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CISI Investment Funds in Canada (IFC) Exam Sample Questions (Q323-Q328):

NEW QUESTION # 323

What does a normal yield curve look like?

- A. slopes upward to the right
- B. is flat and has no slope
- C. slopes down to the right
- D. slopes upward to the left

Answer: A

Explanation:

A normal yield curve is a graphical representation of the relationship between the interest rates and the maturities of different fixed income securities. It slopes upward to the right, meaning that longer-term bonds have higher yields than shorter-term bonds. This reflects the fact that investors demand higher compensation for lending money for longer periods of time and taking on more risk. A

normal yield curve indicates that investors expect the economy to grow steadily and inflation to remain stable.

NEW QUESTION # 324

What allocation strategy does an investment advisor apply when adjusting risk and return levels according to behavioural tendencies?

- A. Best practical
- B. Strategic
- C. Tactical
- D. Profit maximizing

Answer: C

Explanation:

The correct answer is B. Tactical. In the Investment Funds in Canada curriculum, tactical asset allocation is described as a strategy that allows advisors to make short-term or medium-term adjustments to a client's portfolio in response to changing conditions. These conditions can include market movements, economic outlooks, and importantly, client behavioural tendencies, such as comfort with volatility, emotional responses to losses, or overconfidence during strong markets.

Strategic asset allocation, by contrast, is a long-term, policy-driven approach based on the client's objectives, time horizon, and risk tolerance, and it is not frequently adjusted. Tactical allocation builds on the strategic framework but permits deviations to better manage perceived risks or client behaviour while still remaining suitable.

The CIFIC course emphasizes that advisors must recognize behavioural biases and may use tactical adjustments to help clients remain invested and avoid emotionally driven decisions that could harm long-term outcomes. "Profit maximizing" and "best practical" are not recognized CIFIC asset allocation strategies.

Therefore, when an advisor adjusts portfolio risk and return levels to accommodate behavioural tendencies, tactical asset allocation is applied, making Option B the correct answer.

NEW QUESTION # 325

On January 3, John invests \$500 in the Blue Sky U.S. Equity Fund. On July 1 of the same year, he invests another \$500 into the same mutual fund. Information about the net asset value per unit (NAVPU) at the time of each transaction is provided below. Given this information, what will be the value of John's investment on December 31 of this year (please ignore transaction costs and distributions)?

- A. \$1,216
- B. \$1,198
- C. \$1,256
- D. \$1,332

Answer: C

Explanation:

The value of John's investment on December 31 of this year can be calculated by multiplying the number of units he holds by the net asset value per unit (NAVPU) on that date. Since John invested \$500 on January 3 and \$500 on July 1, he holds a total of 125.6 units (62.8 units from the first investment and 62.8 units from the second investment). Therefore, the value of his investment on December 31 will be 125.6 units x \$9.55 NAVPU = \$1,256.

Canadian Investment Funds Course, Chapter 2: Mutual Funds 1

NEW QUESTION # 326

Gershon is a Dealing Representative and he opens a new account for his client, Isaac. Gershon collects the necessary information from Isaac in order to designate the Trusted Contact Person (TCP) for Isaac's account.

Which of the following statements about Isaac's TCP is CORRECT?

- A. The TCP is the person whom Gershon can speak to if he becomes concerned about Isaac's mental capacity to make financial decisions.
- B. The TCP is an alternative authority on Isaac's account that has the power to place a temporary hold on Isaac's account to disallow trading.
- C. The TCP is an alternative to a Power of Attorney (PQA) and has the authority to make changes to Isaac's account and direct trading.

- D. The TCP is the person who is designated with authority to direct financial dealings for Isaac's account and make financial decisions.

Answer: A

Explanation:

A Trusted Contact Person (TCP) is someone that an investor authorizes their brokerage firm to contact in limited circumstances, such as if the broker has trouble reaching the investor or has a reasonable belief that the investor's account may be exposed to possible financial exploitation. A TCP does not have the authority to make changes to the investor's account or direct trading, unlike a Power of Attorney (POA). A TCP also does not have the power to place a temporary hold on the investor's account, which is a decision made by the brokerage firm. Therefore, C is the correct answer. References: What is a Trusted Contact Person and why you should name one, Do You Need A 'Trusted Contact' To Help Protect You?, Investor Bulletin: Please Consider Adding a Trusted Contact Person to Your Account

NEW QUESTION # 327

Which of the following statements regarding mutual fund fees is correct?

- A. Trailer fees are only paid to mutual fund dealers when a purchase is made.
- B. Redemptions are made from units held by investors to pay trailer fees.
- **C. The mutual fund dealer receives trailer fees based on the value of assets under management.**
- D. Trading commissions are paid from the management fee.

Answer: C

Explanation:

Trailer fees are ongoing fees that are paid by mutual fund managers to mutual fund dealers for providing ongoing services to their clients who hold units of their funds. Trailer fees are calculated as a percentage of the value of assets under management (AUM) of the clients who hold units of the fund. Trailer fees are paid out of the management fee that is charged by the mutual fund manager to cover the costs of operating and administering the fund. Therefore, option C is correct regarding mutual fund fees. The other options are incorrect. Option A is false because redemptions are not made from units held by investors to pay trailer fees; rather, trailer fees are paid out of the management fee that is deducted from the net asset value (NAV) of the fund. Option B is false because trailer fees are not only paid to mutual fund dealers when a purchase is made; rather, trailer fees are paid on an ongoing basis as long as the clients hold units of the fund. Option D is false because trading commissions are not paid from the management fee; rather, trading commissions are paid from the trading expense ratio (TER) that reflects the costs of buying and selling securities within the fund. References: [Mutual Fund Fees Explained | Wealthsimple], [Mutual Fund Fees | GetSmarterAboutMoney.ca], [Understanding Mutual Fund Fees | Investopedia]

NEW QUESTION # 328

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