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## Salesforce Data Cloud Accredited Professional Exam Sample Questions (Q20-Q25):

### NEW QUESTION # 20

Which data sources are available from Marketing Cloud as a starter bundle?

- A. Email, MobileConnect and MobilePush
- B. Email, MobileConnect, MobilePush and GroupConnect
- C. Email, Cloud Pages, Einstein Web & Email Recommendations
- D. Email, Mobile Connect, and Einstein Engagement Scoring

**Answer: A**

Explanation:  
Explanation

These data sources are available from Marketing Cloud as a starter bundle. They provide basic contact data, such as email address, mobile number, and device ID, as well as engagement data, such as email opens, clicks, bounces, unsubscribes, SMS sends, deliveries, opt-outs, and push sends, opens, and opt-outs.

References: [https://help.salesforce.com/s/articleView?id=sf.c360\\_a\\_data\\_cloud\\_marketing\\_cloud\\_data\\_foundation](https://help.salesforce.com/s/articleView?id=sf.c360_a_data_cloud_marketing_cloud_data_foundation)

#### NEW QUESTION # 21

A consultant is working in a customer's Data Cloud org and is asked to delete the existing identity resolution ruleset.

Which two impacts should the consultant communicate as a result of this action?

Choose 2 answers

- A. Dependencies on data model objects will be removed.
- B. All individual data will be removed.
- C. All source profile data will be removed
- D. Unified customer data associated with this ruleset will be removed.

**Answer: A,D**

Explanation:

Deleting an identity resolution ruleset has two major impacts that the consultant should communicate to the customer. First, it will permanently remove all unified customer data that was created by the ruleset, meaning that the unified profiles and their attributes will no longer be available in Data Cloud1. Second, it will eliminate dependencies on data model objects that were used by the ruleset, meaning that the data model objects can be modified or deleted without affecting the ruleset1. These impacts can have significant consequences for the customer's data quality, segmentation, activation, and analytics, so the consultant should advise the customer to carefully consider the implications of deleting a ruleset before proceeding. The other options are incorrect because they are not impacts of deleting a ruleset. Option A is incorrect because deleting a ruleset will not remove all individual data, but only the unified customer data. The individual data from the source systems will still be available in Data Cloud1. Option D is incorrect because deleting a ruleset will not remove all source profile data, but only the unified customer data. The source profile data from the data streams will still be available in Data Cloud1. References: Delete an Identity Resolution Ruleset

#### NEW QUESTION # 22

Which feature can integrate in real time with Salesforce CRM?

- A. Data Actions
- B. Data Model Triggers
- C. CRM Starter Bundle
- D. Identity Resolution

**Answer: A**

Explanation:

This feature can integrate in real time with Salesforce CRM. Data Actions allow you to perform actions on Salesforce CRM records based on Data Cloud data, such as creating, updating, or deleting records. References:

[https://help.salesforce.com/s/articleView?id=sf.c360\\_a\\_data\\_actions.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.c360_a_data_actions.htm&type=5)

#### NEW QUESTION # 23

Which of the following are characteristics of Formulas? (Choose 2)

- A. Simple logic on a row-based operation
- B. Ease of use, self-service
- C. Attribute updated regularly
- D. Highly reusable content

**Answer: A,B**

Explanation:

Explanation

These are two characteristics of Formulas. Formulas are a feature that allows you to create custom fields in the data model using simple logic on a row-based operation. For example, you can use a formula to create a field that concatenates the first name and last

name of an individual. Formulas are easy to use and self-service, meaning that you can create them without coding or complex queries. You can use formulas to enrich your data and create more meaningful segments and insights. References: Formulas

#### NEW QUESTION # 24

A user wants to be able to create a multi-dimensional metric to identify unified individual lifetime value (LTV). Which sequence of data model object (DMO) joins is necessary within the calculated Insight to enable this calculation?

- A. Unified Individual > Individual > Sales Order
- **B. Unified Individual > Unified Link Individual > Sales Order**
- C. Sales Order > Unified Individual
- D. Sales Order > Individual > Unified Individual

**Answer: B**

Explanation:

To create a multi-dimensional metric to identify unified individual lifetime value (LTV), the sequence of data model object (DMO) joins that is necessary within the calculated Insight is Unified Individual > Unified Link Individual > Sales Order. This is because the Unified Individual DMO represents the unified profile of an individual or entity that is created by identity resolution<sup>1</sup>. The Unified Link Individual DMO represents the link between a unified individual and an individual from a source system<sup>2</sup>. The Sales Order DMO represents the sales order information from a source system<sup>3</sup>. By joining these three DMOs, you can calculate the LTV of a unified individual based on the sales order data from different source systems. The other options are incorrect because they do not join the correct DMOs to enable the LTV calculation. Option B is incorrect because the Individual DMO represents the source profile of an individual or entity from a source system, not the unified profile<sup>4</sup>. Option C is incorrect because the join order is reversed, and you need to start with the Unified Individual DMO to identify the unified profile. Option D is incorrect because it is missing the Unified Link Individual DMO, which is needed to link the unified profile with the source profile. References: Unified Individual Data Model Object, Unified Link Individual Data Model Object, Sales Order Data Model Object, Individual Data Model Object

#### NEW QUESTION # 25

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