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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 2	• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
Topic 3	• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply

Chain Management Solutions Sample Questions (Q27-Q32):

NEW QUESTION # 27
Which aspect of SAP Business Network helps ensure compliance during unplanned purchases?

- A. Enhances production efficiency
- B. Implements automatic auditing and budgeting rules
- C. Optimizes financial approaches
- D. Automates supplier selection

Answer: B

Explanation:
Solution:
The correct answer based on learning.sap.com is:
* D. Implements automatic auditing and budgeting rules
The SAP Business Network for Procurement ensures compliance during unplanned purchases by leveraging configurable business rules and automated audit trails. These help enforce company policies around spend compliance, including change orders, price controls, contractual adherence, and handling non-PO invoices.
The other options (A, B, C) are not directly associated with compliance enforcement for unplanned purchases on that site.

NEW QUESTION # 28
How do AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises?Note: There are 2 correct answe rs to this questio n.

- A. Risk Assessment
- B. Trend Analysis
- C. Financial Risk Reduction
- D. Product Optimization

Answer: A,B

Explanation:
Solution:
The two correct answe rs from learning.sap.com on how AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises are:
* B. Risk Assessment
SAP Business Suite uses AI-based algorithms to predict and mitigate supply chain disruptions by identifying potential risks in real time, empowering teams to proactively address vulnerabilities.
* D. Trend Analysis
These AI tools also analyze historical and external data (such as market trends and external factors) to generate accurate forecasts and surface emerging trends-enhancing agility in responding to global crises learning.sap.com.
Options A and C are not mentioned in this context on learning.sap.com.

NEW QUESTION # 29
How does SAP EWM enhance the speed of order fulfillment for companies managing high-volume warehouses?

- A. Optimizes transportation planning
- B. Implements inventory tracking and process automation
- C. Automates vendor relationships
- D. Addresses financial forecasts

Answer: B

Explanation:
Solution:
The correct answer from learning.sap.com is:
* B. Implements inventory tracking and process automation
SAP Extended Warehouse Management (EWM) significantly enhances the speed of order fulfillment in high volume warehouses by:

* Implementing real-time inventory tracking down to the handling unit level, ensuring that stock is always visible and accurately located.
* Enabling automated warehouse processes-including inbound receipt, automated putaway, optimized picking waves, staging, and loading-reducing manual errors and accelerating throughput.
Options A, C, and D do not directly relate to order fulfilment speed in the high-volume warehouse context on learning.sap.com.

NEW QUESTION # 30
How does carrier selection functionality in SAP TM optimize freight management in the global logistics network?Note: There are 2 correct answe rs to this questio n.

- A. Automates international procurement processes
- B. Ensures transparency in transportation processes
- C. improves production planning for transported materials
- D. Focuses on the lowest cost option available

Answer: B,D

Explanation:
Solution:
The two correct benefits of the carrier selection functionality in SAP TM are:
1. Ensures transparency in transportation processes - The system provides a ranked list of eligible carriers, displaying real carrier rates, availability, and constraints, which promotes clarity in decision making.
2. Focuses on the lowest cost option available - During carrier selection, SAP TM uses optimization algorithms to find the most cost-effective carrier, taking into account constraints such as cost, priority, and equipment capacity .
Therefore, the correct answe rs are:
* A. Focuses on the lowest cost option available
* C. Ensures transparency in transportation processes

NEW QUESTION # 31
How does the visual inspection tool in SAP Digital Manufacturing support defect detection on automotive parts assembly lines?

- A. Focuses on optimizing financial approaches
- B. Automates procurement processes
- C. Improves logistics detection issues
- D. Uses AI to identify quality issues

Answer: D

Explanation:
Solution:
The correct answer based on learning.sap.com is:
* B. Uses AI to identify quality issues
SAP Digital Manufacturing's Visual Inspection tool leverages artificial intelligence to automatically detect defects on automotive parts assembly lines-spotting anomalies, ensuring consistency, and reducing manual inspection errors. It does not handle procurement, logistics, or financial processes.

NEW QUESTION # 32
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