

# 100% Pass Quiz 2026 Professional CIPS L5M7: Achieving Competitive Advantage Through the Supply Chain (L5M7) Valid Torrent

## *Achieving Competitive Advantage Through the Supply Chain*

*[L5M7]  
Elective  
Study Guide*

**Level 5**  
Advanced Diploma in  
Procurement and Supply

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### **CIPS L5M7 Exam Syllabus Topics:**

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>• Understand Measures Required to Achieve Competitive Advantage in Supply Chains: This section of the exam measures the skills of Strategic Sourcing Specialists and focuses on achieving and maintaining competitive advantage through strategic supply chain practices. It assesses knowledge of how organizations can leverage cost leadership or differentiation strategies to outperform competitors. Candidates are expected to understand pricing mechanisms such as fixed and variable pricing, open book costing, and risk</li> <li>• reward arrangements that drive efficiency and transparency. The section also includes cost reduction techniques like supplier rationalization, value analysis, and negotiation strategies that enhance profitability. Finally, it examines collaborative approaches such as partnership sourcing, building supplier trust, and managing relationship life cycles to ensure long-term strategic advantages within the supply chain.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• Understand the Dynamics of Supply Chains: This section of the exam measures the skills of Supply Chain Analysts and covers the foundational understanding of how supply chains operate, interact, and add value to organizations. It examines the differences between supply chains, supply networks, and supply chain management while exploring the concept of supplier tiering and network sourcing. Candidates are expected to understand how effective supply chain management improves quality, reduces costs and lead times, and fosters innovation while mitigating risks. Additionally, this section emphasizes the connection between an organizational infrastructure, culture, and process management in achieving efficient supply chains. It also compares various improvement approaches, including collaborative and competitive models, outsourcing, offshoring, and global procurement.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• Understand Improvement Methodologies that Can Be Used in Supply Chains: This section of the exam measures the skills of Procurement Managers and focuses on the tools and methodologies used to enhance supply chain performance and efficiency. It highlights the principles of total quality management (TQM), including quality assurance and inspection, and their role in ensuring product and process consistency. Candidates must understand how to use statistical methods such as KPIs, data analysis, and Six Sigma to drive continuous improvement. The section also explores lean thinking, agile processes, Just-in-Time (JIT) systems, and the 5S methodology as frameworks for optimizing operations. Furthermore, it covers the application of business process re-engineering (BPR) and benchmarking to evaluate and redesign supply processes for better performance and competitiveness.</li> </ul>

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### CIPS Achieving Competitive Advantage Through the Supply Chain (L5M7) Sample Questions (Q16-Q21):

#### NEW QUESTION # 16

What is Business Process Re-engineering (BPR)?

- A. Comparison of business strengths and weaknesses
- B. Refinancing of a company
- C. A strategy that analyses workflow to find efficiencies
- D. Repositioning a company in its market segment

**Answer: C**

Explanation:

BPR examines and redesigns workflows and processes to remove waste and maximise efficiency and customer value.

Short cited extract: "BPR - radical review of workflows to achieve major efficiency improvements." (L5M7 Study Guide, p. 111)  
Reference:CIPS L5M7 Study Guide, p. 111.

#### NEW QUESTION # 17

Which industry is most likely to use supplier tiering?

- A. Agriculture
- B. Services
- C. Automotive
- D. Finance

**Answer: C**

Explanation:

The automotive industry uses supplier tiering, assigning responsibility to different supplier levels (Tier 1, Tier 2, etc.) for efficiency and control.

Short cited extract: "Automotive sector commonly applies supplier-tier structures." (L5M7 Study Guide, p. 115)

Reference:CIPS L5M7 Study Guide, p. 115.

#### NEW QUESTION # 18

Deborah discovers her company uses a multi-sourcing strategy. Which could be a reason for this?

- A. It maintains competition between suppliers
- B. It shows loyalty to the supplier
- C. It provides flexibility to suppliers
- D. It ensures prices are low

**Answer: A**

Explanation:

Multi-sourcing maintains competition and reduces dependency, promoting better pricing and performance from suppliers.

Short cited extract: "Multi-sourcing maintains competitive tension between suppliers." (L5M7 Study Guide, p. 70) Reference:CIPS L5M7 Study Guide, p. 70.

#### NEW QUESTION # 19

In Six Sigma, a Black Belt is the highest level that can be achieved. Is this correct?

- A. No - there are higher levels such as Master Black Belt and Champion
- B. No - Green Belt is the highest
- C. Yes - a Black Belt trains project teams
- D. Yes - a Black Belt implements Six Sigma full-time

**Answer: A**

Explanation:

The hierarchy extends beyond Black Belt, including Master Black Belts and Champions, who provide leadership and strategic direction.

Short cited term: "Master Black Belt and Champion above Black Belt." (L5M7 Study Guide, p. 153) Reference:CIPS L5M7 Study Guide, p. 153.

#### NEW QUESTION # 20

Which of the following could explain why an organisation chooses to outsource a function?

- A. Quality
- B. Control

- C. Culture
- D. Globalisation

**Answer: A**

Explanation:

Outsourcing can improve quality when a specialist provider performs the activity better than in-house teams.

Short cited extract: "Outsourcing to specialist providers can enhance quality and performance." (L5M7 Study Guide, p. 94)

Reference: CIPS L5M7 Study Guide, p. 94.

## NEW QUESTION # 21

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