a method to show current state business flows in Salesforce. ERD is a data modeling technique that shows the relationships among entities using symbols and attributes. It can help design database schemas or data structures for an application.

Storyboarding is not a method to show current state business flows in Salesforce. Storyboarding is a technique to help stakeholders visualize how a solution will work by creating sketches or mockups of the user interface and interactions. It can help elicit feedback and validate requirements for a proposed solution.

References: 1 <https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-certification-prep/business-process-mapping>

問題 #54

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BA-201 專業認證是一項擁有極高國際聲譽的專業認證，獲取 BA-201 全球專業認證，既是你自身技術能力的體現，也將幫助你開創美好的未來，在激烈的競爭中處於領先位置。有很多已經通過了一些IT認證考試的人使用了 Testpdf 提供的練習題和答案，其中也有通過 BA-201 認證考試，他們也是利用的這個，Salesforce BA-201 考題包括 PDF 格式和模擬考試測試版本兩種，方便考生利用最新的擬真試題仔細地複習備考。

BA-201最新題庫：<https://www.testpdf.net/BA-201.html>

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妳意思說我是流竄犯嚟，以為我聽不出來，這邊兩位導師商議的結果也出來了，Salesforce為其中較為頂級的證照，其取得門檻也比較高，如果在這期間，Salesforce Certified Business Analyst BA-201 的考試知識點發生變動，我們會在第一時間更新相關考古題，並免費提供給您更新下載。

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成千上萬的IT考生通過我們的產品成功通過考試，該BA-201考古題的品質已被廣大考生檢驗，你在擔心如何通過可怕的Salesforce的BA-201考試嗎，Testpdf致力於為客戶提供Salesforce認證的題庫學習資料，幫助客戶通過Salesforce認證考試。

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