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## Oracle N16302GC10 Oracle NetSuite ERP Consultant Professional

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### Oracle N16302GC10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Order to Cash: This section of the exam measures the skills of Order Management Specialists and focuses on the complete order processing cycle in NetSuite. It covers setting up entity records, managing shipping configurations, and configuring invoicing, fulfillment, and revenue recognition processes. The section also includes payment processing and return management, ensuring candidates understand the best practices for order-to-cash operations.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Platform: This section of the exam measures the skills of NetSuite Developers and covers using SuiteFlow and SuiteScript to automate business processes. It includes configuring workflows, using custom fields and forms, implementing advanced PDF layouts, and understanding SuiteBundler. The focus is on customizing and extending NetSuite functionality while following best practices for stable, maintainable configurations.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• <b>Data Security:</b> This section of the exam measures skills of Security Administrators and focuses on data access and permission management in NetSuite. It includes understanding the implications of user permissions, recommended practices for creating custom roles, and managing data manipulation in bulk. The emphasis is on protecting system integrity and controlling data visibility across users and departments.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Data Strategy:</b> This section of the exam measures the skills of Data Migration Specialists and covers managing data imports, exports, and transformations using CSV tools. It includes troubleshooting data import errors, applying saved mappings, and establishing strategies for historical data migration. Candidates must know how to organize and complete data migration successfully while ensuring data integrity.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• <b>Analytics and Dashboard:</b> This section of the exam measures the skills of Business Intelligence Analysts and focuses on building and customizing NetSuite dashboards and analytics tools. It includes using SQL expressions, saved searches, and reports to deliver meaningful insights. The section also addresses dashboard publishing methods, report customization, and leveraging analytics for data-driven decision-making.</li> </ul>

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### Oracle NetSuite ERP Consultant Professional Sample Questions (Q21-Q26):

#### NEW QUESTION # 21

Which statement is a correct comparison of Saved Searches and Reports?

- A. Saved Searches and Reports can use formulas with complex expressions, such as SQL functions.
- **B. Standard Key Performance Indicators are based only on Saved Searches.**
- C. Reports allow edit Layouts for Financial Reporting.
- D. Users can edit transactions or records in custom reports without drilling down into the record first.

**Answer: B**

#### NEW QUESTION # 22

Which statement is true about Drop Ship and Special Order items?

- A. Impact Asset and Cost of Goods Sold (COGS) accounts upon item receipt and fulfillment.
- B. Can be used for Non-Inventory items for Resale and Inventory items.
- **C. Vendor ships items to customer's address.**
- D. Items can be marked as both Drop Ship and Special Order.

**Answer: C**

#### NEW QUESTION # 23

Which setup option can be used as a default Intercompany Journal Entry Auto Balance Account?

- A. A Summary account
- B. An account restricted to the Parent Subsidiary
- **C. An account that can be used in multiple currencies**

- D. An account restricted to a currency

**Answer: C**

#### NEW QUESTION # 24

Which statement is true when configuring the default Vendor Prepayment Account?

- A. The Vendor Prepayment Account set at the subsidiary level takes precedence over the Vendor Prepayment Account set at the vendor level.
- B. The Vendor Prepayment Account set at the vendor level takes precedence over the Vendor Prepayment Account set at the subsidiary level.
- **C. The Vendor Prepayment Account set at the subsidiary level takes precedence over the Vendor Prepayment Account set at the company level.**
- D. The Vendor Prepayment Account set at the company level takes precedence over the Vendor Prepayment Account set at the subsidiary level.

**Answer: C**

#### NEW QUESTION # 25

Which pReference: must be selected for a company to bill their customers ahead of shipping goods?

- A. Invoice in Advance of Fulfillment
- B. Advanced Shipping
- C. Fulfillment Requests
- **D. Advanced Billing**

**Answer: D**

#### NEW QUESTION # 26

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